## ( Cy'EOn

ALMA PROJECT - Proposed Residential Apartment Development in Ruaka
Payment Plans

## CASH PRICE

|  |  | $10.0 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Months | $9 / 30 / 2016$ | $12 / 30 / 2016$ | Total |  |
| 1 Bedroom Unit | $5,500,000.00$ | 550,000 | $4,950,000$ | $5,500,000$ |


|  |  | $10.0 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Months |  | $9 / 30 / 2016$ | $12 / 30 / 2016$ | Total |
| 2 Bedroom Unit | $7,700,000.00$ | 770,000 | $6,930,000$ | $7,700,000$ |


|  |  | $10.0 \%$ | $90.0 \%$ |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
| Months |  | $9 / 30 / 2016$ | $12 / 30 / 2016$ | Total |  |  |
| 3 Bedroom Unit | $11,300,000.00$ | $1,130,000$ | $10,170,000$ | $11,300,000$ |  |  |

INSTALMENT PRICE

| Months |  | 10.00\% | 20.00\% | 20.00\% | 20.00\% | 20.00\% | 10.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 1 Bedroom Unit | 5,800,000.00 | 580,000 | 1,160,000 | 1,160,000 | 1,160,000 | 1,160,000 | 580,000 | 5,800,000 |


|  |  | $10.00 \%$ | $20.00 \%$ | $20.00 \%$ | $20.00 \%$ | $20.00 \%$ | $10.00 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Months | $9 / 30 / 2016$ | $2 / 28 / 2017$ | $7 / 31 / 2017$ | $1 / 31 / 2018$ | $7 / 31 / 2018$ | $12 / 22 / 2018$ | Total |  |
| 2 Bedroom Unit | $8,500,000.00$ | 850,000 | $1,700,000$ | $1,700,000$ | $1,700,000$ | $1,700,000$ | 850,000 | $8,500,000$ |


|  |  | 10.00\% | 20.00\% | 20.00\% | 20.00\% | 20.00\% | 10.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Months |  | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 3 Bedroom Unit | 12,400,000.00 | 1,240,000 | 2,480,000 | 2,480,000 | 2,480,000 | 2,480,000 | 1,240,000 | 12,400,000 |

## MORTGAGE PAYMENT OPTION

|  | $10.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Months | $9 / 30 / 2016$ | $2 / 28 / 2017$ | $7 / 31 / 2017$ | $1 / 31 / 2018$ | $7 / 31 / 2018$ | $12 / 22 / 2018$ | Total |
| 1 Bedroom Unit | $6,916,500.00$ | 691,650 | - | - | - | - | $6,224,850$ |


|  | 10.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 90.0\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Months | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 2 Bedroom Unit 10,300,000.00 | 1,030,000 | - | - | - | - | 9,270,000 | 10,300,000 |


|  |  | $10.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Months | $9 / 30 / 2016$ | $2 / 28 / 2017$ | $7 / 31 / 2017$ | $1 / 31 / 2018$ | $7 / 31 / 2018$ | $12 / 22 / 2018$ | Total |  |
| 3 Bedroom Unit | $15,100,000.00$ | $1,510,000$ | - | - | - | - | $13,590,000$ | $15,100,000$ |

## ZERO DEPOSIT MORTGAGE PAYMENT

|  | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Months |  | $9 / 30 / 2016$ | $10 / 31 / 2016$ | $11 / 30 / 2016$ | $12 / 31 / 2016$ | $1 / 31 / 2017$ | $2 / 28 / 2017$ | $12 / 22 / 2018$ |
| 1 Bedroom Unit | $7,210,451.25$ | 120,174 | 120,174 | 120,174 | 120,174 | 120,174 | 120,174 | $6,489,406$ |


|  |  | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Months | $9 / 30 / 2016$ | $10 / 31 / 2016$ | $11 / 30 / 2016$ | $12 / 31 / 2016$ | $1 / 31 / 2017$ | $2 / 28 / 2017$ | $12 / 22 / 2018$ | Total |  |
| 2 Bedroom Unit | $11,100,000.00$ | 185,000 | 185,000 | 185,000 | 185,000 | 185,000 | 185,000 | $9,990,000$ | $11,100,000$ |


|  |  | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $1.67 \%$ | $90.0 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Months | $9 / 30 / 2016$ | $10 / 31 / 2016$ | $11 / 30 / 2016$ | $12 / 31 / 2016$ | $1 / 31 / 2017$ | $2 / 28 / 2017$ | $12 / 22 / 2018$ | Total |  |
| 3 Bedroom Unit | $16,300,000.00$ | 271,667 | 271,667 | 271,667 | 271,667 | 271,667 | 271,667 | $14,670,000$ | $16,300,000$ |


| MONTHLY PAYMENT PLAN |  |
| :---: | :---: |
| Monthly Payment (1 Bedroom) |  |
|  | Amount (Kshs) |
| Principal amount | 5,800,000.00 |
| Initial Installment | 580,000.00 |
| Amount outstanding after PO | 5,220,000.00 |
| Interest charge p.a | 15.00\% |
| Interest charge p.m | 1.25\% |
| No. of periods per year | 12.00 |
| Years | 2.50 |
| Total periods | 28.00 |
| 'Monthly Payment | 222,103.86 |
| Total monthly payments | 6,218,908.18 |
| Total paid (monthly + deposit) | 6,798,908.18 |
| Monthly Payment (2 Bedroom) |  |
|  | Amount (Kshs) |
| Principal amount | 8,500,000.00 |
| Initial Installment | 850,000.00 |
| Amount outstanding after PO | 7,650,000.00 |
| Interest charge p.a | 15.00\% |
| Interest charge p.m | 1.25\% |
| No. of periods per year | 12.00 |
| Years | 2.50 |
| Total periods | 28.00 |
| Monthly Payment ${ }^{\text {T }}$ | 325,497.04 |
| Total monthly payments | 9,113,917.16 |
| Total paid (monthly + deposit) | 9,963,917.16 |


|  | Amount (Kshs) |
| :---: | :---: |
| Principal amount | 12,400,000.00 |
| Initial Installment | 1,240,000.00 |
| Amount outstanding after PO | 11,160,000.00 |
| Interest charge p.a | 15.00\% |
| Interest charge p.m | 1.25\% |
| No. of periods per year | 12.00 |
| Years | 2.50 |
| Total periods | 28.00 |
| 'Monthly Payment | 474,842.74 |
| Total monthly payments | 13,295,596.79 |
| Total paid (monthly + deposit) | 14,535,596.79 |

