

ALMA PROJECT - Proposed Residential Apartment Development in Ruaka Payment Plans

| CASH PRICE | | | | |
|----------------|--------------|-----------|------------|-----------|
| | | 10.0% | 90.0% | |
| Months | | 9/30/2016 | 12/30/2016 | Total |
| 1 Bedroom Unit | 5,500,000.00 | 550,000 | 4,950,000 | 5,500,000 |

| | | 10.0% | 90.0% | |
|----------------|--------------|-----------|------------|-----------|
| Months | | 9/30/2016 | 12/30/2016 | Total |
| 2 Bedroom Unit | 7,700,000.00 | 770,000 | 6,930,000 | 7,700,000 |

| | | 10.0% | 90.0% | |
|----------------|---------------|-----------|------------|------------|
| Months | | 9/30/2016 | 12/30/2016 | Total |
| 3 Bedroom Unit | 11,300,000.00 | 1,130,000 | 10,170,000 | 11,300,000 |

INSTALMENT PRICE

| | | 10.00% | 20.00% | 20.00% | 20.00% | 20.00% | 10.00% | |
|----------------|--------------|-----------|-----------|-----------|-----------|-----------|------------|-----------|
| Months | | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 1 Bedroom Unit | 5,800,000.00 | 580,000 | 1,160,000 | 1,160,000 | 1,160,000 | 1,160,000 | 580,000 | 5,800,000 |
| | - | | | | | | | |
| | | 10.00% | 20.00% | 20.00% | 20.00% | 20.00% | 10.00% | |
| Months | | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 2 Bedroom Unit | 8,500,000.00 | 850,000 | 1,700,000 | 1,700,000 | 1,700,000 | 1,700,000 | 850,000 | 8,500,000 |
| | | | • | | • | • | | |
| | | 10.00% | 20.00% | 20.00% | 20.00% | 20.00% | 10.00% | _ |

| | | 10.00% | 20.00% | 20.00% | 20.00% | 20.00% | 10.00% | |
|----------------|---------------|-----------|-----------|-----------|-----------|-----------|------------|------------|
| Months | | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 3 Bedroom Unit | 12,400,000.00 | 1,240,000 | 2,480,000 | 2,480,000 | 2,480,000 | 2,480,000 | 1,240,000 | 12,400,000 |

MORTGAGE PAYMENT OPTION

| | | 10.00% | 0.00% | 0.00% | 0.00% | 0.00% | 90.0% | |
|----------------|---------------|-----------|-----------|-----------|-----------|-----------|------------|------------|
| Months | | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 1 Bedroom Unit | 6,916,500.00 | 691,650 | - | - | - | - | 6,224,850 | 6,916,500 |
| | | | | | | | | |
| | | 10.00% | 0.00% | 0.00% | 0.00% | 0.00% | 90.0% | |
| Months | | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 2 Bedroom Unit | 10,300,000.00 | 1,030,000 | - | - | - | - | 9,270,000 | 10,300,000 |
| | | | | | | | | |
| | | 10.00% | 0.00% | 0.00% | 0.00% | 0.00% | 90.0% | |
| Months | | 9/30/2016 | 2/28/2017 | 7/31/2017 | 1/31/2018 | 7/31/2018 | 12/22/2018 | Total |
| 3 Bedroom Unit | 15,100,000.00 | 1,510,000 | - | - | - | - | 13,590,000 | 15,100,000 |

ZERO DEPOSIT MORTGAGE PAYMENT

| | | 1.67% | 1.67% | 1.67% | 1.67% | 1.67% | 1.67% | 90.0% | |
|-----------------------|---------------|----------------------|------------------------------|-----------------------|------------------------------|----------------------|----------------------|--------------------------------|---------------------|
| Months | | 9/30/2016 | 10/31/2016 | 11/30/2016 | 12/31/2016 | 1/31/2017 | 2/28/2017 | 12/22/2018 | Total |
| 1 Bedroom Unit | 7,210,451.25 | 120,174 | 120,174 | 120,174 | 120,174 | 120,174 | 120,174 | 6,489,406 | 7,210,451 |
| _ | | | | | | | | | |
| | | 1.67% | 1.67% | 1.67% | 1.67% | 1.67% | 1.67% | 90.0% | |
| | | | | | | | | | |
| Months | | 9/30/2016 | 10/31/2016 | 11/30/2016 | 12/31/2016 | 1/31/2017 | 2/28/2017 | 12/22/2018 | Total |
| Months 2 Bedroom Unit | 11,100,000.00 | 9/30/2016 185,000 | 10/31/2016 185,000 | 11/30/2016 185,000 | 12/31/2016 185,000 | 1/31/2017 185,000 | 2/28/2017 185,000 | 12/22/2018 9,990,000 | Total 11,100,000 |
| | 11,100,000.00 | | | | | | | | |
| | 11,100,000.00 | | | | | | | | |
| | 11,100,000.00 | 185,000 | 185,000 | 185,000 | 185,000 | 185,000 | 185,000 | 9,990,000 | |

MONTHLY PAYMENT PLAN

| Monthly Payment (1 Bedroom) | |
|--------------------------------|---------------|
| | Amount (Kshs) |
| Principal amount | 5,800,000.00 |
| Initial Installment | 580,000.00 |
| Amount outstanding after P0 | 5,220,000.00 |
| Interest charge p.a | 15.00% |
| Interest charge p.m | 1.25% |
| No. of periods per year | 12.00 |
| Years | 2.50 |
| Total periods | 28.00 |
| Monthly Payment | 222,103.86 |
| Total monthly payments | 6,218,908.18 |
| Total paid (monthly + deposit) | 6,798,908.18 |

| Monthly Payment (2 Bedroom) | |
|--------------------------------|---------------|
| | Amount (Kshs) |
| Principal amount | 8,500,000.00 |
| Initial Installment | 850,000.00 |
| Amount outstanding after PO | 7,650,000.00 |
| Interest charge p.a | 15.00% |
| Interest charge p.m | 1.25% |
| No. of periods per year | 12.00 |
| Years | 2.50 |
| Total periods | 28.00 |
| Monthly Payment | 325,497.04 |
| Total monthly payments | 9,113,917.16 |
| Total paid (monthly + deposit) | 9,963,917.16 |

| Monthly Payment (3 Bedroom) | |
|--------------------------------|---------------|
| | Amount (Kshs) |
| Principal amount | 12,400,000.00 |
| Initial Installment | 1,240,000.00 |
| Amount outstanding after P0 | 11,160,000.00 |
| Interest charge p.a | 15.00% |
| Interest charge p.m | 1.25% |
| No. of periods per year | 12.00 |
| Years | 2.50 |
| Total periods | 28.00 |
| Monthly Payment | 474,842.74 |
| Total monthly payments | 13,295,596.79 |
| Total paid (monthly + deposit) | 14,535,596.79 |