Cytonn Monthly – May 2024

Executive Summary:

Fixed Income: During the month of May 2024, T-bills were oversubscribed, with the overall average oversubscription rate coming in at 153.3%, higher than the oversubscription rate of 129.6% recorded in April 2024. The overall average subscription rates for the 91-day and 182-day papers increased to 326.7% and 134.1%, from 231.9% and 78.0% respectively, while the overall average subscription rates for the 364-day paper decreased to 103.1% from 140.3%, which was recorded in April 2024. The average yields on the government papers decreased during the month, with the 364-day, 182-day, and 91-day papers yields decreasing by 5.8 bps, 13.2 bps, and 10.0 bps to 16.6%, 16.5%, and 15.9% respectively from 16.6%, 16.7%, and 16.0% recorded the previous month. For the month of May 2024, the government accepted a total of Kshs 178.0 bn of the Kshs 183.9 bn worth of bids received, translating to an acceptance rate of 96.8%;

Additionally, May 2024 bonds were undersubscribed, with the overall undersubscription rate coming in at 53.7%, lower than the oversubscription rate of 146.1% recorded in April 2024. The reopened bond FXD1/2024/010 received bids worth Kshs 15.0 bn against the offered Kshs 25.0 bn translating to an undersubscription rate of 59.9%, with the government accepting bids worth Kshs 11.0 bn, translating to an acceptance rate of 73.4% and a coupon rate of 16.2%. Moreover, the tap sale issue for the FXD1/2024/010 received bids worth Kshs 7.1 bn against the offered Kshs 15.0 bn, translating to an undersubscription rate of 47.4%, with the government accepting bids worth Kshs 7.0 bn, translating to an acceptance rate of 98.8%;

This week, T-bills were oversubscribed for the fifth consecutive week, with the overall oversubscription rate coming in at 139.6%, higher than the oversubscription rate of 100.1% recorded the previous week. Investors' preference for the shorter 91-day paper persisted, with the paper receiving bids worth Kshs 17.9 bn against the offered Kshs 4.0 bn, translating to an oversubscription rate of 446.6%, significantly higher than the oversubscription rate of 177.6% recorded the previous week. The subscription rate for the 182-day paper decreased to 91.7% from 116.5% while the subscription rate for the 364-day paper increased to 64.7% from the 52.8% recorded the previous week. The government accepted a total of Kshs 32.8 bn worth of bids out of Kshs 24.0 bn bids received, translating to an acceptance rate of 97.9%. The yields on the government papers were on an upward trajectory, with the yields on the 91-day, 182-day, and 364-day papers increasing by 0.9 bps, 4.4 bps, and 8.3 bps to 15.95%, 16.61%, and 16.71% from 15.94%, 16.56% and 16.62% respectively recorded the previous week;

In the primary bond market, the government is seeking to raise an additional Kshs 60.0 bn for budgetary support by issuing four fixed coupon treasury bonds concurrently, the re-opened FXD1/2023/02, FXD1/2024/03, FXD1/2023/05 and FXD1/2023/10, with a tenor to maturity of 1.2 years, 2.6 years, 4.1 years and 8.7 years, respectively and have their coupon rates set at 17.0%, 18.4%, 16.8% and 14.2% respectively. The bonds' value dates will be 10th June 2024 for the FXD1/2023/03 and FXD1/2024/03 and 17th June 2024 for the FXD1/2023/03 and FXD1/2024/03 and 17th June 2024 for the FXD1/2023/05 and FXD1/2023/10, with maturity dates of 18th August 2025, 11th January 2027, 10th July 2028 and 31st January 2033 respectively; Given the bonds are trading at 16.7%%, 17.2%, 17.3% and 15.5% for theFXD1/2023/02, FXD1/2024/03, FXD1/2023/05 and FXD1/2023/10 respectively in the secondary bond market, we expect the bidding range to come in at 16.55% - 16.75%, 17.00% -17.35%, 16.90% - 17.30% and 15.45% - 15.65% respectively;

During the week, the Kenya National Bureau of Statistics (KNBS) released the year-on-year <u>inflation</u>, highlighting that the inflation in May 2024 increased marginally by 0.1% points to 5.1%, from the 5.0% recorded in April 2024. This was within our projections to within a range of 4.7% to 5.1%. The headline inflation in May 2024 was majorly driven by increase in prices of commodities in the following categories; transport, food and non-alcoholic beverages, and housing, water, electricity, gas, and other fuels by 8.1%, 6.2%, and 4.4%, respectively;

Equities: During the month of May 2024, the equities market was on an upward trajectory, with NASI gaining the most by 6.0%, while NSE 10, NSE 25, and NSE 20 gained by 5.3%, 3.9% and 1.9% respectively. The equities market performance was driven by gains recorded by large-cap stocks such as KCB Group, Safaricom, and Standard Chartered Group of 18.7%, 12.2%, and 11.3% respectively. The gains were, however, weighed down by losses recorded by large-cap stocks such as Bamburi, Stanbic Bank, and BAT of 14.2%, 12.2%, and 10.0% respectively;

During the week, the equities market recorded a mixed performance, with NSE 10, NSE 25, and NASI declining by 0.6%, 0.4%, and 0.1% respectively, while NSE 20 gained by 0.3%, taking the YTD performance to gains of 28.5%, 24.1%, 22.8% and 14.2% for NSE 10, NSE 25, NASI, and NSE 20 respectively. The equities market performance was driven by losses recorded by large-cap stocks such as Bamburi Cement, BAT, and DTB-K of 14.3%, 9.7%, and 8.2% respectively. The losses were, however, mitigated by gains recorded by large-cap stocks such as NCBA, ABSA bank, and Cooperative Bank of 2.3%, 1.9 and 1.5% respectively;

During the week, three more of the listed banks released their Q1'2024 results. Diamond Trust Bank released its Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 11.0% to Kshs 10.5, from Kshs 9.5 in Q1'2023. ABSA Group released their Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 33.6% to Kshs 1.1 bn, from Kshs 0.8 bn in Q1'2023. Lastly, Standard Chartered Bank also released their Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 33.6% to Kshs 1.1 bn, from Kshs 0.8 bn in Q1'2023. Lastly, Standard Chartered Bank also released their Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 39.5% to Kshs 10.7 in Q1'2023;

Also, During the week, Jubilee Holdings Limited released their FY'2023 results. This marked the second time the company released its results under the new IFRS 17 reporting system. Jubilee's Profit After Tax (PAT) decreased by 19.8% to Kshs 4.4 bn, from Kshs 5.5 bn recorded in FY'2022. The performance was mainly driven by an 11.1% increase in Insurance Services Expenses to Kshs 21.8 bn, from Kshs 19.6 bn in FY'2022, but was supported by the 8.0% increase in Insurance Services Revenue to Kshs 22.8 bn in FY'2023, from Kshs 21.1 bn in FY'2022;

Real Estate: During the week, the Kenya National Bureau of Statistics (KNBS) released the Leading Economic Indicators (LEI) <u>February</u> and <u>March</u> 2024 Reports, which highlighted the performance of major economic indicators;

In the REITs segment, property developer Acorn Holdings announced its decision to exercise the early redemption of its green bond, with an outstanding balance of Kshs 1.9 bn. The green bond, initially launched in 2019, successfully raised Kshs 5.7 bn through multiple transactions to develop Acorn's branded student hostels;

On the <u>Unquoted Securities Platform</u>, Acorn D-REIT and I-REIT traded at Kshs 24.5 and Kshs 22.0 per unit, respectively, as of 31st May 2024. The performance represented a 22.5% and 10.0% gain for the D-REIT and I-REIT, respectively, from the Kshs 20.0 inception price;

Investment Updates:

- Weekly Rates:
 - Cytonn Money Market Fund closed the week at a yield of 17.67% p.a. To invest, dial *809# or download the Cytonn App from Google Play store <u>here</u> or from the Appstore <u>here</u>;
- We continue to offer Wealth Management Training every Monday, from 10:00 am to 12:00 pm. The training aims to grow financial literacy among the general public. To register for any of our Wealth Management Trainings, click <u>here</u>;
- If interested in our Private Wealth Management Training for your employees or investment group, please get in touch with us through <u>wmt@cytonn.com</u>;
- Cytonn Insurance Agency acts as an intermediary for those looking to secure their assets and loved ones' future through insurance namely; Motor, Medical, Life, Property, WIBA, Credit and Fire and Burglary insurance covers. For assistance, get in touch with us through insuranceagency@cytonn.com;

• Cytonn Asset Managers Limited (CAML) continues to offer pension products to meet the needs of both individual clients who want to save for their retirement during their working years and Institutional clients that want to contribute on behalf of their employees to help them build their retirement pot. To more about our pension schemes, kindly get in touch with us through <u>pensions@cytonn.com</u>;

Real Estate Updates:

- For more information on Cytonn's real estate developments, email us at sales@cytonn.com;
- Phase 3 of The Alma is now ready for occupation and the show house is open daily. To join the waiting list to rent, please email properties@cytonn.com;
- For Third Party Real Estate Consultancy Services, email us at rdo@cytonn.com;
- For recent news about the group, see our news section here;

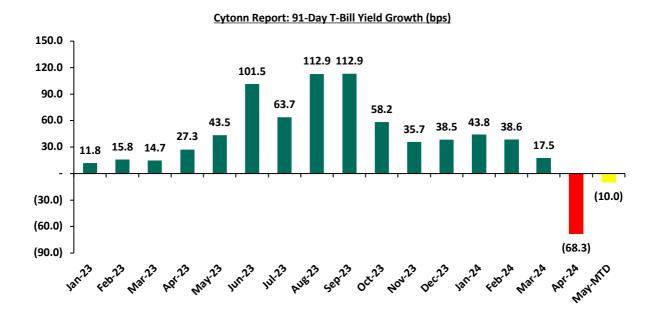
Hospitality Updates:

We currently have promotions for Staycations. Visit <u>cysuites.com/offers</u> for details or email us at <u>sales@cysuites.com</u>;

Fixed Income

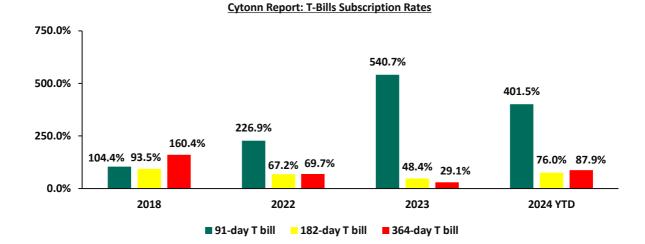
Money Markets, T-Bills Primary Auction:

During the month of May 2024, T-bills were oversubscribed, with the overall average oversubscription rate coming in at 153.3%, higher than the oversubscription rate of 129.6% recorded in April 2024. The overall average subscription rates for the 91-day and 182-day papers increased to 326.7% and 134.1%, from 231.9% and 78.0% respectively, while the overall average subscription rates for the 364-day paper decreased to 103.1% from 140.3%, which was recorded in April 2024. The average yields on the government papers decreased during the month, with the 364-day, 182-day, and 91-day papers yields decreasing by 5.8 bps, 13.2 bps, and 10.0 bps to 16.6%, 16.5%, and 15.9% respectively from 16.6%, 16.7%, and 16.0% recorded the previous month. For the month of May, the government accepted a total of Kshs 178.0 bn of the Kshs 183.9 bn worth of bids received, translating to an acceptance rate of 96.8%. The chart below shows the yield growth rate for the 91-day paper during the year:



This week, T-bills were oversubscribed for the fifth consecutive week, with the overall oversubscription rate coming in at 139.6%, higher than the oversubscription rate of 100.1% recorded the previous week. Investors' preference for the shorter 91-day paper persisted, with the paper receiving bids worth Kshs 17.9 bn against the offered Kshs 4.0 bn, translating to an oversubscription rate of 446.6%, significantly higher than the oversubscription rate of 177.6% recorded the previous week. The subscription rate for the 182-day paper decreased to 91.7% from 116.5% while the subscription rate for the 364-day paper increased to 64.7% from the 52.8% recorded the previous week. The government accepted a total of Kshs 32.8 bn worth of bids out of Kshs 24.0 bn bids received, translating to an acceptance rate of 97.9%. The yields on the government papers were on an upward trajectory, with the yields on the 91-day, 182-day, and 364-day papers increasing by 0.9 bps, 4.4 bps, and 8.3 bps to 15.95%, 16.61%, and 16.71% from 15.94%, 16.56% and 16.62% respectively recorded the previous week.

So far in the current FY'2023/24, government securities totalling Kshs 1,762.0 bn have been advertised. The government has accepted bids worth Kshs 2,107.5 bn, of which Kshs 1,403.3bn and Kshs 704.1 bn were treasury bills and bonds, respectively. Total redemptions so far in FY'2023/24 equal to Kshs 1,642.5 bn, with treasury bills accounting for Kshs 1,485.3 bn and bonds accounting for Kshs 39.2 bn. As a result, the government has a domestic borrowing surplus of Kshs 464.9 bn in FY'2023/24.



The chart below compares the overall average T-bill subscription rates obtained in 2018, 2022, 2023, and 2024 Year to Date (YTD):

Additionally, May 2024 bonds were undersubscribed, with the overall undersubscription rate coming in at 53.7%, lower than the oversubscription rate of 146.1% recorded in April 2024. The reopened bond FXD1/2024/010 received bids worth Kshs 15.0 bn against the offered Kshs 25.0 bn translating to an undersubscription rate of 59.9%, with the government accepting bids worth Kshs 11.0 bn, translating to an acceptance rate of 73.4% and a coupon rate of 16.2%. Moreover, the tap sale issue for the FXD1/2024/010 received bids worth Kshs 7.1 bn against the offered Kshs 15.0 bn, translating to an undersubscription rate of 47.4%, with the government accepting bids worth Kshs 7.0 bn, translating to an acceptance rate of 98.8%.

	Cytonn Report: T-Bond Issues in March, April and May 2024								
Issue Date	Bond Auctioned	Effective Tenor to Maturity (Years)	Coupon	Amount Offered (Kshs bn)	Actual Amount Raised/Accep ted (Kshs bn)	Total bids received (Subscription)	Average Accepted Yield	Subscription Rate	Acceptance Rate
11/3/2024	FXD1/2024/003	2.8	18.4%	40.0	34.3	43.1	18.4%	107.7%	79.6%
25/3/2024	FXD1/2023/005- Re-opened	4.3	16.8%	40.0	17.8	35.8	18.4%	89.6%	49.6%

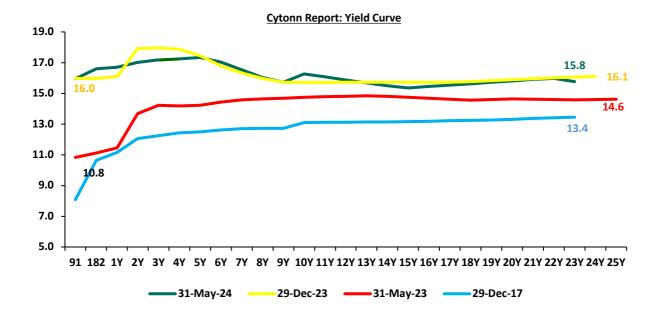
	FXD1/2024/010- New	10.0	16.0%		4.8	23.9	16.5%	59.7%	20.3%
4/4/2024	FXD1/2023/005 – Tapsale	4.5	16.8%	25.0	45.0	47.0	18.4%	191.2%	95.9%
	FXD1/2024/010 – Tapsale	10.0	16.0%	25.0	45.8	45.8 47.8	16.5%		
22/4/2024	FXD1/2023/002- Reopened	1.4	17.0%	40.0	34.8	47.2	17.0%	118.0%	73.7%
06/05/2024	FXD1/2024/010- Re-opened	9.9	16.0%	25.0	11.0	15.0	16.2%	59.9%	73.4%
13/05/2024	FXD1/2024/010- Tapsale	9.9	16.0%	15.0	7.0	7.1	16.2%	47.4%	98.8%
May 2024 Average		9.9	16.0%	20.0	9.0	11.0	16.2%	53.7%	86.1%
Apr 2024 Average		5.3	16.6%	65.0	80.6	95.0	17.3%	146.1%	84.9%
2023 Average		6.1	14.8%	740.3	735.2	872.4	15.5%	117.8%	82.0%

Source: Central Bank of Kenya (CBK)

In the primary bond market, the government is seeking to raise an additional Kshs 60.0 bn for budgetary support by issuing four fixed coupon treasury bonds concurrently, the re-opened FXD1/2023/02, FXD1/2024/03, FXD1/2023/05 and FXD1/2023/10, with a tenor to maturity of 1.2 years, 2.6 years, 4.1 years and 8.7 years, respectively and have their coupon rates set at 17.0%, 18.4%, 16.8% and 14.2% respectively. The bonds' value dates will be 10th June 2024 for the FXD1/2023/03 and FXD1/2024/03 and 17th June 2024 for the FXD1/2023/05 and FXD1/2023/10, with maturity dates of 18th August 2025, 11th January 2027, 10th July 2028 and 31st January 2033 respectively; Given the bonds are trading at 16.7%%, 17.2%, 17.3% and 15.5% for theFXD1/2023/02, FXD1/2024/03, FXD1/2023/05, and FXD1/2023/10 respectively in the secondary bond market, we expect the bidding range to come in at 16.55% - 16.75%, 17.00% -17.35%, 16.90% - 17.30% and 15.45% - 15.65% respectively.

Secondary Bond Market:

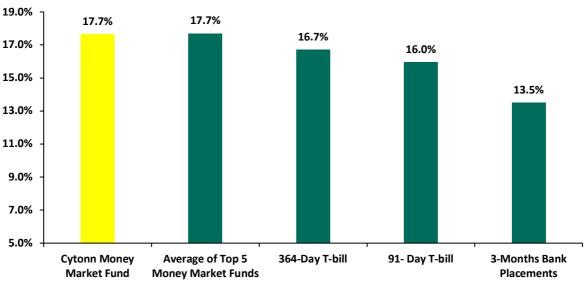
The yields on the government securities were on an upward trajectory during the month compared to the same period in 2023. We observe a humped yield curve for the medium-term bonds in the 3 to 10-year maturity range, an indication of the prevailing uncertainty in the market regarding both medium-term interest rates and inflation. Investors, apprehensive about the economic outlook in the near to medium term, are demanding higher yields for bonds in the 3 to 10-year maturity range to compensate for the perceived risks as they anticipate potential fluctuations in economic conditions in the Kenyan market on the back of the government's debt sustainability concerns. The chart below shows the yield curve movement during the period:



The secondary bond turnover increased by 29.8% to Kshs 119.5 bn, from Kshs 92.1 bn recorded in April 2024, pointing towards increased activities by commercial banks in the secondary bonds market for the month of May. Similarly, on a year-on-year basis, the bond turnover increased significantly by 78.0% from Kshs 68.0 bn worth of treasury bonds transacted over a similar period last year.

Money Market Performance:

In the money markets, 3-month bank placements ended the week at 13.5% (based on what we have been offered by various banks), while the yield on the 364-day and 91-day papers increased by 8.3 bps and 0.9 bps to 16.7% and 16.0% respectively, from 16.6% and 15.9% respectively recorded the previous week. The yield of Cytonn Money Market Fund remained unchanged to close the week at 17.7% recorded the previous week, and the average yields on the Top 5 Money Market Funds increased by 4.8 bps to 17.7% from 17.6% recorded the previous week



Cytonn Report: Money Market Performance

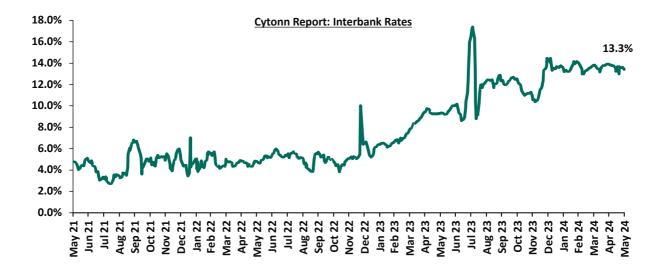
The table below shows the Money Market Fund Yields for Kenyan Fund Managers as published on 31st
May 2024:

Rank	Fund Manager	Effective Annua
1	Lofty-Corban Money Market Fund	18.3%
2	Etica Money Market Fund	18.1%
3	Cytonn Money Market Fund (Dial *809# or download the Cytonn app)	17.7%
4	Kuza Money Market fund	17.5%
5	GenAfrica Money Market Fund	16.9%
6	Nabo Africa Money Market Fund	16.3%
7	Apollo Money Market Fund	16.1%
8	Enwealth Money Market Fund	16.0%
9	Madison Money Market Fund	15.6%
10	Jubilee Money Market Fund	15.4%
11	KCB Money Market Fund	15.4%
12	Co-op Money Market Fund	15.3%
13	GenCap Hela Imara Money Market Fund	15.3%
14	Absa Shilling Money Market Fund	15.2%
15	Mali Money Market Fund	15.2%
16	Sanlam Money Market Fund	15.1%
17	Mayfair Money Market Fund	14.9%
18	AA Kenya Shillings Fund	14.8%
19	Equity Money Market Fund	14.7%
20	Dry Associates Money Market Fund	13.8%
21	Old Mutual Money Market Fund	13.5%
22	Orient Kasha Money Market Fund	13.3%
23	CIC Money Market Fund	13.2%
24	ICEA Lion Money Market Fund	12.3%
25	British-American Money Market Fund	9.4%

Source: Business Daily

Liquidity:

Liquidity in the money markets eased in the month of May 2024, with the average interbank rate decreasing by 13.7 bps to 13.6% from 13.7% recorded the previous month. During the month of May, the average interbank volumes traded decreased by 10.6% to Kshs 20.0 bn, from Kshs 22.4 bn recorded in April. Also, during the week, liquidity in the money markets marginally eased, with the average interbank rate decreasing by 2.9 bps to remain relatively unchanged from 13.5% recorded the previous week, partly attributable to government payments that offset tax remittances. The average interbank volumes traded decreased by 20.9% to Kshs 17.4bn, from Kshs 22.1 bn recorded the previous week. The chart below shows the interbank rates in the market over the years:



Kenya Eurobonds:

During the month, the yields on the Eurobonds recorded mixed performance, with the yield on the 30year Eurobond issued in 2018 increasing the most by 8.6 bps to 10.1% from 10.0%, while the yield on the 12-year Eurobond issued in 2019 decreased by 4.1 bps to remain relatively at 9.8% recorded at the end of May 2024. Also, during the week, the yields on Eurobonds were on an upward trajectory, with the yields on the 7-year Eurobond issued in 2019 increasing the most by 53.0 bps to 9.1% from 8.5% recorded the previous week. The table below shows the summary of the performance of the Kenyan Eurobonds as of 23rd May 2024;

Cytonn Report: Kenya Eurobonds Performance							
	20	18	20	019	2021	2024	
Tenor	10-year issue	30-year issue	7-year issue	12-year issue	13-year issue	7-year issue	
Amount Issued (USD)	1.0 bn	1.0 bn	0.9 bn	1.2 bn	1.0 bn	1.5 bn	
Years to Maturity	3.8	23.8	3.0	8.0	10.1	6.8	
Yields at Issue	7.3%	8.3%	7.0%	7.9%	6.2%	10.4%	
1-Jan-24	9.8%	10.2%	10.1%	9.9%	9.5%		
30-Apr-24	9.1%	10.0%	9.1%	9.8%	9.8%	9.7%	
17-May-24	8.8%	9.8%	8.5%	9.4%	9.4%	9.4%	
20-May-24	8.8%	9.8%	8.6%	9.4%	9.5%	9.4%	
21-May-24	9.0%	9.9%	8.7%	9.5%	9.6%	9.5%	
22-May-24	9.0%	10.0%	8.8%	9.6%	9.7%	9.6%	
23-May-24	9.2%	10.1%	9.1%	9.8%	9.8%	9.8%	
Weekly Change	0.4%	0.3%	0.5%	0.4%	0.4%	0.4%	
MTM Change	0.1%	0.1%	0.0%	(0.0%)	0.0%	0.0%	
YTD Change	(0.7%)	(0.1%)	(1.0%)	(0.1%)	0.3%	-	

Source: Central Bank of Kenya (CBK) and National Treasury

Kenya Shilling:

During the month, the Kenya Shilling gained by 2.3% against the US Dollar, to close the month at Kshs 130.2, from Kshs 133.3 recorded at the end of April 2024. Also, during the week, the Kenya Shilling gained by 1.1% against the US Dollar to close at Kshs 130.2 from the Kshs 131.7 recorded the previous week. On a year-to-date basis, the shilling has appreciated by 17.0% against the US Dollar, a sharp contrast to the 26.8% depreciation recorded in 2023.

We expect the shilling to be supported by:

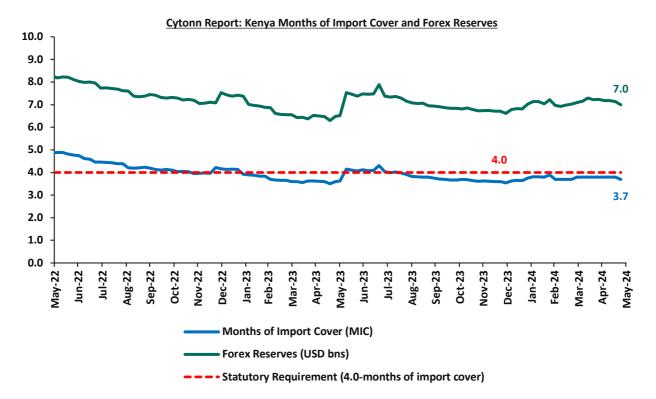
- i. Diaspora remittances standing at a cumulative USD 4,457.5 mn in the 12 months to April 2024, 11.9% higher than the USD 3,984.9 mn recorded over the same period in 2023, which has continued to cushion the shilling against further depreciation. In the April 2024 diaspora remittances figures, North America remained the largest source of remittances to Kenya accounting for 54.0% in the period, and,
- The tourism inflow receipts which came in at USD 352.5 bn in 2023, a 31.5% increase from USD 268.1 bn inflow receipts recorded in 2022, and owing to tourist arrivals that improved by 27.6% to 182,000 in the 12 months to January 2024, from 151,000 recorded during a similar period in 2023.

The shilling is however expected to remain under pressure in 2024 as a result of:

- i. An ever-present current account deficit which came at 4.0% of GDP in FY'2023 from 5.1% recorded in FY'2022,
- ii. The need for government debt servicing, continues to put pressure on forex reserves given that 67.3% of Kenya's external debt was US Dollar denominated as of December 2023, and,
- iii. Dwindling forex reserves, currently at USD 7.0 mn (equivalent to 3.7 months of import cover), which is below the statutory requirement of maintaining at least 4.0 months of import cover.

Key to note, During the month of May 2024, Kenya's forex reserves decreased by 3.4% to USD 7.0 bn from USD 7.2 bn recorded at the end of April 2024. Also, Kenya's forex reserves decreased by 2.0% during the week to USD 7.0 b from USD 7.1 bn recorded the previous week, equivalent to 3.7 months of import cover down from 3.8 recorded the previous week, and remained below the statutory requirement of maintaining at least 4.0-months of import cover.

The chart below summarizes the evolution of Kenya's months of import cover over the years:



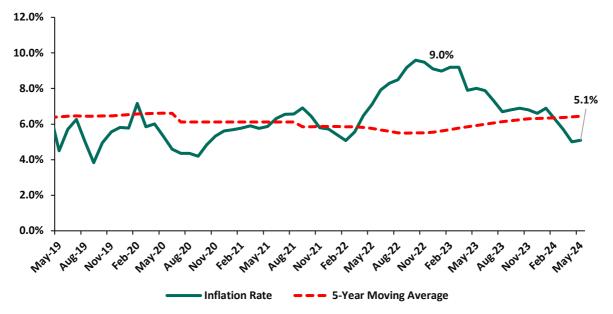
1. May 2024 Inflation Highlight

The y/y inflation in May 2024 increased marginally by 0.1% points to 5.1%, from the 5.0% recorded in April 2024. This was within our projections to within a range of 4.7% to 5.1%. The headline inflation in May 2024 was majorly driven by increase in prices of commodities in the following categories; transport, food and non-alcoholic beverages, and housing, water, electricity, gas and other fuels by 8.1%, 6.2% and 4.4%, respectively. The table below shows a summary of both the year on year and month on month commodity indices performance:

	Cytonn Report: Major Inflation Changes – 2024						
Broad Commodity Group	Price change m/m (May-2024/April - 2024)	Price change y/y (May-2024/May -2023)	Reason				
Transport	0.2%	8.1%	The m/m increase in transport Index was recorded despite the decline in the prices of a litre of petrol and diesel by 0.5% and 0.7%, respectively				
Food and non- alcoholic beverages	2.0%	6.2%	The m/m increase was mainly driven by the increase in prices of commodities such as spinach, Sukuma wiki, tomatoes and potatoes (Irish) by 18.2%, 15.0%, 14.0% and 6.2%, respectively. However, the increase was weighed down by decrease in prices of maize flour-sifted, fortified maize flour, maize grain-loose and wheat flour-white by 3.2%, 2.3%, 1.6%, and 1.3%, respectively				
Housing, water, electricity, gas and other fuels	1.2%	4.4%	The m/m performance was mainly driven by the increase in prices of Electricity of 200kWh and 50kWh by 6.9% and 5.5% respectively. However, the price of gas/LPG and kerosene dropped by 0.6% and 1.0% respectively				
Overall Inflation	1.0%	5.1%	The m/m increase was mainly attributable to the 2.0% increase in food and alcoholic beverages				

Notably, May's overall headline inflation was back on the rise after decreasing for three consecutive months to April 2024, however, it has remained within the Central Bank of Kenya (CBK) target range of 2.5% to 7.5% for the eleventh consecutive month. The increase in headline inflation in May 2024 comes despite the decline in the prices for Super Petrol, Diesel, and Kerosene which decreased by Kshs 1.0, Kshs 1.2, and Kshs 1.3 each respectively, and will retail at Kshs 192.8, Kshs 179.2 and Kshs 168.7 per litre respectively, for the period between 15th May 2024 to 14th June 2024. The chart below shows the inflation rates for the past 5 years:

Cytonn Report: 5-Year Inflation Rates (y/y)



Going forward, we expect inflation to remain within the CBK's preferred range of 2.5%-7.5%, mainly on the back of a strengthened currency, tight monetary policy, reduced fuel prices and reduced electricity prices. The risk, however, lies in the fuel prices which despite their decline in May 2024, still remain elevated compared to historical levels, coupled with an upwards trend in international fuel prices, owing to geo-political pressures. Key to note is that the Monetary Policy Committee maintained the Central Bank Rate at 13.0% in April 2024, with the aim of anchoring the inflation rate, and is expected to meet again on 5th June 2024. In our view, the rate will be pegged on whether the shilling will sustain its appreciation against the dollar, resulting in a decline in the import bill and costs passed to consumers through hiked consumer prices.

Monthly Highlights:

- During the month, Stanbic Bank released its monthly Purchasing Manager's Index (PMI) highlighting that the index for the month of April 2024 improved slightly, coming in at 50.1, fractionally above the 50.0 neutral, up from 49.7 in March 2024, signalling a modest and softer improvement in operating conditions across Kenya. Please see our <u>Cytonn Weekly 19/2024</u>,
- 2. During the month, the Energy and Petroleum Regulatory Authority (EPRA) <u>released</u> their monthly statement on the maximum retail fuel prices in Kenya, effective from 15th May 2024 to 14th June 2024. Notably, the maximum allowed price for Super Petrol, Diesel and Kerosene decreased by Kshs 1.0, Kshs 1.2, and Kshs 1.3 each respectively, and will retail at Kshs 192.8, Kshs 179.2 and Kshs 168.7 per litre respectively from the April 2024 prices of Kshs 193.8, Kshs 180.4 and Kshs 170.0 respectively. Please see our <u>Cytonn Weekly 20/2024</u>,
- Also, during the month, the National Treasury <u>gazetted</u> the revenue and net expenditures for the tenth month of FY'2023/2024, ending 30th April 2024, highlighting that the total revenue collected as at the end of April 2024 amounted to Kshs 1,830.0 bn, equivalent to 71.0% of the revised estimates of Kshs 2,576.8 bn for FY'2023/2024 and is 85.2% of the prorated estimates of Kshs 2,147.3 bn. Please see our <u>Cytonn Weekly 20/2024</u>.
- 4. During the week, the Kenya National Bureau of Statistics (KNBS) released the <u>2024 Economic Survey</u>, highlighting that the Kenyan economy recorded a 5.6% growth in FY'2023, faster than the 4.9% growth recorded in FY'2022. The main contributor to Kenyan GDP remains to be the Agriculture, fishing and forestry sector which grew by 6.5% in FY'2023 compared to a contraction of 1.5% in FY'2022. All sectors in FY'2023, except Mining and Quarrying, recorded positive growths, with varying magnitudes across activities. Most sectors recorded improved growth

compared to FY'2022, with Agriculture, Forestry and Fishing, Accommodation and Food Services and Real Estate Sectors recording the highest growth improvements of 7.9% points, 6.8% points, and 2.8% points, respectively. Please see our Cytonn Weekly 21/2024, and,

 During the week, the Kenya National Bureau of Statistics released the FY'2023 <u>Economic Survey</u> <u>Report</u> highlighting that Kenya's balance of payments position improved by 46.4% in FY'2023, coming in at a deficit of Kshs 134.8 bn, from a deficit of Kshs 251.5 bn in FY'2022, and a slight deterioration from the Kshs 131.5 bn deficit recorded in Q3'2023. Please see our <u>Cytonn Weekly</u> <u>21/2024</u>,

Rates in the Fixed Income market have been on an upward trend given the continued high demand for cash by the government and the occasional liquidity tightness in the money market. The government is 23.0% ahead of its prorated net domestic borrowing target of Kshs 377.9 bn, and 14.2% ahead of the total domestic net borrowing target of Kshs 407.0 bn for FY'2023/2024, having a net borrowing position of Kshs 464.9bn. However, we expect a downward readjustment of the yield curve in the short and medium term, with the government looking to increase its external borrowing to maintain the fiscal surplus, hence alleviating pressure in the domestic market. As such, we expect the yield curve to normalize in the medium to long-term and hence investors are expected to shift towards the long-term papers to lock in the high returns.

Equities

Market Performance:

During the month of May 2024, the equities market was on an upward trajectory, with NASI gaining the most by 6.0%, while NSE 10, NSE 25, and NSE 20 gained by 5.3%, 3.9% and 1.9% respectively. The equities market performance was driven by gains recorded by large-cap stocks such as KCB Group, Safaricom, and Standard Chartered Group of 18.7%, 12.2%, and 11.3% respectively. The gains were, however, weighed down by losses recorded by large-cap stocks such as Bamburi, Stanbic Bank, and BAT of 14.2%, 12.2%, and 10.0% respectively.

During the week, the equities market recorded a mixed performance, with NSE 10, NSE 25, and NASI declining by 0.6%, 0.4%, and 0.1% respectively, while NSE 20 gained by 0.3%, taking the YTD performance to gains of 28.5%, 24.1%, 22.8% and 14.2% for NSE 10, NSE 25, NASI, and NSE 20 respectively. The equities market performance was driven by losses recorded by large-cap stocks such as Bamburi Cement, BAT, and DTB-K of 14.3%, 9.7%, and 8.2% respectively. The losses were, however, mitigated by gains recorded by large-cap stocks such as NCBA, ABSA bank, and Cooperative Bank of 2.3%, 1.9, and 1.5% respectively.

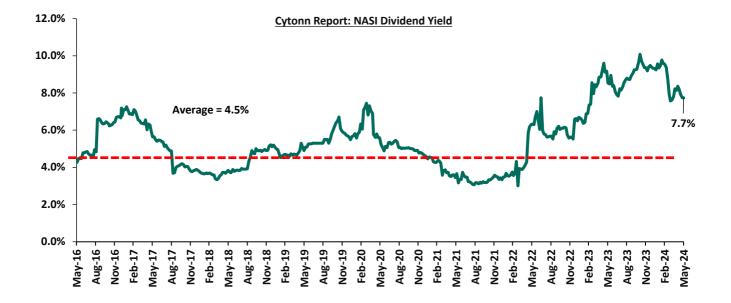
Equities turnover significantly increased by 147.8% in the month of May 2024 to USD 138.2 mn, from USD 55.8 mn recorded in April 2024. Foreign investors remained net buyers, with a net buying position of USD 11.3 mn, from a net buying position of USD 8.0 mn recorded in April 2024.

During the week, equities turnover significantly increased by 421.4% to USD 88.3 mn from USD 16.9 mn recorded the previous week, taking the YTD total turnover to USD 307.9 mn. Foreign investors remained net buyers for the second consecutive week with a net buying position of USD 6.6 mn, from a net buying position of USD 4.2 mn recorded the previous week, taking the YTD foreign net buying position to USD 3.0 mn.

The market is currently trading at a price-to-earnings ratio (P/E) of 5.8x, 51.1% below the historical average of 11.9x. The dividend yield stands at 7.7%, 3.2% points above the historical average of 4.5%. Key to note, NASI's PEG ratio currently stands at 0.8x, an indication that the market is undervalued relative to its future growth. A PEG ratio greater than 1.0x indicates the market is overvalued while a PEG ratio less than 1.0x indicates the market historical P/E and dividend yields of the market;







Universe of Coverage:

			(Cytonn Rep	ort: Equiti	es Univer	se of Cov	verage			
Company	Price as at 24/05 /2024	Price as at 31/05/ 2024	w/w change	m/m change	YTD Change	Year Open 2024	Targe t Price *	Dividend Yield	Upside / Downsi de**	P/TBv Multiple	Recommendatio n
Diamond Trust Bank ^{***}	50.0	45.9	(8.2%)	(8.2%)	2.6%	44.8	65.2	10.9%	52.9%	0.2x	Buy
Equity Group***	46.5	43.5	(6.5%)	2.2%	27.2%	34.2	60.2	9.2%	47.6%	0.9x	Buy
Stanbic Holdings	108.8	110.3	1.4%	(12.2%)	4.0%	106.0	145.3	13.9%	45.7%	0.7x	Buy
Jubilee Holdings	184.8	189.0	2.3%	(0.5%)	2.2%	185.0	260.7	7.6%	45.5%	0.3x	Buy
NCBA***	41.1	42.0	2.3%	(5.2%)	8.1%	38.9	55.2	11.3%	42.7%	0.8x	Buy
Sanlam	6.2	6.3	0.6%	5.4%	4.3%	6.0	8.8	0.0%	40.8%	1.8x	Buy
Standard Chartered***	187.0	186.5	(0.3%)	11.3%	16.4%	160.3	233.1	15.5%	40.5%	1.2x	Buy
Co-op Bank***	13.3	13.5	1.5%	8.4%	18.9%	11.4	17.2	11.1%	38.5%	0.6x	Buy
ABSA Bank***	13.5	13.8	1.9%	0.0%	19.0%	11.6	17.3	11.3%	37.1%	1.1x	Buy
Kenya Reinsurance	2.0	2.4	19.5%	23.8%	29.2%	1.9	3.0	8.4%	33.9%	0.2x	Buy
CIC Group	2.2	2.2	0.9%	(1.8%)	(2.2%)	2.3	2.8	5.8%	30.8%	0.7x	Buy
KCB Group***	35.2	35.6	1.1%	18.7%	62.0%	22.0	45.7	0.0%	28.4%	0.5x	Buy
I&M Group***	18.6	20.3	9.2%	10.4%	16.0%	17.5	22.5	12.6%	23.7%	0.4x	Buy
Britam	5.4	5.7	5.5%	5.5%	11.3%	5.1	7.0	0.0%	22.4%	0.8x	Buy
HF Group	4.2	4.4	5.3%	13.4%	27.2%	3.5	5.0	0.0%	13.9%	0.2x	Accumulate
Liberty Holdings	5.6	5.8	3.6%	2.5%	50.3%	3.9	6.1	6.4%	11.6%	0.4x	Accumulate

**Upside/ (Downside) is adjusted for Dividend Yield

***For Disclosure, these are stocks in which Cytonn and/or its affiliates are invested in

Monthly Highlights

- During the month, Stanbic Bank released their <u>Q1'2024 financial results</u> recording a 2.8% increase in Profit After Tax (PAT) to Kshs 4.0 bn, from Kshs 3.9 bn recorded in Q1'2023. The performance was mainly driven by a 19.6% increase in Net-Interest Income to Kshs 6.5 bn in Q1'2024, from Kshs 5.4 bn recorded in Q1'2023, but was weighed down by a 34.0% decrease in Non-Interest Income to Kshs 3.8 bn from Kshs 5.7 bn recorded in Q1'2023; For more details please see our <u>Cytonn</u> <u>Weekly #19/2024</u>,
- II. During the month, Safaricom released their FY'2024 financial results, recording a 16.8% increase in Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) to Kshs 163.3 bn, from Kshs 139.9 bn in FY'2023, while Profit After Tax (PAT) decreased by 18.7% to Kshs 42.7 bn, from Kshs 52.5 bn recorded in FY'2023. The performance was mainly driven by a 12.4% increase in total revenue to Kshs 349.4 bn in FY'2024, from Kshs 310.9 bn recorded in FY'2023. The performance was however weighed down by an 8.8% increase in operating costs to Kshs 186.2 bn in FY'2024, from Kshs 171.0 bn in FY'2023. For more details please see our Cytonn Weekly #19/2024,
- III. During the month, Co-operative Bank released their Q1'2024 Financial results, recording a 7.7% increase in Profit After Tax (PAT) to Kshs 6.6 bn, from Kshs 6.1 bn recorded in Q1'2023. The performance was mainly driven by an 8.6% increase in Net-Interest Income to Kshs 11.7 bn in Q1'2024, from Kshs 10.8 bn recorded in Q1'2023, but was weighed down by a marginal 0.3% decrease in Non-Interest Income to remain relatively unchanged at Kshs 7.1 bn recorded in Q1'2023, For more details please see our Cytonn Weekly #20/2024,
- IV. Also, during the month, Equity Group released their Q1'2024 Financial results, recording a 25.2% increase in Profit After Tax (PAT) to Kshs 16.0 bn, from Kshs 12.8 bn recorded in Q1'2023. The

performance was mainly driven by a 28.4% increase in net interest income to Kshs 27.8 bn in Q1'2024, from Kshs 21.7 bn recorded in Q1'2023, coupled with a 21.0% increase in net noninterest income to Kshs 22.2 bn, from Kshs 18.4 bn recorded in Q1'2023, For more details please see our Cytonn Weekly #20/2024,

- V. During the month, CIC Group released their FY'2023 results. This was the second time the company was releasing their results under the new IFRS 17 reporting system. CIC's Profit After Tax (PAT) increased by 817.6% to Kshs 1.4 bn, from Kshs 0.2 bn recorded in FY'2022. The performance was mainly driven by a 22.5% increase in Insurance revenue to Kshs 25.4 bn, from Kshs 20.7 bn in FY'2022, but was weighed down by the 21.2% increase in Insurance Expenses to Kshs 22.5 bn in FY'2023, from Kshs 18.6 bn in FY'2022. For more details please see our Cytonn Weekly #17/2024 ,and,
- VI. During the month, four more of the listed banks released their Q1'2024 results. KCB Group released its Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 69.0% to Kshs 5.1, from Kshs 3.0 in Q1'2023. HF group released its Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 80.4% to Kshs 0.4 bn, from Kshs 0.2 bn in Q1'2023. NCBA Group released its Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 80.4% to Kshs 0.4 bn, from Kshs 0.2 bn in Q1'2023. NCBA Group released its Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 4.7% to Kshs 3.2, from Kshs 3.1 in Q1'2023. Lastly, I&M Group released its Q1'2024 financial results, with its Core Earnings per Share (EPS) increasing by 35.4% to Kshs 2.2, from Kshs 1.2 in Q1'2023. For more details please see our Cytonn Weekly #21/2024.

Earnings Release

I. DTB-K Kenya Q1'2024 Financial Performance

During the week, DTB-K Bank released their Q1'2024 financial results. Below is a summary of the performance:

Balance Sheet Items	Q1'2023	Q1'2024	y/y change
Government Securities	131.6	115.4	(12.4%)
Net Loans and Advances	270.4	268.9	(0.5%)
Total Assets	553.3	571.9	3.4%
Customer Deposits	404.6	425.2	5.1%
Deposits per branch	3.1	3.2	1.2%
Total Liabilities	470.8	490.5	4.2%
Shareholders' Funds	72.9	71.9	(1.5%)

Key Ratios	Q1'2023	Q1'2024	% point change
Loan to Deposit ratio	66.8%	63.3%	(3.6%)
Government Securities to Deposits ratio	32.5%	27.1%	(5.4%)
Return on Average Equity	9.9%	11.2%	1.2%
Return on Average Assets	1.4%	1.3%	(0.1%)

Income Statement	Q1'2023 (Kshs bn)	Q1'2024 (Kshs bn)	y/y change
Net interest Income	6.7	7.1	6.2%
Net non-interest income	2.8	3.7	31.8%
Total Operating income	9.5	10.8	13.8%
Loan loss provision	1.4	1.5	13.1%
Total Operating expenses	5.9	6.8	16.4%
Profit before tax	3.6	4.0	9.2%
Profit after tax	2.6	2.9	11.0%
Core EPS	9.5	10.5	11.0%

Income Statement Ratios	Q1'2023	Q1'2024	y/y change
Yield from interest-earning assets	9.7%	11.4%	1.8%
Cost of funding	4.5%	6.0%	1.5%
Net Interest Spread	5.2%	5.4%	0.2%

Net Interest Income as % of operating income	70.4%	65.7%	(4.7%)
Non-Funded Income as a % of operating income	29.6%	34.3%	4.7%
Cost to Income Ratio (CIR)	61.7%	63.1%	1.4%
CIR without provisions	47.3%	48.8%	1.5%
Cost to Assets	4.7%	5.7%	1.0%
Net Interest Margin	5.4%	5.7%	0.3%

Capital Adequacy Ratios	Q1'2023	Q1'2024	% points change
Core Capital/Total Liabilities	21.1%	18.6%	(2.5%)
Minimum Statutory ratio	8.0%	8.0%	
Excess	13.1%	10.6%	(2.5%)
Core Capital/Total Risk Weighted Assets	19.3%	17.4%	(1.9%)
Minimum Statutory ratio	10.5%	10.5%	
Excess	8.8%	6.9%	(1.9%)
Total Capital/Total Risk Weighted Assets	20.2%	18.2%	(2.0%)
Minimum Statutory ratio	14.5%	14.5%	
Excess	5.7%	3.7%	(2.0%)
Liquidity Ratio	56.2%	50.5%	(5.7%)
Minimum Statutory ratio	20.0%	20.0%	
Excess	36.2%	30.5%	(5.7%)

Key Take-Outs:

- 1. Increased earnings Core earnings per share (EPS) grew by 11.0% to Kshs 10.5, from Kshs 9.5 in Q1'2023, driven by the 13.8% increase in total operating income to Kshs 10.8 bn, from Kshs 9.5 bn in Q1'2023,
- 2. Declined asset quality The bank's gross NPL ratio increased 14.9% in Q1'2024, from 12.3% in Q1'2023, attributable to 22.4% increase in Gross non-performing loans to Kshs 43.0 bn, from Kshs 35.1 bn in Q1'2023, which outpaced the 0.5% increase in gross loans to Kshs 287.9 bn, from Kshs 286.5 bn recorded in Q1'2023, and,
- **3.** Increased Provisioning On the back of high credit risk still attached to the country despite the improvement in business environment in Q1'2024, the bank increased its provisions holdings to cover for the anticipated losses in the future, with its general provisions increasing by 23.6% to Kshs 18.3 bn in Q1'2024 from Kshs 14.8 bn in Q1'2023.

For a more detailed analysis, please see the DTB-K Bank's Q1'2024 Earnings Note

II. ABSA Bank Q1'2024 Financial Performance

During the week, ABSA Bank released their Q1'2024 financial results. Below is a summary of the performance:

Balance Sheet Items	Q1'2023	Q1′2024	y/y change
Government Securities	87.0	68.6	(21.2%)
Net Loans and Advances	310.0	326.8	5.4%
Total Assets	514.6	497.7	(3.3%)
Customer Deposits	310.8	355.0	14.2%
Deposits per branch	4.1	4.3	5.8%
Total Liabilities	446.6	422.7	(5.4%)
Shareholders' Funds	68.0	75.0	10.4%

Balance Sheet Ratios	Q1′2023	Q1′2024	% points change
Loan to Deposit Ratio	99.7%	92.1%	(7.6%)
Government Securities to Deposit Ratio	28.0%	19.3%	(8.7%)
Return on average equity	25.3%	25.0%	(0.3%)
Return on average assets	3.4%	3.5%	0.2%

Income Statement	Q1'2023	Q1′2024	y/y change
Net Interest Income	9.4	11.4	21.7%
Net non-Interest Income	4.5	5.1	12.7%
Total Operating income	13.9	16.5	18.8%
Loan Loss provision	(2.4)	(2.4)	0.1%
Total Operating expenses	(7.4)	(8.0)	7.3%
Profit before tax	6.4	8.5	32.0%
Profit after tax	4.5	5.9	33.6%
Core EPS	0.8	1.1	33.6%

Income Statement Ratios	Q1′2023	Q1′2024	% points change
Yield from interest-earning assets	10.6%	13.4%	2.8%
Cost of funding	3.1%	4.7%	1.6%
Net Interest Spread	0.9%	1.3%	0.4%
Net Interest Margin	8.3%	9.7%	1.3%
Cost of Risk	17.3%	14.6%	(2.7%)
Net Interest Income as % of operating income	67.5%	69.2%	1.7%
Non-Funded Income as a % of operating income	32.5%	30.8%	(1.7%)
Cost to Income Ratio	53.7%	48.5%	(5.2%)
Cost to Income Ratio (without LLPs)	36.3%	33.9%	(2.4%)

Capital Adequacy Ratios	Q1'2023	Q1'2024	% points change
Core Capital/Total Liabilities	18.6%	18.0%	(0.6%)
Minimum Statutory ratio	8.0%	8.0%	0.0%
Excess	10.6%	10.0%	(0.6%)
Core Capital/Total Risk Weighted Assets	14.1%	14.2%	0.1%
Minimum Statutory ratio	10.5%	10.5%	0.0%
Excess	3.6%	3.7%	0.1%
Total Capital/Total Risk Weighted Assets	18.1%	17.9%	(0.2%)
Minimum Statutory ratio	14.5%	14.5%	0.0%
Excess	3.6%	3.4%	(0.2%)
Liquidity Ratio	28.6%	33.5%	4.9%
Minimum Statutory ratio	20.0%	20.0%	0.0%
Excess	8.6%	13.5%	4.9%

Key Take-Outs:

- 1. Increased earnings Core earnings per share (EPS) increased by 33.6% to Kshs 1.1, from Kshs 0.8 in Q1'2023, mainly driven by the 18.8% increase in total operating income to Kshs 16.5 bn, from Kshs 13.9 bn in Q1'2023 which outpaced the 7.3% increase in total operating expenses to Kshs 8.0 bn, from Kshs 7.4 bn in Q1'2023,
- Declined asset quality The bank's Gross NPL ratio increased to 11.1% in Q1'2024 from 9.4% in Q1'2023, attributable to 24.7% increase in Gross non-performing loans to Kshs 38.8 bn, from Kshs 31.1 bn in Q1'2023, compared to the 6.4% increase in gross loans to Kshs 351.0 bn, from Kshs 329.9 bn recorded in Q1'2023, and,
- **3.** Improved Lending The bank's loan book recorded an expansion of 5.4% to Kshs 326.8 bn, from Kshs 310.0 bn in Q1'2023.

For a more detailed analysis, please see the ABSA Bank's Q1'2024 Earnings Note

III. Standard Chartered Q1'2024 Financial Performance

During the week, Standard Chartered Bank released their Q1'2024 financial results. Below is a summary of the performance:

Balance Sheet Items	Q1′2023	Q1′2024	y/y change
Net Loans and advances	137.1	153.6	12.0%

Government Securities	95.1	69.0	(27.5%)
Total Assets	388.6	391.3	0.7%
Customer Deposits	302.9	306.0	1.0%
Deposits per branch	8.4	9.6	13.6%
Total Liabilities	328.3	323.4	(1.5%)
Shareholders' Funds	60.4	68.0	12.6%

Balance Sheet Ratios	Q1′2023	Q1′2024	% points change
Loan to Deposit Ratio	45.3%	50.2%	4.9%
Government Securities to Deposit Ratio	31.4%	22.5%	(8.8%)
Return on average equity	23.0%	24.0%	1.1%
Return on average assets	3.7%	4.0%	0.3%

Income Statement	Q1'2023	Q1'2024	y/y change
Net Interest Income	6.9	8.3	20.0%
Net non-Interest Income	3.9	4.8	23.9%
Total Operating income	10.8	13.1	21.4%
Loan Loss provision	0.8	0.5	(30.7%)
Total Operating expenses	5.1	5.4	6.0%
Profit before tax	5.6	7.6	35.4%
Profit after tax	4.0	5.6	39.5%
Core EPS	10.7	14.9	39.5%

Income Statement Ratios	Q1'2023	Q1′2024	% points change
Yield from interest-earning assets	8.3%	9.6%	1.4%
Cost of funding	1.1%	1.2%	0.1%
Net Interest Spread	7.1%	8.5%	1.3%
Net Interest Margin	7.3%	8.6%	1.4%
Cost of Risk	7.3%	4.2%	(3.2%)
Net Interest Income as % of operating income	64.1%	63.3%	(0.7%)
Non-Funded Income as a % of operating income	35.9%	36.7%	0.7%
Cost to Income Ratio	47.6%	41.6%	(6.1%)
Cost to Income Ratio (without LLPs)	40.3%	37.4%	(2.9%)

Capital Adequacy Ratios	Q1'2023	Q1′2024	% points change
Core Capital/Total Liabilities	15.1%	17.6%	2.6%
Minimum Statutory ratio	8.0%	8.0%	0.0%
Excess	7.1%	9.6%	2.6%
Core Capital/Total Risk Weighted Assets	16.0%	18.4%	2.4%
Minimum Statutory ratio	10.5%	10.5%	0.0%
Excess	5.5%	7.9%	2.4%
Total Capital/Total Risk Weighted Assets	17.5%	18.5%	0.9%
Minimum Statutory ratio	14.5%	14.5%	0.0%
Excess	3.0%	4.0%	0.9%
Liquidity Ratio	73.8%	66.9%	(6.8%)
Minimum Statutory ratio	20.0%	20.0%	0.0%
Excess	53.8%	46.9%	(6.8%)

Key Take-Outs:

- 1. Strong earnings growth Core earnings per share (EPS) grew by 39.5% to Kshs 14.9, from Kshs 10.7 in Q1'2023, driven by the 21.4% growth in total operating income to Kshs 13.1 bn, from Kshs 10.8 bn in Q1'2024,
- 2. **Improved asset quality –** The bank's gross NPL ratio decreased to 9.9% in Q1'2023 from 14.4% in Q1'2023, attributable to 26.9% decrease in Gross non-performing loans to Kshs 16.5 bn, from Kshs

22.6 bn in Q1'2023, compared to the 6.8% increase in gross loans to Kshs 167.4 bn, from Kshs 156.7 bn recorded in Q1'2023, and,

3. Improved Lending – The bank's loan book increased by 12.0% to kshs 153.6 bn, from Kshs 137.1 bn in Q1'2023, compared to the 27.5% decline in government securities to Kshs 69.0 bn, from Kshs 95.1 bn in Q1'2023, highlighting the bank's strategy to increase lending through digital transformation, while at the same time managing its non-performing loan book.

For a more detailed analysis, please see the Stanchart's Q1'2024 Earnings Note

Asset Quality:

The table below shows the asset quality of listed banks that have released their Q1'2024 results using several metrics:

	Cytonn Report: Listed Banks Performance in Q1'2024						
	Q1'2024 NPL Ratio*	Q1'2023 NPL Ratio ^{**}	% point change in NPL Ratio	Q1'2024 NPL Coverage*	Q1'2023 NPL Coverage**	% point change in NPL Coverage	
Stanbic Bank	8.9%	11.7%	(2.9%)	72.3%	66.7%	5.6%	
SCBK	9.9%	14.4%	(4.5%)	83.7%	86.8%	(3.1%)	
I&M Group	10.8%	10.6%	0.3%	58.3%	65.8%	(7.5%)	
Absa Bank	11.1%	9.4%	1.6%	62.3%	63.9%	(1.6%)	
NCBA	11.7%	12.8%	(1.1%)	55.7%	56.8%	(1.0%)	
Equity Group	14.2%	10.0%	4.2%	58.3%	62.0%	(3.8%)	
DTB-k	14.9%	12.3%	2.7%	44.0%	45.9%	(1.8%)	
Co-op Bank	15.9%	14.1%	1.8%	58.6%	62.2%	(3.6%)	
KCB Group	17.9%	17.1%	0.8%	62.0%	57.3%	4.8%	
HF Group	24.1%	19.9%	4.2%	74.4%	81.4%	(7.0%)	
Mkt Weighted Average*	13.5%	12.6%	0.9%	62.5%	63.7%	(1.2%)	
*Market cap weigh	*Market cap weighted as at 31/05/2024						
**Market cap weig	ghted as at 15/06/2	023					

Key take-outs from the table include;

- I. Asset quality for the listed banks that have released declined during Q1'2024, with marketweighted average NPL ratio increasing by 0.9% points to 13.5% from 12.6% in Q1'2023, and,
- II. Market-weighted average NPL Coverage for the listed banks decreased by 1.2% points to 62.5% in Q1'2024 from 63.7% recorded in Q1'2023. The decrease was attributable to I&M Group's coverage ratio decreasing by 7.5% to 58.3% from 65.8% in Q1'2023, coupled with HF Group's NPL coverage ratio decreasing by 7.0% points to 74.4% from 81.4% in Q1'2023. The performance was however supported by Stanbic Bank's NPL Coverage ratio increasing by 5.6% to 72.3% from 66.7% in Q1'2023.

Summary Performance

The table below shows the performance of listed banks that have released their Q1'2024 results using several metrics:

	Cytonn Report: Listed Banks Performance in Q1'2024												
Bank	Core EPS Growth	Income	Interest Expense Growth	Interest	Interest Margin	Non- Funded Income Growth	Operating	Growth in Total Fees & Commissions	Deposit Growth	Growth in Government Securities	Loan to Deposit Ratio	Loan	Return on Average Equity
HF Group	80.4%	28.5%	52.4%	7.6%	5.4%	40.7%	36.3%	56.0%	6.2%	6.4%	87.1%	3.1%	5.1%
KCB Group	69.0%	46.0%	56.0%	40.8%	7.4%	17.8%	35.9%	2.4%	25.4%	39.6%	67.8%	9.5%	20.1%
SCBK	39.5%	25.4%	78.0%	20.0%	8.6%	23.9%	36.7%	17.0%	1.0%	(27.5%)	50.2%	12.0%	24.0%

I&M Group	35.4%	53.1%	76.0%	37.7%	8.0%	(9.4%)	27.4%	24.4%	18.2%	0.8%	75.9%	13.1%	15.0%
Absa Bank	33.6%	33.8%	74.4%	21.7%	9.7%	12.7%	30.8%	5.1%	14.2%	(21.2%)	92.1%	5.4%	25.0%
Equity Group	25.2%	32.7%	41.4%	28.4%	8.2%	21.0%	44.4%	22.6%	11.3%	16.2%	63.0%	3.0%	23.8%
DTB-K Bank	11.0%	20.0%	36.8%	6.2%	5.7%	31.8%	34.3%	42.7%	5.1%	(12.4%)	63.3%	(0.5%)	11.2%
Co-op Bank	7.7%	24.7%	60.8%	8.6%	7.8%	(0.3%)	37.7%	(7.3%)	14.8%	11.7%	78.5%	5.0%	19.7%
NCBA	4.7%	29.8%	70.8%	(1.2%)	6.0%	7.4%	48.3%	16.9%	9.7%	(14.0%)	58.5%	11.6%	23.2%
Stanbic Holdings	2.8%	53.9%	130.2%	19.6%	8.4%	(34.0%)	36.9%	(10.4%)	22.2%	(28.4%)	71.9%	11.1%	20.8%
Q1'24 Mkt Weighted Average [*]	29.9%	76.5%	64.4%	22.8%	7.9%	11.0%	38.6%	10.8%	14.1%	3.4%	68.4%	7.5%	21.8%
Q1'23 Mkt Weighted Average [*]	25.0%	26.2%	40.2%	20.1%	7.3%	48.1%	41.3%	30.0%	19. 0 %	(1.2%)	73.1%	19.6%	22.1%
*Market cap weighted as at 31/05/2024													
**Market cap weighted as at 15/06/2023													

Key take-outs:

- i. The listed banks recorded a 29.9% growth in core Earnings per Share (EPS) in Q1'2024, compared to the weighted average growth of 25.0% in Q1'2023, an indication of improved performance attributable to the improved operating environment experienced during Q1'2024,
- ii. Interest income recorded a weighted average growth of 76.5% in Q1'2024, compared to 26.2% in Q1'2023. Similarly, interest expenses recorded a market-weighted average growth of 64.4% in Q1'2024 compared to a growth of 40.2% in Q1'2023,
- iii. The Banks' net interest income recorded a weighted average growth of 22.8% in Q1'2024, an increment from the 20.1% growth recorded over a similar period in 2023, while the non-funded income grew by 11.0% in Q1'2024 slower than the 48.1% growth recorded in Q1'2023 despite the revenue diversification strategies implemented by most banks, and,
- iv. The Banks recorded a weighted average deposit growth of 14.1%, lower than the marketweighted average deposit growth of 14.1% in Q1'2023.

IV. Jubilee Holdings Ltd FY'2023 Financial Results

During the week, Jubilee Holdings Limited released their FY'2023 results. This marked the second time the company released their results under the new IFRS 17 reporting system. Jubilee's Profit After Tax (PAT) decreased by 19.8% to Kshs 4.4 bn, from Kshs 5.5 bn recorded in FY'2022. The performance was mainly driven by a 11.1% increase in Insurance Services Expenses to Kshs 21.8 bn, from Kshs 19.6 bn in FY'2022, but was supported by the 8.0% increase in Insurance Services Revenue to Kshs 22.8 bn in FY'2023, from Kshs 21.1 bn in FY'2022, as shown below;

Cytonn Report: Jubilee Holdings Ltd Income Statement					
Item (All figures in Bns)	FY'2022	FY'2023	y/y change		
Insurance Revenue	21.1	22.8	8.0%		
Insurance service expenses	(19.6)	(21.8)	11.1%		
Net expenses from reinsurance contracts held	(0.03)	(0.3)	793.8%		
Net Insurance income	1.4	0.7	52.2%		
Net Financial Result	6.4	6.2	(1.9%)		
Net non-attributable income (expenses)	(1.3)	(1.6)	27.9%		

Profit Before Tax	6.5	5.3	(18.5%)
Taxation	(1.0)	(0.9)	(11.4%)
Profit Before Tax	5.5	4.4	(19.8%)

Cytonn Report: Jubilee Holdings Ltd Balance Sheet					
Item (All figures in Bns)	FY'2022	FY'2023	y/y change		
Investment assets	151.5	170.9	12.8%		
Insurance assets	3.4	4.3	27.6%		
Total Assets	168.6	191.7	13.7%		
Insurance Contract Liabilities	114.5	129.7	13.2%		
Provisions & other payables	6.9	7.7	11.4%		
Total liabilities	121.5	137.4	13.1%		
Shareholder funds	44.7	51.7	15.7%		
Minority Interest	2.5	2.6	3.6%		
Total Equity	47.2	54.3	15.1%		

Key take-outs:

- Core Earnings Per share decreased by 19.8% to Kshs 75.0 from Kshs 59.0 in FY'2022, driven by the 11.1% increase in Insurance Services Expenses to Kshs 21.8 bn, from Kshs 19.6 bn in FY'2022, coupled with 1.9% decrease in net financial result to Kshs 6.2 bn from Kshs 6.4 bn in FY'2022, which outpaced the 8.0% increase in insurance services revenues to Kshs 22.8 bn from Kshs 21.1 bn in FY'2022,
- Net financial result decreased by 1.9% to Kshs 6.2 bn in FY'2023, from Kshs 6.4 bn in FY'2022, while net non-attributable expenses increased by 27.9% to Kshs 1.6 bn, from Kshs 1.3 bn in FY'2022; resulting in a 18.5% decline in the Profit Before Tax to Kshs 5.3 bn in FY'2023, from Kshs 6.5 bn recorded in FY'2022,
- 3. Insurance services revenue increased by 8.0% to Kshs 22.8 bn in FY'2023 from Kshs 21.1 bn in FY'2022, while insurance expenses increased by 11.1% to Kshs 21.8 bn from Kshs 19.6 bn in FY2022, and the net expenses from reinsurance contracts held increased significantly by 793.8% to Kshs 0.3 bn, from Kshs 0.03 bn in FY'2022. This translated to a Net insurance service result decrease of 52.2% to Kshs 0.7 bn from Kshs 1.4 bn in FY'2022,
- 4. The balance sheet recorded an expansion as total assets increased by 13.7% to Kshs 191.7 bn in FY'2023 from Kshs 168.6 bn in FY'2022 mainly driven by 47.8% increase in fixed assets to Kshs 2.6 bn from Kshs 1.8 bn in FY'2022, coupled with 12.8% increase in financial investment assets to Kshs 170.9 bn form Kshs 151.5 bn in FY'2022, and,
- Total liabilities increased by 13.1% to Kshs 137.4 bn from Kshs 121.5 bn in FY'2022, majorly on the back of Insurance contract liabilities 13.2% increase to Kshs 129.7 bn from Kshs 114.5 bn in FY'2022, coupled with the 11.4% increase in other liabilities to Kshs 7.7 bn from Kshs 6.9 bn in FY'2022.

Other highlights from the release include:

1. **Declaration of dividends** – The board of directors declared a final of Kshs 10.0 and special dividend of Kshs 2.30, adding to the interim dividend of Kshs 2.0 declared in H1'2023 bringing the total

dividend to Kshs 14.3 for the FY'2023. This translated to a dividend yield of 7.6% and a dividend payout of 24.3%.

Key to note, Jubilee Holdings Ltd also restated its FY'2022 financial results to comply with the new reporting standards (IFRS 17). This standard requires insurers to measure insurance contracts using updated estimates and assumptions that account for the timing of cash flows and any uncertainties related to insurance contracts. Looking ahead, the Group's earnings are expected to benefit from its enhanced performance in both the life and general insurance segments.

We are "Neutral" on the Equities markets in the short term due to the current tough operating environment and huge foreign investor outflows, and, "Bullish" in the long term due to current cheap valuations and expected global and local economic recovery. With the market currently being undervalued for its future growth (PEG Ratio at 0.8x), we believe that investors should reposition towards value stocks with strong earnings growth and that are trading at discounts to their intrinsic value. We expect the current high foreign investors' sell-offs to continue weighing down the equities outlook in the short term.

Real Estate

I. Statutory Review

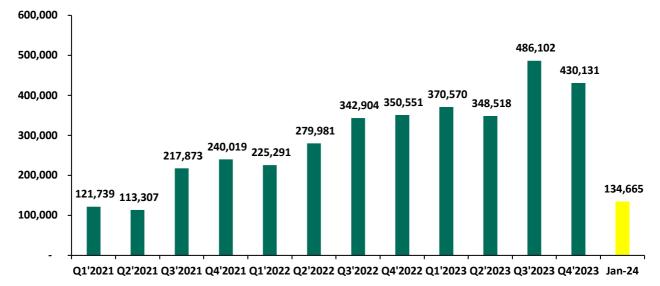
During the month, there was only one notable highlight;

i. The National Treasury tabled the <u>Finance Bill 2024</u>, which addresses several key areas impacting taxation, housing, and infrastructure financing. The aim of the bill is to introduce amendments and proposals aimed at refining the taxation system, several of which tie in enhancing infrastructure financing and advancing housing initiatives in Kenya. For more information, please see our <u>Cytonn Weekly #20/2024</u>.

II. Industry Reports

During the week, the Kenya National Bureau of Statistics (KNBS) released the Leading Economic Indicators (LEI) <u>February</u> and <u>March</u> 2024 Reports, which highlighted the performance of major economic indicators. Key highlights related to the Real Estate sector include;

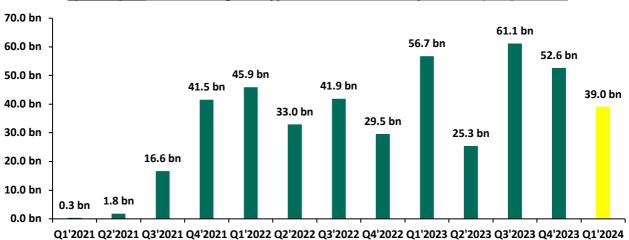
i. In January 2024, the number of arrivals was 134,665, reflecting a 12.7% decrease from 154,283 in December 2023. However, on a year-on-year basis, this represented a 4.6% increase compared to 128,772 arrivals in January 2023. The improved performance can be attributed to several factors: the introduction of direct flights by three new airlines—IndiGo (Mumbai-Nairobi), Fly Dubai (Dubai-Mombasa), and Airlink (Johannesburg-Nairobi); the creation of specialized tourism offerings such as cruise, adventure, cultural, and sports tourism; expanded global promotion of Kenya's tourism by the Ministry of Tourism and the Kenya Tourism Board using platforms like Magical Kenya; Nairobi City being recognized as the top city in the world by Lonely Planet, a U.S.-based travel agency; and the alignment of marketing strategies by the tourism board to focus on both emerging and established source markets. The chart below shows the number of international arrivals in Kenya between Q1'2021 and January 2024;



Cytonn Report: Number of Visitor Arrivals via JKIA and MIA

Source: Kenya National Bureau of Statistics (KNBS)

ii. The total value of building plans approved in the Nairobi Metropolitan Area (NMA) decreased y/y basis by 31.2% to Kshs 39.0 bn in Q1'2024, from Kshs 56.7 bn recorded in Q1'2023. In addition, on a q/q basis, the performance represented a 25.8% decline from Kshs 52.6 bn recorded in Q4'2023. The decline in performance was attributable to pending approvals amid delays in processing construction permits enhanced by backlogs in registry systems. The chart below shows the value of building plans approved in the Nairobi Metropolitan Area (NMA) between Q1'2021 and Q1'2024;

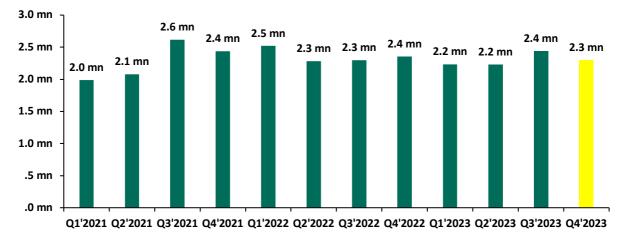


Cytonn Report: Value of Building Plans Approved in the Nairobi Metropolitan Area (NMA) in Kshs bn

Source: Kenya National Bureau of Statistics (KNBS)

iii. The consumption of cement came in at 2.3 mn metric tonnes in Q4'2023, a 2.2% decline from 2.35 mn metric tonnes recorded in Q4'2022. On a q/q basis, the performance represented a 5.7% decrease from 2.44 mn metric tonnes recorded in Q3'2023. The decline in performance was attributable to; i) increased costs of the commodity, which increased by <u>15.4%</u> to Kshs 750 from Kshs 650 per 50 kg bag, ii) an increase in pending approvals amid delays in processing construction permits owing to backlogs in registry systems, which led to an overall decrease in the

consumption of construction materials. The chart below shows cement consumption in metric tonnes in Kenya between Q1'2021 and Q4'2023;



Cytonn Report: Cement Consumption in Metric Tonnes

Source: Kenya National Bureau of Statistics (KNBS)

During the month, the following industry reports were released and the key take-outs were as follows;

	Cytonn Report: Notable Industry Reports During the Month of April 2024					
#	Theme	Report	Key Take-outs			
1	Hospitality Sector	2024 Economic Survey by Kenya Bureau of Statistics	 The number of international arrivals grew by 35.4%, reaching 2,086,800 in 2023 from 1,541,000 in 2022. This performance was supported by key developments in the aviation sector, including the introduction of direct flights by three new airlines: IndiGo (Mumbai-Nairobi), Fly Dubai (Dubai-Mombasa), and Airlink (Johannesburg-Nairobi). Additionally, major international conferences such as the Africa Climate Summit 2023 and the EU-Kenya Business Forum contributed to this growth, During the period under review, hotel bed occupancy in the country saw significant growth. November was the best-performing month, with a bed occupancy rate of 32.4%. This increase can be attributed to more people traveling within the country in preparation for Christmas Eve and to escape the harsh winter conditions in Europe. The National Statistician noted that the sector continues to stay alert to emerging trends, focusing on the development of wellness tourism, boutique hotels, technological advancements, and sustainable tourism practices. For more information, please see our Cytonn Weekly #21/2024. 			

2	Real Estate, Hospitality, and Building and Construction sector	Quarterly Economic Review Q4'2023 Report by the Central Bank of Kenya (CBK)	 The year-on-year (y/y) gross loans advanced to the Real Estate sector increased by 7.2% to Kshs 509.0 bn in Q4'2023, from Kshs 475.0 bn in Q4'2022. The advanced loans also represented a 0.4%-points quarter-on-quarter (q/q) increase from Kshs 507.0 bn realized in Q3'2023. The gross Non-Performing Loans (NPLs) in the Real Estate sector realized a q/q increase of 3.9% to Kshs 101.7 bn in Q4'2023, from Kshs 97.9 bn in Q3'2023. On a y/y basis, gross NPLs advanced to the Real Estate sector increased by 26.7% to Kshs 101.7 mn from Kshs 80.3 mn recorded in Q4'2022. This was attributed to; i) delay in repayment on the back of tough macro-economic conditions, ii) increasing interest rates by lenders as a result of the increase of the Central Bank lending rates, The gross loans advanced to the hospitality sector increased by 9.8% y/y to Kshs 123.0 bn in Q4'2023, from Kshs 112.0 bn in Q4'2022. On a q/q basis, the performance also represented a 0.8%-points increase from Kshs 122.0 bn recorded in Q3'2023. Gross NPLs in the hospitality sector increased on a y/y basis by 41.5% to Kshs 17.4 bn in Q4'2023 from Kshs 12.3 bn in Q4'2022. On a q/q basis, the NPLs increased by 48.7% to Kshs 17.4 bn in Q4'2023 from Kshs 15.3 bn in Q4'2022. On a q/q basis, the NPLs increased cost of operations on the back of increased inflationary pressures, Gross loans advanced to the building and construction sector registered a y/y growth of 13.4% to Kshs 161.0 bn in Q4'2023, from Kshs 150.0 bn in Q4'2022. This also represented a 0.6% q/q increase from Kshs 160.0 bn recorded in Q3'2023. Gross NPLs in the building and construction sector increased by 46.8% on a y/y to Kshs 11.7 bn in Q4'2022. This also represented a 0.6% q/q increase from Kshs 160.0 bn recorded in Q3'2023. Gross NPLs in the building and construction sector increased by 46.8% on a y/y to Kshs 11.7 bn in Q4'2023 from Kshs 28.4 bn in Q4'2022 at the back of operational challenges such as project delays in the Real Estate and hospitality sectors. The
---	----------------------------------------------------------------------------	-----------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

We expect continued growth in the Real Estate sector, driven largely by the increasing number of visitor arrivals. This influx is expected to boost the performance of serviced apartments and hotel accommodations by increasing room and bed occupancies, restaurant activities, and overall hospitality operations. Furthermore, ongoing development in the aviation sector, hotel industry expansions—such as the recent opening of the JW Marriott—and Nairobi's rising status as a prime travel destination and a preferred location for international conferences will further strengthen the sector. However, we foresee potential challenges that could impact the sector's growth, including unpredictable weather causing frequent flooding, higher construction costs, and a rise in non-performing loans in the Real Estate sector, which <u>increased</u> by 26.7% to Kshs 101.7 mn in Q4'2023 from Kshs 80.3 mn recorded in Q4'2022. Additionally, the reduction in construction activities, as indicated by the decreased cement consumption, is likely to continue limiting the sector's optimal performance.

III. Commercial Office Sector

There was one notable highlight during the month;

i. Gateway Real Estate Africa, a subsidiary of London-listed Grit Real Estate Income Group, <u>unveiled</u> a significant development in Kenya's real estate landscape. The project, named Eneo, is a state-of-the-art Business Process Outsourcing (BPO) facility located within the Tatu City Special Economic Zone (SEZ). Comprising 2 towers with a combined gross lettable area of approximately 26,000 SQM, Eneo boasts modern amenities and interconnected retail spaces, including a grocer, restaurants, pharmacy, and convenience retail shops. For more information, please see our Cytonn Weekly #20/2024.

IV. Infrastructure Sector

Notable highlights during the month include;

- President Ruto signed an agreement with Everstrong Capital, a U.S. firm, for the construction of the 440-kilometer Nairobi-Mombasa Expressway. The project, estimated to cost Kshs 470.0 bn (USD 3.6 bn), will be a six-lane dual carriageway. The project received approval from the National Assembly last year to proceed under a public-private partnership (PPP) model. It aims to reduce traffic congestion and decrease travel time between the two cities from the current average of 10.5 hours to 4 hours. For more information, please see our Cytonn Weekly #21/2024,
- ii. President Ruto presided over the launch of the second phase of the Kenya Urban Support Programme (KUSP) in collaboration with the World Bank, where Kenya received Kshs 46.5 bn towards strengthening the capacity of urban areas by improving settlement structures. The project will be implemented in 77 municipalities across 45 counties, excluding Nairobi and Mombasa. For more information, please see our Cytonn Weekly #19/2024.

V. Industrial Sector

The notable highlight during the month was;

i. President Ruto's visit to the U.S. resulted in the signing of an <u>agreement</u> between G42 and Microsoft to build a data center worth Kshs 131.0 bn (USD 1.0 bn) at the KenGen Green Park in Olkaria. The data center will run on 100.0% renewable geothermal power from the Olkaria Geothermal fields in Naivasha, Nakuru County. G42, in collaboration with other partners, will design and construct the state-of-the-art facility, which will provide access to Microsoft Azure through a new East Africa Cloud Region. For more information, please see our <u>Cytonn Weekly</u> <u>#21/2024</u>.

VI. Real Estate Investments Trusts (REITs)

During the week, property developer Acorn Holdings announced its decision to exercise the early redemption of its green bond, with an outstanding balance of Kshs 1.9 bn. The green bond, initially launched in 2019, successfully raised Kshs 5.7 bn through multiple transactions to develop Acorn's branded student hostels. The bond, which carries a fixed interest rate of 12.25%, was designed with provisions for early redemption to de-risk it compared to traditional corporate bonds. CEO Edward Kirathe confirmed that the bond would be retired slightly ahead of its November 8, 2024 maturity date, ensuring investors receive the full value of their investment.

The impact of this early redemption is significant for the Nairobi Securities Exchange, as it will retire the first and only green debt instrument listed there. Acorn Holdings' strategic financial management and successful capital raise, including a recent Kshs 23.6 bn (USD 180 mn) <u>concessional loan</u> from the US Development Finance Corporation (DFC), demonstrate the developer's robust financial health and commitment to meeting its obligations. This move not only strengthens investor confidence but also sets a positive precedent for future green bonds in the Kenyan market.

We expect that Acorn Holdings' early bond redemption will enhance its reputation in the financial markets, potentially attracting more investors to future projects. Additionally, this development underscores the growing importance of green financing in Kenya, encouraging other developers to consider sustainable investment instruments. As Acorn continues to expand its student accommodation

capacity, the company's proactive financial strategies are likely to contribute to the overall growth and stability of the real estate sector.

On the <u>Unquoted Securities Platform</u>, Acorn D-REIT and I-REIT traded at Kshs 24.5 and Kshs 22.0 per unit, respectively, as of 31st May 2024. The performance represented a 22.5% and 10.0% gain for the D-REIT and I-REIT, respectively, from the Kshs 20.0 inception price. The volumes traded for the D-REIT and I-REIT came in at 12.3 mn and 30.7 mn shares, respectively, since inception in February 2021.

REITs provide various benefits like tax exemptions, diversified portfolios, and stable long-term profits. However, the continuous deterioration in the performance of Kenyan REITs and the restructuring of their business portfolios is hampering major investments that had previously been made. The other general challenges include; i) inadequate comprehension of the investment instrument among investors, ii) prolonged approval processes for REIT creation, iii) high minimum capital requirements of Kshs 100.0 mm for trustees, and, iv) minimum investment amounts set at Kshs 5.0 mn, continue to limit the performance of the Kenyan REITs market.

We expect the Real Estate sector in Kenya to remain resilient, supported by several key factors. These include favorable demographics, such as a relatively high population growth and an urbanization rate of 1.9% and 3.7%, respectively. Additionally, ongoing government-led infrastructure development projects, along with increased residential sector activities by both government and private entities under the affordable housing program, are likely to contribute positively to sector growth. Furthermore, initiatives to expand the mortgage market, led by industry players like the Kenya Mortgage Refinance Company (KMRC), are expected to stimulate additional activity. However, despite these positive indicators, we anticipate that <u>rising</u> construction costs, prevailing challenging macroeconomic conditions, and limited investor knowledge regarding Real Estate Investment Trusts (REITs) could constrain growth in the sector.

Disclaimer: The views expressed in this publication are those of the writers where particulars are not warranted. This publication, which is in compliance with Section 2 of the Capital Markets Authority Act Cap 485A, is meant for general information only and is not a warranty, representation, advice, or solicitation of any nature. Readers are advised in all circumstances to seek the advice of a registered investment advisor.