

FAQS on The Alma

Question	Response
1. What is the longest payment plan that can be given to a purchaser?	We have flexible payment plans of up to two years For clarification on the payment plans, please reach out to rei@cytonn.com
2. Do you charge interest on payment plans?	Yes, a financing interest of 15% p.a. on reducing balance basis is charged on the amounts.
3. Are the units available for sale on mortgage?	Yes, and we have our mortgage financing partner SBM Bank with rates from 9.8%
4. Are clients allowed to have their own mortgage plans from banks of their choice?	Yes, clients are allowed to have their own mortgage plans from their preferred banks
5. Do we have one bedroom apartments available for sale?	Yes we have one bedroom apartments available for sale starting from Kshs. 8.5mn
6. Will clients be issued with titles after successfully completing the purchase?	Yes, upon completion of the purchase, the client will be issued with a title. Please note there are owners already issued with titles to their units
7. Why are the prices higher compared to the other developments within Nairobi?	The Alma is a comprehensive lifestyle development that offers unique amenities such as a commercial hub that includes a mini-mart, gym, pharmacy, and daycare. In addition, the development has heated adult & kids swimming pools, elevated gardens, and rooftop terraces, lifts in every block, and CCTV. It's a strategic location that allows residents to access the CBD through three routes. Our pricing can also be negotiated per buyer.
8. What is the procedure of acquiring business space at the Alma Commercial area?	You are required to submit a proposal for the different spaces to pm@cytonn.com as outlined in the RFP. Here the link to the Request for Proposal: https://bit.ly/3BKrcwh
9. What spaces are available for rent/lease at the Alma commercial area?	The available spaces for rent include a Mini Mart, Shops, Daycare, Gym, Aerobics, Restaurant, and Offices, in the commercial hub.

10. Is there reliable water supply?	Yes, we have reliable water supply with a Bore Hole, Piped connection to Karuri Water, Underground and overhead tanks whose total storage capacity is 1, 272, 000 Litres
11. Do you have a swimming pool?	Yes, we have two heated swimming pools; the adult pool and the kiddie pool
12. Are the prices negotiable?	Yes, prices are negotiable and this can be done via an email to rei@cytonn.com
12. How does one reserve a unit?	<ol style="list-style-type: none"> 1. Identify the unit via https://bit.ly/3zjhyi2 and reach out to rei@cytonn.com to confirm availability of the selected unit 2. Fill a reservation form and submit it together with proof of payment of the reservation deposit
13. What payment plans are available?	<p>We offer:</p> <ol style="list-style-type: none"> 1. Cash Plan – 90 days closing period 2. Mortgage Plan 3. Installment Plan
14. Are there any other costs associated with the purchase of the property?	Yes, these include; legal fee, VAT, stamp duty payments, and service charge