

National Housing Development Fund (NHDF), & Cytonn Weekly #19/2023

Executive Summary

Fixed Income: During the week, T-bills were oversubscribed, with the overall subscription rate coming in at 188.9%, up from the 110.7%, recorded the previous week. Investor's preference for the shorter 91-day paper persisted as they sought to avoid duration risk, with the paper receiving bids worth Kshs 34.6 bn against the offered Kshs 4.0 bn, translating to an oversubscription rate of 865.8%, significantly higher than the 508.0% recorded the previous week. The subscription rates for the 182-day and the 364-day papers increased to 88.4% and 18.6%, from 53.4% and 9.2%, respectively, recorded the previous week. The government accepted bids worth Kshs 45.3 bn, translating to an acceptance rate of 99.9%. The yields on the government papers were on an upward trajectory, with the yields on the 364-day paper, 182-day and 91-day papers increasing by 10.0 bps, 17.5 bps and 9.2 bps to 11.3%, 10.9% and 10.4%, respectively;

In the primary bond market, the Central Bank of Kenya released the auction results for the newly issued bond FXD1/2023/003 with tenor to maturity of 3 years. In line with our expectations, the bond recorded an oversubscription rate of 103.7%, partly attributable to investors' preference for shorter dated bonds as they seek to avoid duration risk. The government issued the bond seeking to raise Kshs 20.0 bn for budgetary support. The bond received bids worth Kshs 20.7 bn, with government accepting bids worth Kshs 20.3 bn, translating to an acceptance rate of 97.8%. The bond was priced at par and both the weighted average yield of accepted bids and the coupon rate came at 14.2%;

Also, during the week the National Treasury [gazetted](#) the revenue and net expenditures for the first 10 months of FY'2022/2023 ending 28 April 2023, highlighting that the total revenue collected as at the end of April 2023 amounted to Kshs 1,639.8 bn, equivalent to 78.4% of the revised estimates of Kshs 2,192.0 bn and 89.8% of the prorated estimates of Kshs 1,826.7 bn;

Additionally, during the week, Moody's Credit Rating agency [downgraded](#) Government of Kenya's long-term foreign currency and local-currency issuer ratings and senior unsecured debt ratings to B3 from B2 with a negative outlook. This is an indication of increased material default risk with very limited margin of safety amid tighter liquidity;

Equities: During the week, the equities market was on a downward trajectory with NASI, NSE 20 and NSE 25 declining by 9.2%, 4.1% and 8.0%, respectively, taking the YTD performance to losses of 26.5%, 12.1% and 20.2% for NASI, NSE 20 and NSE 25, respectively. The equities market performance was mainly driven by losses recorded by large cap stocks such as Safaricom of 15.9%, as well as banking stocks such as Equity Group, KCB Group and Co-operative Bank of 10.4%, 9.8% and 6.3%, respectively. The losses were however mitigated by gains recorded by stock such as Bamburi and ABSA Bank of 3.2% and 1.0%, respectively;

During the week, Safaricom Plc released its [FY'2023 financial performance](#) for the year ended 31 March 2023, highlighting that profit after tax declined by 22.2% to Kshs 52.5 bn in FY'2023, from Kshs 67.5 bn in FY'2022;

Also, during the week, the Central Bank of Kenya (CBK), recently released the Commercial [Banking Sector Credit Survey Report](#) for the quarter ended March 2023, highlighting that the banking sector's loan book recorded a 13.9% y/y growth, with gross loans increasing to Kshs 3.9 tn in Q1'2023, from Kshs 3.1 tn in Q1'2022;

Additionally, during the week, Stanbic Holdings released their Q1'2023 financial results highlighting that the Core earnings per share rose by 84.3% to Kshs 9.8, from Kshs 5.3 in Q1'2022;

Real Estate: During the week, President Ruto presided over ground breaking of the Lapfund Bellevue Park Residences affordable housing project consisting of 2,356 residential units worth Kshs 16.0 bn, located in South C, Nairobi. In the retail sector, chain store Naivas Supermarket opened a new outlet located at Shell petrol station along Haile Selassie Avenue, Nairobi, bringing the retailer's number of operating outlets

countrywide to 93. In Regulated Real Estate Funds, under the Real Estate Investment Trusts (REITs) segment, Fahari I-REIT closed the week trading at an average price of Kshs 5.5 per share in the [Nairobi Securities Exchange](#), representing a 9.2% decline from Kshs 6.1 per share recorded the previous week. On the [Unquoted Securities Platform](#) as at 5 May 2023, Acorn D-REIT and I-REIT closed the week trading at Kshs 23.9 and Kshs 20.9 per unit, respectively, a 19.4% and 4.4% gain for the D-REIT and I-REIT, respectively, from the Kshs 20.0 inception price. In addition, Cytonn High Yield Fund (CHYF) closed the week with an annualized yield of 13.7%, remaining relatively unchanged from what was recorded the previous week;

Focus of the week: In May 2023, the Cabinet Secretary for the National Treasury submitted the [Finance Bill 2023](#) to the National Assembly for discussion and consideration for enactment into the Finance Act 2023. The Finance Bill has various proposals, one of them being an introduction of a 3.0% levy on the employee's gross monthly income, with a matching contribution from the employer that will be remitted to the National Housing Development Fund (NHDF). First established in 2018 through the Finance Act, the Housing Fund is managed by the National Housing Corporation (NHC), with the main objective being to raise funds from various sources aimed at providing affordable housing to Kenyans. The proposed amendment on the housing levy has created a lot of debates with the public, stakeholders and policy makers raising concerns about the impact of the housing fund levy on the taxpayers and the overall implementation of the Affordable Housing Programme (AHP). As such, we saw it fit to cover a topical the National Housing Development Fund (NHDF) to shed light on the current state of the housing sector in Kenya as well as discuss the operationalization of the housing fund and the impacts of the proposed levy. We shall also make a comparison with similar initiatives in other countries and give our recommendations towards achieving a sustainable housing fund in Kenya;

Company Updates

Investment Updates:

- Weekly Rates:
 - Cytonn Money Market Fund closed the week at a yield of 11.11%. To invest, dial *809# or download the Cytonn App from Google Playstore [here](#) or from the Appstore [here](#);
 - Cytonn High Yield Fund closed the week at a yield of 13.70% p.a. To invest, email us at sales@cytonn.com and to withdraw the interest, dial *809# or download the Cytonn App from Google Playstore [here](#) or from the Appstore [here](#);
- During the week, Cytonn Investments' CEO Edwin H. Dande appeared on Spice FM, discussing about viability of Kenya's new Housing Fund Levy regulation contained in the [Finance Bill 2023](#). Watch the conversation [here](#);
- We continue to offer Wealth Management Training every Wednesday, from 9:00 am to 11:00 am, through our Cytonn Foundation. The training aims to grow financial literacy among the general public. To register for any of our Wealth Management Trainings, click [here](#);
- If interested in our Private Wealth Management Training for your employees or investment group, please get in touch with us through wmt@cytonn.com;
- Any CHYS and CPN investors still looking to convert are welcome to consider one of the five projects currently available for assignment, click [here](#) for the latest term sheet;
- Cytonn Insurance Agency acts as an intermediary for those looking to secure their assets and loved ones' future through insurance namely; Motor, Medical, Life, Property, WIBA, Credit and Fire and Burglary insurance covers. For assistance, get in touch with us through insuranceagency@cytonn.com;
- Cytonnaire Savings and Credit Co-operative Society Limited (SACCO) provides a savings and investments avenue to help you in your financial planning journey. To enjoy competitive investment returns, kindly get in touch with us through clientservices@cytonn.com;

Real Estate Updates:

- For an exclusive tour of Cytonn's real estate developments, visit: [Sharp Investor's Tour](#), and for more information, email us at sales@cytonn.com;

- Phase 3 of The Alma is now ready for occupation and the show house is open daily. To rent please email properties@cytonn.com;
- We have 8 investment-ready projects, offering attractive development and buyer targeted returns; See further details here: [Summary of Investment-ready Projects](#);
- For Third Party Real Estate Consultancy Services, email us at rdo@cytonn.com;
- For recent news about the group, see our news section [here](#);

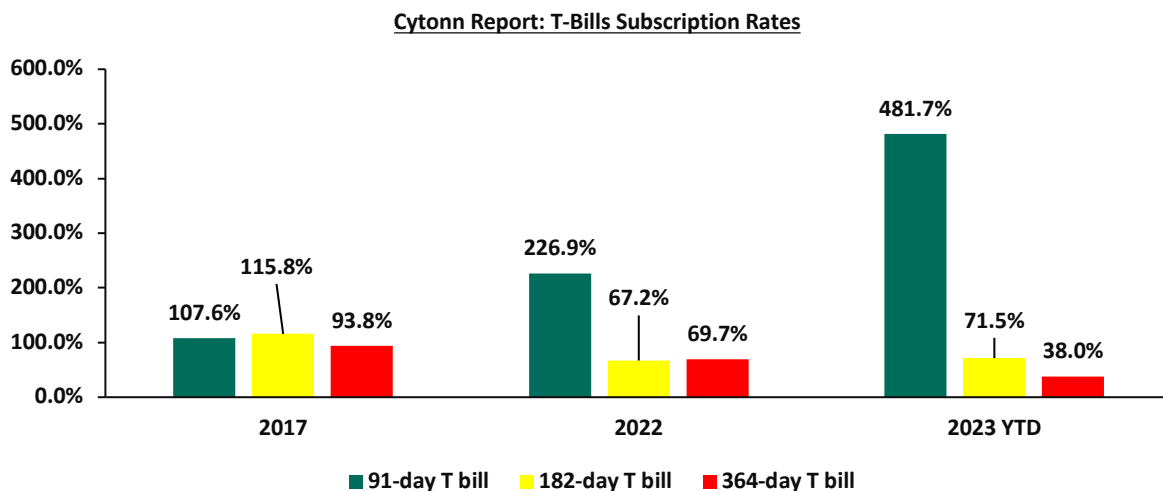
Hospitality Updates:

- We currently have promotions for Staycations. Visit cysuites.com/offers for details or email us at sales@cysuites.com;

Fixed Income

Money Markets, T-Bills Primary Auction:

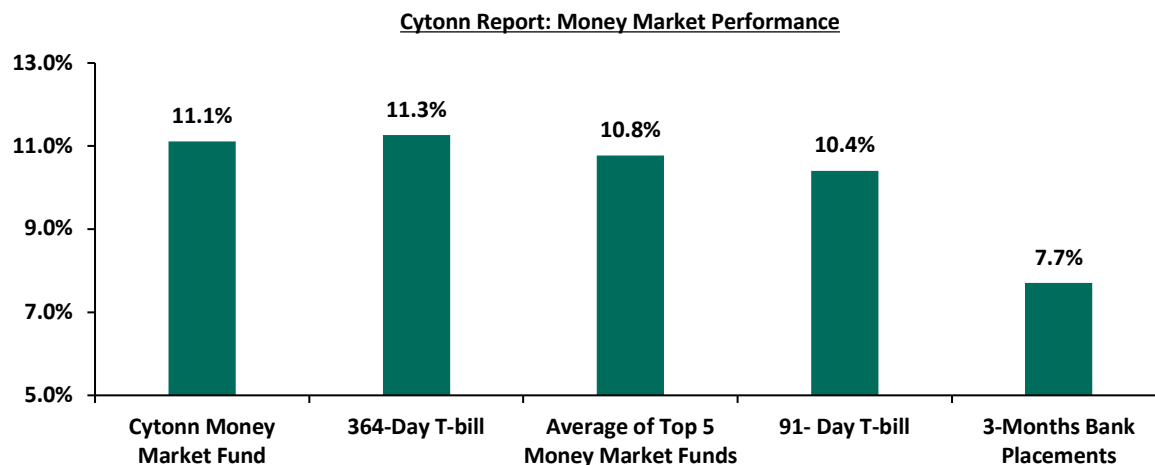
During the week, T-bills were oversubscribed, with the overall subscription rate coming in at 188.9%, up from the 110.7%, recorded the previous week. Investor’s preference for the shorter 91-day paper persisted as they sought to avoid duration risk, with the paper receiving bids worth Kshs 34.6 bn against the offered Kshs 4.0 bn, translating to an oversubscription rate of 865.8%, significantly higher than the 508.0% recorded the previous week. The subscription rates for the 182-day and the 364-day papers increased to 88.4% and 18.6%, from 53.4% and 9.2%, respectively, recorded the previous week. The government accepted bids worth Kshs 45.3 bn, translating to an acceptance rate of 99.9%. The yields on the government papers were on an upward trajectory, with the yields on the 364-day paper, 182-day and 91-day papers increasing by 10.0 bps, 17.5 bps and 9.2 bps to 11.3%, 10.9% and 10.4%, respectively. The chart below compares the overall average T- bills subscription rates obtained in 2017, 2022 and 2023 Year to Date (YTD):



In the primary bond market, the Central Bank of Kenya released the auction results for the newly issued bond FXD1/2023/003 with tenor to maturity of 3 years. In line with our expectations, the bond recorded an oversubscription rate of 103.7%, partly attributable to investors’ preference for shorter dated bonds as they seek to avoid duration risk. The government issued the bond seeking to raise Kshs 20.0 bn for budgetary support. The bond received bids worth Kshs 20.7 bn with government accepting bids worth Kshs 20.3 bn, translating to an acceptance rate of 97.8%. The bond was priced at par and both the weighted average yield of accepted bids and the coupon rate came at 14.2%.

Money Market Performance:

In the money markets, 3-month bank placements ended the week at 7.7% (based on what we have been offered by various banks), while the yields on the 364-day and 91-day paper increased by 10.0 bps and 9.2 bps to 11.3% and 10.4% respectively. The yield of Cytonn Money Market Fund increased by 8.0 bps to 11.1%, while the average yields of Top 5 Money Market Funds decreased by 8.2 bps to remain relatively unchanged at 10.8% similar to what was recorded the previous week.



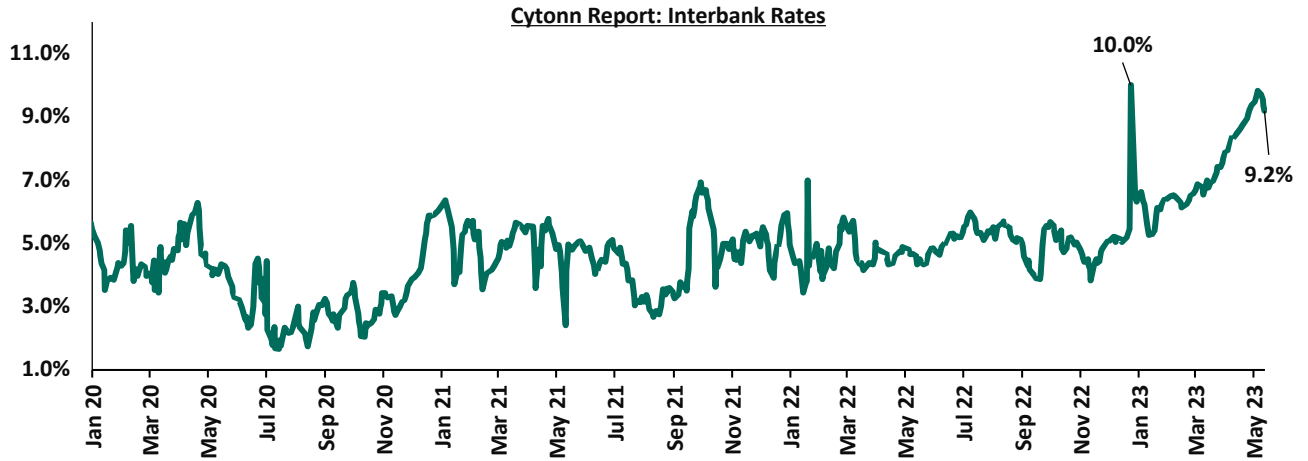
The table below shows the Money Market Fund Yields for Kenyan Fund Managers as published on 12 May 2023:

Cytonn Report: Money Market Fund Yield for Fund Managers as published on 12 May 2023		
Rank	Fund Manager	Effective Annual Rate
1	Cytonn Money Market Fund (dial *809# or download Cytonn App)	11.1%
2	Etica Money Market Fund	10.9%
3	Dry Associates Money Market Fund	10.7%
4	Madison Money Market Fund	10.6%
5	Jubilee Money Market Fund	10.5%
6	Apollo Money Market Fund	10.5%
7	GenAfrica Money Market Fund	10.3%
8	AA Kenya Shillings Fund	10.3%
9	Kuza Money Market fund	10.1%
10	Sanlam Money Market Fund	10.1%
11	Old Mutual Money Market Fund	10.0%
12	NCBA Money Market Fund	9.9%
13	Zimele Money Market Fund	9.9%
14	Nabo Africa Money Market Fund	9.8%
15	Co-op Money Market Fund	9.8%
16	KCB Money Market Fund	9.8%
17	Enwealth Money Market Fund	9.8%
18	GenCap Hela Imara Money Market Fund	9.7%
19	CIC Money Market Fund	9.5%
20	British-American Money Market Fund	9.4%
21	ICEA Lion Money Market Fund	9.4%
22	Orient Kasha Money Market Fund	9.2%
23	Mali Money Market Fund	8.3%
24	Absa Shilling Money Market Fund	8.3%
25	Equity Money Market Fund	5.3%

Source: Business Daily

Liquidity:

During the week, liquidity in the money markets eased, with the average interbank rate decreasing to 9.5%, from 9.7% recorded the previous week, partly attributable to government payments that offset tax remittances. The average interbank volumes traded increased by 2.1% to Kshs 19.4 bn, from Kshs 19.0 bn recorded the previous week. The chart below shows the interbank rates in the market over the years:



Source: CBK

Kenya Eurobonds:

During the week, the yields on Eurobonds were on a downward trajectory with the yield on the 10-year Eurobond issued in 2014 recording the largest decline having declined by 2.1% points to 17.6%, from 19.7%, recorded the previous week. The downward trajectory of the Eurobond yields is partly attributable to the recent announcement by the International Monetary Fund (IMF) Managing Director Kristalina Georgieva dubbing Kenya as debt sustainable. The IMF Chief also reassured investors that the government is moving swiftly to improve its fiscal position. The table below shows the summary of the performance of the Kenya Eurobonds as of 11 May 2023;

Cytonn Report: Kenya Eurobonds Performance						
	2014	2018		2019		2021
Date	10-year issue	10-year issue	30-year issue	7-year issue	12-year issue	12-year issue
Amount Issued (USD)	2.0 bn	1.0 bn	1.0 bn	0.9 bn	1.2 bn	1.0 bn
Years to Maturity	1.2	4.8	24.9	4.1	9.1	11.2
Yields at Issue	6.6%	7.3%	8.3%	7.0%	7.9%	6.2%
02-Jan-23	12.9%	10.5%	10.9%	10.9%	10.8%	9.9%
01-May-23	20.6%	14.1%	12.7%	15.5%	13.2%	12.4%
04-May-23	19.7%	13.7%	12.6%	15.4%	13.0%	12.3%
05-May-23	19.5%	13.7%	12.5%	15.3%	13.0%	12.3%
08-May-23	19.1%	13.7%	12.5%	15.6%	13.1%	12.3%
09-May-23	19.3%	13.6%	12.5%	15.5%	13.0%	12.3%
10-May-23	18.7%	13.4%	12.4%	15.3%	12.9%	12.3%
11-May-23	17.6%	13.3%	12.3%	15.1%	12.8%	12.1%
Weekly Change	(2.1%)	(0.4%)	(0.3%)	(0.3%)	(0.2%)	(0.2%)
MTD change	(3.0%)	(0.8%)	(0.4%)	(0.4%)	(0.4%)	(0.3%)
YTD Change	4.7%	2.8%	1.4%	4.2%	2.0%	2.2%

Source: Central Bank of Kenya (CBK) and [National Treasury](#)

Kenya Shilling:

During the week, the Kenya Shilling depreciated by 0.4% against the US dollar to close the week at Kshs 136.9, from Kshs 136.4 recorded the previous week, partly attributable to the persistent dollar demand from importers, especially oil and energy sectors against a slower supply of hard currency. On a year to

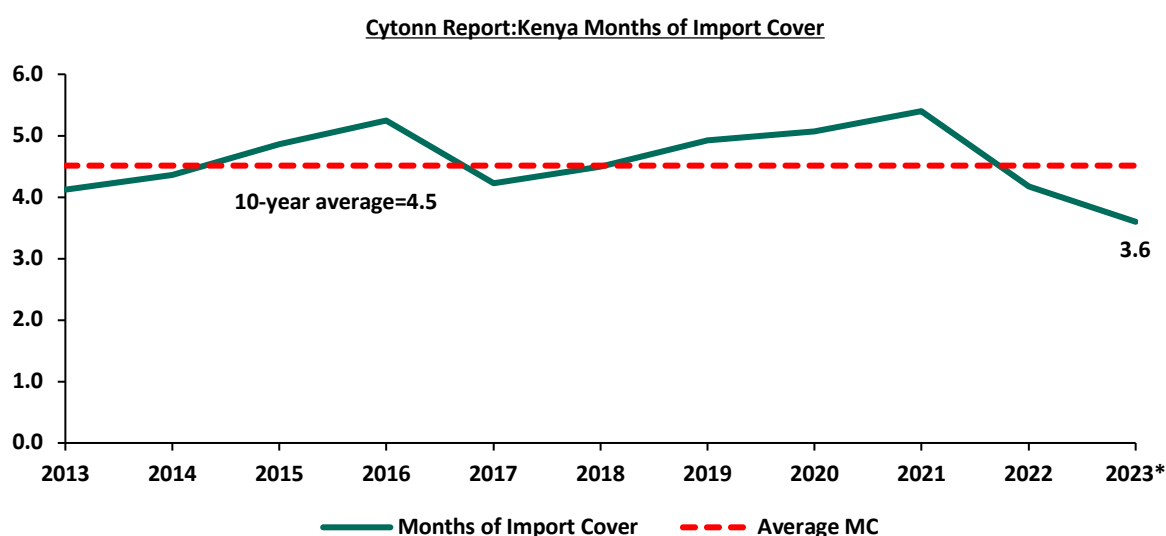
date basis, the shilling has depreciated by 10.9% against the dollar, adding to the 9.0% depreciation recorded in 2022. We expect the shilling to remain under pressure in 2023 as a result of:

- i. High global crude oil prices on the back of persistent supply chain bottlenecks coupled with high demand,
- ii. An ever-present current account deficit estimated at 4.9% of GDP in twelve months to January 2023, from 5.6% recorded in a similar period last year,
- iii. The need for Government debt servicing which continues to put pressure on forex reserves given that 63.0% of Kenya's External debt was US Dollar denominated as of December 2022, and,

The shilling is however expected to be supported by:

- i. Diaspora remittances standing at a cumulative USD 1,015.5 mn in 2023 as of March 2023, albeit 0.8% lower than the USD 1,023.8 mn recorded over the same period in 2022, and,
- ii. The tourism [inflow receipts](#) that came in at USD 268.1 bn in 2022, a significant 82.9% increase from USD 146.5 bn inflow receipts recorded in 2021.

Key to note, Kenya's forex reserves declined by 0.4% during the week to remain relatively unchanged at USD 6.5 bn as at 11 May 2023. As such, the country's months of import cover also remained unchanged at 3.6 months, similar to what was recorded the previous week, and remained below the statutory requirement of maintaining at least 4.0-months of import cover. The chart below summarizes the evolution of Kenya months of import cover over the last 10 years:



**Figure as at 11 May 2023*

Weekly Highlights:

I. Revenue and Net Exchequer for FY'2022/2023

The National Treasury [gazetted](#) the revenue and net expenditures for the first 10 months of FY'2022/2023, ending 28 April 2023. Below is a summary of the performance:

Cytonn Report: FY'2022/2023 Budget Outturn - As at 28th April 2023						
Amounts in Kshs billions unless stated otherwise						
Item	12-months Original Estimates	Revised Estimates	Actual Receipts/Release	Percentage Achieved of the Revised Estimates	Prorated	% achieved of the Prorated
Opening Balance			0.6			
Tax Revenue	2,071.9	2,108.3	1,573.2	74.6%	1,756.9	89.5%
Non-Tax Revenue	69.7	83.7	66.0	78.9%	69.7	94.6%
Total Revenue	2,141.6	2,192.0	1,639.8	74.8%	1,826.7	89.8%
External Loans & Grants	349.3	520.6	264.4	50.8%	433.8	61.0%

Domestic Borrowings	1,040.5	886.5	406.6	45.9%	738.8	55.0%
Other Domestic Financing	13.2	13.2	15.5	117.4%	11.0	140.8%
Total Financing	1,403.0	1,420.3	686.6	48.3%	1,183.6	58.0%
Recurrent Exchequer issues	1,178.4	1,266.0	905.8	71.6%	1,055.0	85.9%
CFS Exchequer Issues	1,571.8	1,552.9	955.6	61.5%	1,294.1	73.8%
Development Expenditure & Net Lending	424.4	393.8	180.1	45.7%	328.2	54.9%
County Governments + Contingencies	370.0	399.6	275.7	69.0%	333.0	82.8%
Total Expenditure	3,544.6	3,612.3	2,317.1	64.1%	3,010.3	77.0%
Fiscal Deficit excluding Grants	1,403.0	1,420.3	677.3	47.7%	1,183.6	57.2%
Total Borrowing	1,389.8	1,407.1	671.1	47.7%	1,172.6	57.2%

The key take-outs from the report include:

- a. Total revenue collected as at the end of April 2023 amounted to Kshs 1,639.8 bn, equivalent to 78.4% of the revised estimates of Kshs 2,192.0 bn for FY'2022/2023 and is 89.8% of the prorated estimates of Kshs 1,826.7 bn. We note that the government has not been able to meet its prorated revenue targets ten months into the FY'2022/2023, partly attributable to the tough macroeconomic environment in the country occasioned by elevated inflationary pressures with April 2023 inflation rate coming at 7.9% and remained above the CBK target range of 2.5%-7.5%. Cumulatively, tax revenues amounted to Kshs 1,573.2 bn, equivalent to 74.6% of the revised estimates of Kshs 2,108.3 bn and 89.5% of the prorated estimates of Kshs 1,756.9 bn,
- b. Total financing amounted to Kshs 686.6 bn, equivalent to 48.3% of the revised estimates of Kshs 1,420.3 bn and is equivalent to 58.0% of the prorated estimates of Kshs 1,183.6 bn. Additionally, domestic borrowing amounted to Kshs 406.6 bn, equivalent to 45.9% of the revised estimates of Kshs 886.5 bn and is 55.0% of the prorated estimates of Kshs 738.8 bn,
- c. The total expenditure amounted to Kshs 2,317.1 bn, equivalent to 64.1% of the revised estimates of Kshs 3,612.3 bn, and 77.0% of the prorated expenditure estimates of Kshs 3,010.3 bn. Additionally, the net disbursements to recurrent expenditures came in at Kshs 905.8 bn, equivalent to 71.6% of the revised estimates of Kshs 1,266.0 bn and 85.9% of the prorated estimates of Kshs 1,055.0 bn, and development expenditure amounted to Kshs 180.1 bn, equivalent to 45.7% of the revised estimates of Kshs 393.8 bn and 54.9% of the prorated estimates of Kshs 328.2 bn,
- d. Consolidated Fund Services (CFS) Exchequer issues (refers to the Consolidated Fund established in the Kenya's constitution into which development partners deposit funds before disbursing to the Exchequer accounts for projects such as servicing of public debt, payment of pensions and gratuities, salaries and allowances and subscription to International Organizations) came in at Kshs 955.6 bn, equivalent to 61.5% of the revised estimates of Kshs 1,552.9 bn, and 73.8% of the prorated amount of Kshs 1,294.1 bn. The cumulative public debt servicing cost amounted to Kshs 876.7 bn which is 64.4% of the revised estimates of Kshs 1,361.0 bn, and is 77.3% of the prorated estimates of Kshs 1,134.2 bn. Notably, the Kshs 876.7 bn debt servicing cost is equivalent to 53.5% of the actual revenues collected as at the end of April 2023, further emphasizing on how much public debt servicing weighs on the country's expenditure, and,
- e. Total Borrowings as at the end of April 2023 amounted to Kshs 671.1 bn, equivalent to 47.7% of the revised estimates of Kshs 1,407.1 bn for FY'2022/2023, and are 57.2% of the prorated estimates of Kshs 1,172.6 bn. The cumulative domestic borrowing target of Kshs 886.5 bn comprises of adjusted Net domestic borrowings of Kshs 425.1 bn and Internal Debt Redemptions (rollovers) of Kshs 461.4 bn.

The revenue performance for the 10 months of the FY'2022/2023 comes on the back of tough macroeconomic environment exacerbated by elevated inflationary pressures, which came at 7.9% in April

2023 and remained above the Central Bank of Kenya target range of 2.5%-7.5% for 11 months to April 2023. Additionally, the Monetary Policy Committee decision to [hike](#) the Central Bank Rate (CBR) by 75.0 bps to 9.5% in March 2023, adding to a cumulative of 175.0 bps raised in 2022, made credit expensive, as such limiting economy activities. However, in the recently released [Finance bill 2023](#), the government has proposed new tax measures aimed at broadening its tax base as well as increase tax revenue. Among the key provisions in the bill are introduction of a higher personal income tax rate of 35.0% on the income of individuals earning above Kshs 500,000.0 per month from the current 30.0%, introduction of tax of 3.0% on income derived from the transfer or exchange of digital assets, and an increase in turnover tax to 3.0% from the current 1.0%. With barely 2 months before the end of current financial year, we are convinced that the government's ability to meet its revenue targets will be significantly impaired by the current challenging macroeconomic environment which has forced businesses to cut production and consumers to cut back on spending,

II. Kenya's Credit Ratings

During the week, Moody's Credit Rating agency [downgraded](#) Government of Kenya's long-term foreign currency and local-currency issuer ratings and senior unsecured debt ratings to B3 from B2 with a negative outlook. This is an indication of increased material default risk with very limited margin of safety amid tighter liquidity. The downgrade follows a [downgrade](#) of Kenya's credit outlook to negative from stable by S&P ratings in February 2023. According to Moody's, the downgrade is mainly driven by;

a. Increased liquidity risk

Domestic funding has severely deteriorated in the past 2 months, with very low net domestic issuance, which has led to financing shortfall and delay in government spending. The low domestic issuance is partly attributable to reduced investors' appetite for the longer dated bonds, evidenced by increased demand for the shorter dated papers particularly the 91-day T-bill. This is evidenced by the poor performance of T-bonds issued in April 2023, having been undersubscribed with the overall average subscription rate coming in at 26.7% down from 103.5% recorded in March 2023. Furthermore, the government cancelled its plan to issue a 15-year government bond in April,

b. Rising cost of domestic financing

Investors have continued to demand higher rates on government's domestic issuance which has continued to weaken debt affordability, limiting the government's ability to rely on domestic debt financing. A continued relying on the high domestic debt financing is expected to weaken the government's ability to meet its debt obligation, since it increases risk of further credit deterioration,

c. High external debt service cost

The tightened domestic financing conditions comes at a time when the government is faced with high debt servicing cost particularly the maturation of the 10-year Eurobond worth USD 2.0 bn in June 2024 as well as the USD 650.0 mn loan from China EXIM bank. Furthermore, the persistent depreciation of Kenya Shilling against the US dollar continues to balloon Kenya's foreign dollar denominated debt in terms of local currency. As a result, the external debt amortizations will increase to USD 3.5 bn in FY'2023/2024, representing 2.9% of GDP, from USD 1.6 bn in FY'2022/2023 equivalent to 1.5% of the GDP. Additionally, after the FY'2023/2024, the government will be faced with amortizations of around 1.5% of GDP per year over the next several years, which includes Eurobond principal payments of USD 300.0 mn per year between 2025 and 2027 and another USD 1.0 bn principal maturing in 2028,

d. Dwindling Forex Reserves

Kenya's foreign reserves remains below the statutory minimum requirement of at least 4.0 month of import cover, currently standing at USD 6.5 bn equivalent to 3.6 months of import cover. This comes on the back of the ever-present current account deficit estimated at 4.9% of GDP in twelve months to January 2023.

According to the rating agency, an upward revision or further downgrade of the Kenya's credit rating will largely depend on;

- i. Domestic financing conditions. A further deterioration in funding conditions, despite inflows of concessional external financing and commitment to fiscal consolidation under the government's IMF program will likely lead to a further downgrade of the ratings, and
- ii. Borrowing cost. A persistent rise in cost of borrowing which weakens debt affordability metrics and threaten the government ability to stabilize its debt, will lead to a downgrade of the ratings.

The downgrade of Kenya's credit ratings is expected to further hinder Kenya's access to international debt markets given that investors are expected to attach higher yields which will further increase debt vulnerabilities. Additionally, domestic investors are expected to demand higher interest rates due to the higher perceived risk of defaulting. Volatility in the stock market is also expected to increase due to capital outflows as foreign investors seek less risky markets. As such, the government needs to expedite its fiscal consolidation measures, through cutting down unnecessary spending which puts pressure on its budget as well as improve its tax policies. In addition, in order to narrow the current account deficit and beef up its foreign reserves, the government need to formulate affirmative policies that will improve domestic production and increase exports while lowering its imports.

Rates in the Fixed Income market have been on upward trend given the continued government's demand for cash as well as tight liquidity in the money market. The government is 1.1% behind its prorated borrowing target of Kshs 371.4 bn having borrowed Kshs 367.1 bn of the [revised domestic borrowing target](#) of Kshs 425.1 bn for the FY'2022/2023. We believe that the projected budget deficit of 5.7% is relatively ambitious given the downside risks and deteriorating business environment occasioned by high inflationary pressures. Further, revenue collections are lagging behind, with total revenue as at April 2023 coming in at Kshs 1.6 tn in the FY'2022/2023, equivalent to 74.8% of its revised target of Kshs 2.2 tn and 89.8% of the prorated target of Kshs 1.8 tn. Therefore, we expect a continued upward readjustment of the yield curve in the short and medium term, with the government looking to bridge the fiscal deficit through the domestic market. Owing to this, our view is that investors should be biased towards short-term fixed-income securities to reduce duration risk.

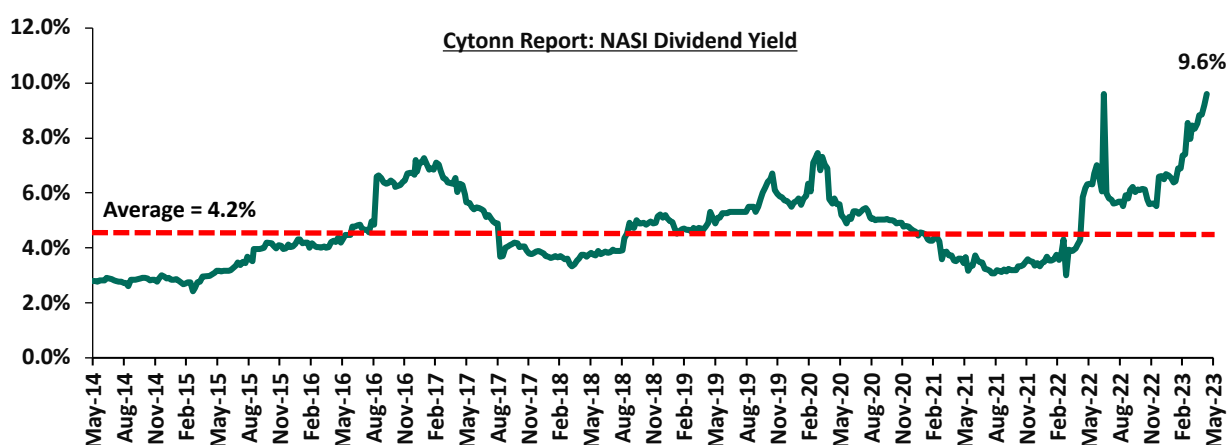
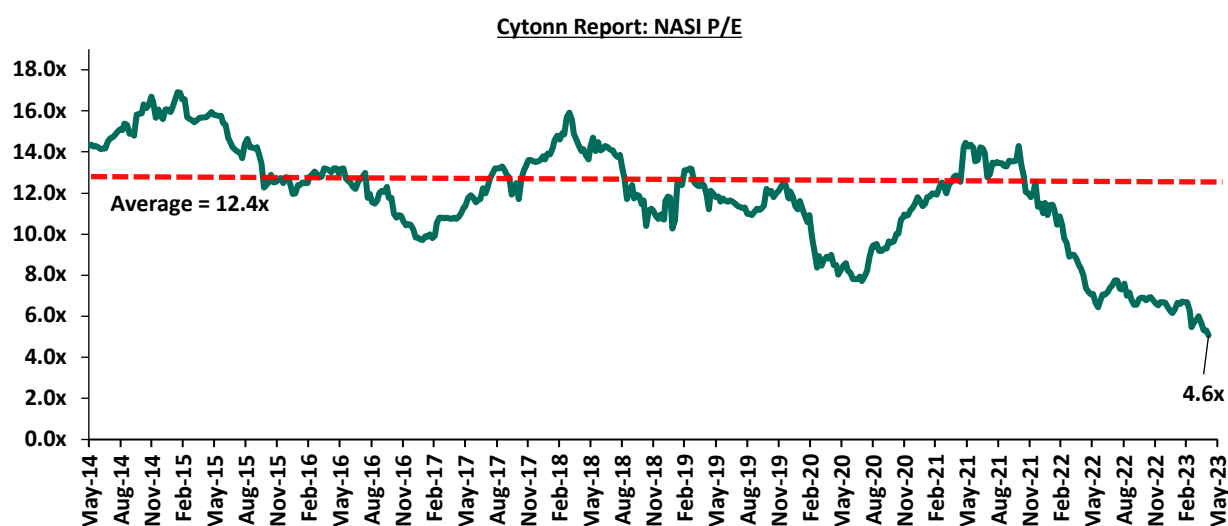
Equities

Market Performance:

During the week, the equities market was on a downward trajectory with NASI, NSE 20 and NSE 25 declining by 9.2%, 4.1% and 8.0%, respectively, taking the YTD performance to losses of 26.5%, 12.1% and 20.2% for NASI, NSE 20 and NSE 25, respectively. The equities market performance was mainly driven by losses recorded by large cap stocks such as Safaricom of 15.9%, as well as banking stocks such as Equity Group, KCB Group and Co-operative Bank of 10.4%, 9.8% and 6.3%, respectively. The losses were however mitigated by gains recorded by stock such as Bamburi and ABSA Bank of 3.2% and 1.0%, respectively.

During the week, equities turnover increased by 56.9% to USD 10.3 mn, from USD 6.6 mn, recorded the previous week, taking the YTD turnover to USD 396.7 mn. Foreign investors remained net sellers for a fourth consecutive week, with a net selling position of USD 3.5 mn, from a net selling position of USD 2.7 mn recorded the previous week, taking the YTD net selling position to USD 49.3 mn.

The market is currently trading at a price to earnings ratio (P/E) of 4.6x, 62.9% below the historical average of 12.4x. The dividend yield stands at 9.6%, 5.4% points above the historical average of 4.2%. Key to note, NASI's PEG ratio currently stands at 0.6x, an indication that the market is undervalued relative to its future growth. A PEG ratio greater than 1.0x indicates the market is overvalued while a PEG ratio less than 1.0x indicates that the market is undervalued. The charts below indicate the historical P/E and dividend yields of the market;



Weekly Highlight:

I. Safaricom Plc FY'2023 Financial Performance

During the week, Safaricom Plc released its [FY'2023 financial performance](#) for the year ended 31 March 2023, highlighting that profit after tax declined by 22.2% to Kshs 52.5 bn in FY'2023, from Kshs 67.5 bn in FY'2022, mainly attributable to a 34.2% increase in operating expenses to Kshs 74.1 bn in FY'2023, up from Kshs 55.2 bn in FY'2022. The increase in operating expenses was mainly driven by injection of Kshs 55.8 bn capital investment expenditure into Safaricom's subsidiary in Ethiopia during the fourth quarter of FY'2023. The tables below shows the breakdown of the group's financial statements from the report;

Cytonn Report: Safaricom Plc Summarized Income Statement			
Income Statement	FY'2022	FY'2023	Y/Y Change
	Kshs (bn)	Kshs (bn)	
Total Revenue	298.1	310.9	4.3%
Operating Expenses	(55.2)	(74.1)	34.2%
EBITDA	149.1	139.9	(6.2%)
Depreciation & Amortization	(39.9)	(54.9)	37.4%
Net Finance and other costs	(6.4)	(7.1)	10.1%
Profit before income tax	102.2	88.3	(13.6%)
Income Tax Expenses	(34.7)	(35.9)	3.3%

Profit After Tax	67.5	52.5	(22.2%)
Dividend Per Share	1.4	1.2	(13.7%)
Earnings Per Share	1.7	1.6	(10.9%)

Source: Safaricom FY'2023 Financial Statements

Cytonn Report: Safaricom Plc Summarized Balance Sheet			
Balance Sheet	FY'2022	FY'2023	Y/Y Change
	Kshs (bn)	Kshs (bn)	
Current Assets	65.3	72.4	11.0%
Non-Current Assets	281.5	436.8	55.1%
Total Assets	346.8	509.2	46.8%
Current Liabilities	98.2	140.4	43.0%
Non-Current Liabilities	68.9	105.5	53.0%
Total Liabilities	167.1	245.8	47.1%
Total Equity	179.7	263.4	46.6%

Source: Safaricom FY'2023 Financial Statements

Key take outs from the report include;

- i. Total revenue increased by 4.2% to Kshs 310.9 bn in FY'2023 from Kshs 298.1 bn recorded in FY'2022. The increase in revenue was majorly driven by 5.2% growth in services revenue to Kshs 295.7 bn in FY'2023, from Kshs 281.1 bn recorded in FY'2022, coupled with a 42.7% increase in other incomes growths to Kshs 3.8 bn, from Kshs 2.6 bn recorded in FY'2022,
- ii. The main revenue stream, MPESA revenue grew by 8.8% to Kshs 117.2 bn, from Kshs 107.7 bn in FY'2022 despite the slowdown in business activity due to adverse macroeconomic environment of the country in the financial year 2023. Similarly, mobile data revenue and fixed service and wholesale transit revenue increased by 10.6% and 20.1% to Kshs 53.6 bn and Kshs 13.5 bn in FY'2023, from Kshs 48.4 bn and 11.2 bn, respectively, recorded in FY'2022,
- iii. Earnings Before interest, taxes, depreciation & amortization (EBITDA) declined by 6.2% to Kshs 139.9 bn from Kshs 149.1 bn recorded in FY'2022, largely attributable to 34.2% increase in operating expenses to Kshs 74.1 bn from Kshs 55.2 bn recorded in FY'2022, and,
- iv. Net finance and other cost recorded a y/y increase of 10.1% to Kshs 7.1 bn from Kshs 6.4 bn recorded in FY'2022.

Safaricom has continued to exhibit declining performance for a third consecutive financial year, evidenced by declines in both its Earnings per share (EPS) and dividend per share (DPS) of 10.7% and 13.7% to Kshs 1.6 and Kshs 1.2, from Kshs 1.7 and Kshs 1.4, respectively, recorded at the end of FY'2022. The declining performance is attributable to the adverse business environment worsened by the high inflation rate averaging at 8.3% during the period under review and the impacts of persistent geopolitical tensions as well as uncertainties that surrounded the 2022 general election. Additionally, on year to date basis, Safaricom's counter has lost 44.9% of its share value, adding to the 36.7% value loss recorded in 2022. The loss is mainly attributable to increased sell off by foreign investors as they exited the market due to continued hike of interest rates in developed economies such as United States making dollar investments more appealing and thus lowering their appetite for risky investments in emerging markets such as Kenya. Despite the decline in performance, Safaricom continues to remain a strong long-term proposition, owing to its 65.7% of overall Kenya's market share and over 97.0% market share in mobile money subscribers. Additionally, we expect that the introduction of mobile money services in Ethiopia's subsidiary will significantly gain traction and boost the Group's performance by increasing service revenue, given that mobile money services constituted 39.7% of the total service revenue. However, the Group's performance is expected to be weighed down if proposed Finance Bill 2023 is passed. This is because the mobile service provider will have to incur additional costs as the bill proposes an increase in exercise duty on person-to-person (P2Ps) transfers to 15.0%, from the current 12.0%. This will act as a disincentive to subscribers as the increased costs will be passed on to them.

II. Central Bank of Kenya Credit Survey Report Q1'2023

The Central Bank of Kenya (CBK), recently released the Commercial [Banking Sector Credit Survey Report](#) for the quarter ended March 2023. The CBK undertakes the quarterly credit survey to identify potential drivers of credit risk particularly in the banking sector, given that credit risk is the most significant factor affecting lending with the financial system. For the quarter ended 31 March 2023, 38 operating commercial banks and 1 mortgage finance company participated in the Commercial Banks Credit Officer Survey. The report highlighted that the banking sector's loan book recorded a 13.9% y/y growth, with gross loans increasing to Kshs 3.9 tn in Q1'2023, from Kshs 3.1 tn in Q1'2022. On a q/q basis, gross loans increased by 4.8% to Kshs 3.9 tn in Q1'2023, from Kshs 3.7 tn in Q4'2022. The increase in gross loans was largely witnessed in the Financial Services, Transport and Communication and Manufacturing sectors.

Other key take-outs from the report include:

- i. Profit before Tax (PBT) recorded a y/y increase of 13.6% to Kshs 65.1 bn in Q1'2023, from Kshs 57.3 bn in Q1'2022. Similarly, on a q/q basis, PBT increased by Kshs 13.8% to Kshs 65.1 bn from Kshs 57.2 bn in Q4'2022, attributable to a decline in quarterly expenses by Kshs 5.2 bn, coupled with an increase in quarterly income by Kshs 2.7 bn,
- ii. The aggregate balance sheet recorded a y/y increase of 11.0% to Kshs 6.8 tn in Q1'2023, from Kshs 6.1 tn in Q1'2022. The expansion in the balance sheet is attributable to an 8.1% increase in deposits to Kshs 4.8 tn in Q1'2023, from Kshs 4.5 tn in Q1'2022. On a q/q basis, the aggregate balance sheet recorded a 2.7% increase to Kshs 6.8 tn in Q1'2023, from Kshs 6.6 tn in Q4'2022,
- iii. The asset quality remained unchanged, with Gross Non-Performing Loans (NPLs) ratio coming in at 14.0% in Q1'2023, similar to what was recorded in Q1'2022. However, on a q/q basis, the asset quality deteriorated by 0.7% points to 14.0% in Q1'2023, from 13.3% recorded in Q4'2022, attributable to 10.9% increase in gross NPLs, which outpaced a 4.8% increase in gross loans. The increase in gross NPLs is attributable to subdued economic activities in most sectors of the economy on the back of political unrests witnessed in the quarter under review. Additionally, the deterioration in the business environment evidenced by an Purchasing Manger's Index (PMI) averaging at 49.3 in Q1'2023, down from an average PMI of 50.9 recorded in Q4'2022, also contributed to the rise in gross non-performing loans,
- iv. The Capital adequacy remained sufficient at 18.4%, 3.9% points above the minimum statutory of 14.5%. However, it was a decline of 0.5% points from 18.9% recorded in Q1'2022 and further 0.6% points decline from 19.0% recorded in Q4'2022,
- v. The Return on Equity (ROE) increased to 27.0% in Q1'2023, from 25.1% in Q1'2022. Similarly, on a q/q basis, ROE increased by 1.4% points to 27.0% in Q1'2023, from 25.6% recorded in Q4'2022, attributable to the increase in the cumulative quarterly profit of the banking sector, and,
- vi. Liquidity in the banking sector remained well above the minimum statutory of 20.0% despite declining to 49.9% in Q1'2023, from 55.0% in Q1'2022. Also on a q/q basis it marginally declined by 0.9% points to 49.9%, from 50.8% recorded in Q4'2022.

We expect to see cautious lending by banking sector mainly due to the elevated credit risks as evidenced by deterioration of asset quality with the NPL ratio increasing to 14.0%, up from 13.3% recorded in the previous quarter. Additionally, we expect credit uptake to be weighed down by high cost of borrowing as a result of high lending rates, currently at 12.7%, up from 12.2%, occasioned by the tightened monetary policy stance. Further, we expect most sectors in the economy to be adversely impacted by the subdued consumer demand due to high commodity prices on the back of the high inflation at 7.9% in April 2023, thus elevating the risk of loan defaults. However, the banking sector remains well positioned, as the high lending rates are expected to increase their earnings.

III. Earnings Release

Stanbic Holdings Q1'2023 Financial Performance

During the week, Stanbic Holdings released their Q1'2023 financial results. Below is a summary of the performance:

Balance Sheet	Q1'2022	Q1'2023	y/y change
Net Loans and Advances	206.5	230.3	11.5%
Government Securities	45.5	49.9	9.7%
Total Assets	331.0	391.6	18.3%
Customer Deposits	235.1	291.0	23.8%
Deposits Per Branch	9.0	9.7	7.3%
Total Liabilities	282.5	335.5	18.8%
Shareholders' Funds	48.6	56.1	15.5%

Key Ratios	Q1'2022	Q1'2023	% point change
Loan to Deposit ratio	87.8%	79.1%	(8.7%)
Return on average equity	16.2%	20.7%	4.5%
Return on average assets	2.3%	3.0%	0.7%

Income Statement	Q1'2022	Q1'2023	y/y change
Net interest Income	3.7	5.4	44.7%
Net non-interest income	3.0	5.7	89.3%
Total Operating income	6.8	11.2	64.7%
Loan loss provision	(0.5)	(1.1)	132.9%
Total Operating expenses	(3.8)	(5.7)	47.0%
Profit before tax	2.9	5.5	87.8%
Profit after tax	2.1	3.9	84.3%
Core EPS	5.3	9.8	84.3%

Income Statement Ratios	Q1'2022	Q1'2023	% point change
Yield from interest-earning assets	2.2%	2.8%	0.6%
Cost of funding	2.4%	2.8%	0.4%
Net Interest Margin	6.3%	7.2%	0.9%
Net Interest Income as % of operating income	55.3%	48.6%	(6.7%)
Non-Funded Income as a % of operating income	44.7%	51.4%	6.7%
Cost to Income Ratio	56.8%	50.7%	(6.1%)
CIR without LLP	49.6%	40.5%	(9.1%)
Cost to Assets	1.0%	1.2%	0.2%

Capital Adequacy Ratios	Q1'2022	Q1'2023	% points change
Core Capital/Total Liabilities	18.2%	16.9%	(1.3%)
Minimum Statutory ratio	8.0%	8.0%	
Excess	10.2%	8.9%	(1.3%)
Core Capital/Total Risk Weighted Assets	14.4%	14.6%	0.2%
Minimum Statutory ratio	10.5%	10.5%	
Excess	3.9%	4.1%	0.2%
Total Capital/Total Risk Weighted Assets	16.3%	17.8%	1.5%
Minimum Statutory ratio	14.5%	14.5%	
Excess	1.8%	3.3%	1.5%
Liquidity Ratio	40.0%	45.6%	5.6%
Minimum Statutory ratio	20.0%	20.0%	
Excess	20.0%	25.6%	5.6%
Adjusted Core Capital/Total Deposit Liabilities	18.2%	16.9%	(1.3%)
Adjusted Core Capital/Total Risk Weighted Assets	14.4%	14.6%	0.2%
Adjusted Total Capital/Total Risk Weighted Assets	16.3%	17.8%	1.5%

Key Take outs

Earnings Growth- Core earnings per share rose by 84.3% to Kshs 9.8, from Kshs 5.3 in Q1'2022, lower than our projected growth to Kshs 8.5 in Q1'2023, with the variance stemming from the lenders' increased loan loss provision by 132.9% to Kshs 1.1 bn, from Kshs 0.5 bn in Q1'2022 which is in contrast to our projection of a 32.3% increase to Kshs 0.6 bn. The lender's overall performance was driven by the 64.7% growth in

total operating income to Kshs 11.2 bn, from Kshs 6.8 bn in Q1'2022. However, the performance was weighed down by a 47.0% growth in total operating expenses to Kshs 5.7 bn, from Kshs 3.8 bn in Q1'2022, **Increased Provisioning** – On the back of high credit risk occasioned by the deteriorated business environment, the bank increased its provisions holdings to cover for the anticipated losses in the future, with its provisions increasing by 132.9% to Kshs 1.1 bn from Kshs 0.5 bn recorded in Q1'2022. The high credit risk is further evidenced by the 19.3% increase in bank's gross non-performing loans to Kshs 29.3 bn in Q1'2023, from Kshs 24.6 bn recorded in Q1'2022. Consequently, the NPL coverage increased to 66.7%, from 59.1% recorded in Q1'2022, and,

Revenue diversification – Stanbic Bank's non-funded income (NFI) increased by 89.3% to Kshs 5.7 bn, from Kshs 3.0 bn in Q1'2022, mainly driven by a 147.7% increase in the foreign exchange trading income to Kshs 4.3 bn, from Kshs 1.7 bn in Q1'2022, highlighting the group's increased foreign exchange margins. Notably, the revenue mix shifted to 49:51 from 55:45 for the funded to Non-funded income owing to the 89.3% growth in Non-Funded Income which outpaced 44.7% growth in the Net Interest Income, indicating increased revenue diversification efforts by the Lender.

For a comprehensive analysis, please see our [Stanbic Holdings Q1'2023 Earnings Note](#)

Asset Quality

The table below is a summary of the listed banks that have released their Q1'2023 results:

	Q1'2023 NPL Ratio*	Q1'2022 NPL Ratio**	% point change in NPL Ratio	Q1'2023 NPL Coverage*	Q1'2022 NPL Coverage**	% point change in NPL Coverage
Stanbic Bank	11.7%	11.1%	0.6%	66.7%	59.1%	7.6%
Mkt Weighted Average	11.7%	12.5%	(0.8%)	66.7%	65.1%	1.6%
*Market cap weighted as at 12/05/2023						
**Market cap weighted as at 17/06/2022						

Key take-outs from the table include;

- i. Asset quality for the listed banks that have released improved during the Q1'2023, with market weighted average NPL declining by 0.8% points to 11.7%, from a 12.5% in Q1'2022. The improvement was despite the fact that Stanbic Holding's asset quality declined by 0.6% points to 11.7%, up from 11.1% in Q1'2022, and,
- ii. Market weighted average NPL Coverage for the listed banks increased by 1.6% points to 66.7% in Q1'2023, from 65.1% recorded in Q1'2022, attributable to a 7.6% points increase in Stanbic Holding's NPL coverage to 66.7%, from 59.1% in Q1'2022.

Summary performance

The table below highlights the performance listed banks, showing the performance using several metrics:

Bank	Core EPS Growth	Interest Income Growth	Interest Expense Growth	Net Interest Income Growth	Net Interest Margin	Non-Funded Income Growth	NFI to Total Operating Income	Growth in Total Fees & Commissions	Deposit Growth	Growth in Government Securities	Loan to Deposit Ratio	Loan Growth	Return on Average Equity
Stanbic Holdings	84.3%	49.1%	59.7%	44.7%	7.2%	89.3%	51.4%	17.7%	23.8%	9.7%	79.1%	11.5%	20.7%
Q1'23 Mkt Weighted Average*	84.3%	49.1%	59.7%	44.7%	7.2%	89.3%	51.4%	17.7%	23.8%	9.7%	79.1%	11.5%	20.7%
Q1'22 Mkt Weighted	37.9%	17.8%	17.1%	17.7%	7.3%	21.4%	35.9%	21.7%	9.5%	17.6%	73.9%	17.2%	21.9%

Average* *																
*Market cap weighted as at 12/05/2023																
**Market cap weighted as at 17/06/2022																

Key take-outs from the table include;

- i. The listed banks recorded an 84.3% growth in core Earnings per Share (EPS) in Q1'2023, compared to the weighted average growth of 37.9% in Q1'2022, an indication of sustained performance despite the tough operating environment experienced in Q1'2023,
- ii. Non-Funded Income grew by 89.3% compared to market weighted average growth of 21.4% in Q1'2022, an indication of increased revenue diversification efforts by the banks that have released their Q1'2023 financial results, and,
- iii. The Banks recorded a deposit growth of 23.8%, higher than the market weighted average deposit growth of 9.5.5% in Q1'2022, highlighting increased investment risk in the country's business environment.

Universe of coverage:

Company	Price as at 05/05/2025	Price as at 12/05/2025	w/w change	YTD Change	Year Open 2023	Target Price*	Dividend Yield	Upside/ Downside**	P/TBv Multiple	Recommendation
Liberty Holdings	4.2	3.7	(11.1%)	(26.8%)	5.0	6.8	0.0%	82.9%	0.3x	Buy
Jubilee Holdings	185.8	180.0	(3.1%)	(9.4%)	198.8	305.9	6.7%	76.6%	0.3x	Buy
Britam	4.2	4.1	(0.7%)	(20.8%)	5.2	7.1	0.0%	72.8%	0.7x	Buy
KCB Group***	31.6	28.5	(9.8%)	(25.7%)	38.4	45.5	7.0%	66.7%	0.4x	Buy
NCBA***	33.5	32.1	(4.2%)	(17.7%)	39.0	48.7	13.3%	65.3%	0.6x	Buy
ABSA Bank***	10.1	10.2	1.0%	(16.4%)	12.2	15.1	13.2%	61.7%	0.8x	Buy
Standard Chartered***	142.8	135.3	(5.3%)	(6.7%)	145.0	195.4	16.3%	60.7%	0.9x	Buy
I&M Group***	16.9	17.0	0.6%	(0.6%)	17.1	24.5	13.3%	57.8%	0.4x	Buy
Kenya Reinsurance	1.8	1.8	0.6%	(2.7%)	1.9	2.5	11.0%	48.9%	0.1x	Buy
Equity Group***	45.6	40.8	(10.4%)	(9.4%)	45.1	56.3	9.8%	47.9%	0.8x	Buy
Co-op Bank***	12.8	12.0	(6.3%)	(0.8%)	12.1	15.9	12.5%	45.0%	0.5x	Buy
CIC Group	1.9	1.7	(6.5%)	(9.4%)	1.9	2.3	7.5%	41.6%	0.6x	Buy
Sanlam	8.6	8.6	0.0%	(10.2%)	9.6	11.9	0.0%	38.5%	0.9x	Buy
Diamond Trust Bank***	53.8	50.8	(5.6%)	1.8%	49.9	64.6	9.9%	37.2%	0.3x	Buy
Stanbic Holdings	117.3	112.0	(4.5%)	9.8%	102.0	131.8	11.3%	28.9%	0.7x	Buy
HF Group	3.8	3.8	(0.3%)	19.4%	3.2	4.5	0.0%	18.4%	0.2x	Accumulate

*Target Price as per Cytonn Analyst estimates

**Upside/ (Downside) is adjusted for Dividend Yield

***For Disclosure, these are stocks in which Cytonn and/or its affiliates are invested in

We are "Neutral" on the Equities markets in the short term due to the current adverse operating environment and huge foreign investor outflows, and, "Bullish" in the long term due to current cheap valuations and expected global and local economic recovery.

With the market currently trading at a discount to its future growth (PEG Ratio at 0.6x), we believe that investors should reposition towards value stocks with strong earnings growth and that are trading at discounts to their intrinsic value. We expect the current high foreign investors sell-offs to continue weighing down the equities outlook in the short term.

Real Estate

I. Residential Sector

During the week, President Ruto presided over ground breaking of the Lapfund Bellevue Park Residences housing project consisting of 2,356 residential units worth Kshs 16.0 bn, located in South C, Nairobi. The project targeting middle-income earners will comprise of studio, 1, 2 and 3-bedroom residential units, a commercial area with offices, and amenities including a strip retail center and recreational facilities. The development of the project will be undertaken by the Local Authorities Provident Fund (LAPFund), a defined contribution retirement scheme for civil servants. The development that is estimated to be undertaken within a duration of three years will sit on a 6.0-acre piece of land located along Popo road, off Mombasa road. This will be under a contractor-financed model basis, by CRJE (East Africa) Limited, a subsidiary of the Chinese CREC Group. In addition, LAPFund is also currently undertaking [Makasembo](#) housing project located in Kisumu County.

The table below highlights Bellevue Park Residences' particulars;

Cytonn Report: Lapfund Bellevue Park Residences					
Typology		Plinth Area (SQM)	Total No. Units	Price (Kshs)	Price per SQM
Studio	Type 01	24	209	2,950,000	122,917
	Type 02	30	38	3,700,000	123,333
	Type 03	35	38	4,300,000	122,857
One Bedroom	Type 01	45	969	5,600,000	124,444
	Type 02	47	209	5,800,000	123,404
	Type 03	50	42	6,200,000	124,000
Two Bedroom	Type 01	64	186	7,960,000	124,375
	Type 02	70	437	8,700,000	124,286
	Type 03	72	114	8,900,000	123,611
Three Bedroom		108	114	13,400,000	124,074
Average		55	2,356	6,751,000	123,730

Source: South Front Properties, Cytonn Research

Upon completion, the project located in South C, Nairobi, will boost the Kenyan Real Estate sector by increasing [urban home-ownership rates](#) in the country, which have remained relatively low at 22.0% compared to other African countries such as South Africa at 69.7% and Ghana with 52.0%. Moreover, we anticipate that developers in the private sector will continue to launch more housing projects, thereby aiding in addressing the existing housing deficit, currently standing at [2.0 mn](#) units. This is further expected to be supported by the government's efforts to avail sustainable financing to home buyers through the Kenya Mortgage Refinance Company (KMRC) that has been partnering with primary mortgage lenders such as banks and SACCOs in offering long-term loans at fixed rates.

I. Retail Sector

During the week, chain store Naivas Supermarket opened a new outlet located at Shell petrol station along Haile Selassie Avenue, Nairobi, bringing the retailer's number of operating outlets countrywide to 93. The retailer's decision to set up the outlet was influenced by the growing demand for convenience stores and mini-marts that offer fast and convenient shopping to customers in the busy Nairobi Metropolitan Area (NMA). In addition, the opening of the new store is part of its aggressive expansion strategy, aimed at stamping its market dominance and increasing its competitive edge against other retailers such as Quickmart and Carrefour. This comes at a time when formal retail penetration in Kenya is still low, standing at [30.0%](#) as at 2018, coupled with existing gaps left by other retailers such as Nakumatt, Uchumi, Shoprite and Choppies Supermarkets which exited the market.

The table below shows the number of stores operated by key local and international retail supermarket chains in Kenya;

Cytonn Report: Main Local and International Retail Supermarket Chains

Name of retailer	Category	Branches as at FY'2018	Branches as at FY'2019	Branches as at FY'2020	Branches as at FY'2021	Branches as at FY'2022	Branches opened in 2023	Closed branches	Current branches	Branches expected to be opened	Projected branches FY'2023
Naivas	Hybrid*	46	61	69	79	91	2	0	93	0	93
Quick Mart	Hybrid**	10	29	37	48	55	3	0	58	0	58
Chandarana	Local	14	19	20	23	26	0	0	26	0	26
Carrefour	International	6	7	9	16	19	0	0	19	0	19
Cleanshelf	Local	9	10	11	12	12	1	0	13	0	13
Tuskys	Local	53	64	64	6	4	0	59	5	0	5
Game Stores	International	2	2	3	3	0	0	3	0	0	0
Uchumi	Local	37	37	37	2	2	0	35	2	0	2
Choppies	International	13	15	15	0	0	0	15	0	0	0
Shoprite	International	2	4	4	0	0	0	4	0	0	0
Nakumatt	Local	65	65	65	0	0	0	65	0	0	0
Total		257	313	334	189	209	6	181	216	0	216

*40% owned by IBL Group (Mauritius), Proparco (France), and DEG (Germany), while 60% owned by Gakiwawa Family (Kenya)

**More than 50% owned by Adenia Partners (Mauritius), while Less than 50% owned by Kinuthia Family (Kenya)

Source: Cytonn Research

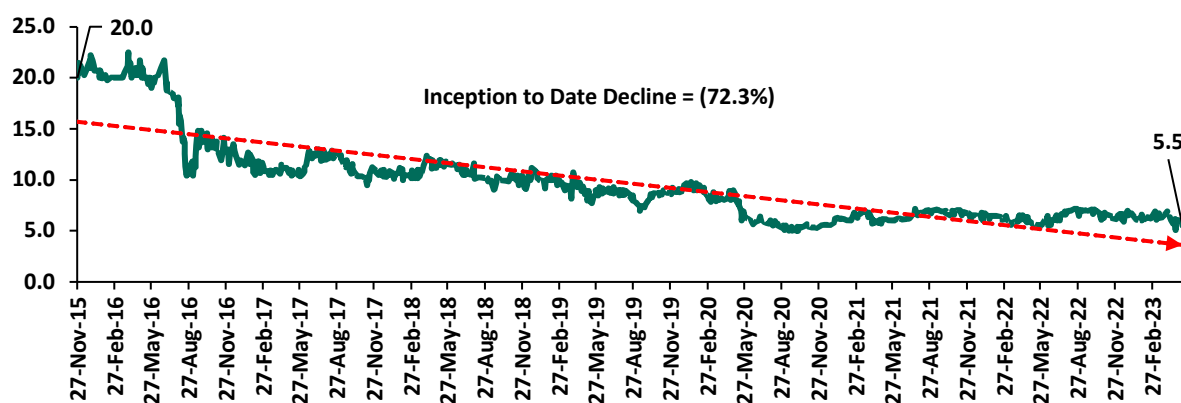
We expect to see continued growth in activities within the Kenyan retail sector supported by; i) sustained expansion efforts by both domestic and foreign retailers, who are competing aggressively for a larger market share in the country, ii) increased infrastructural development enhancing accessibility in regions thereby opening up new opportunities for retail investment, and, iii) growing demand for goods and services in both the Nairobi Metropolitan Area (NMA) and beyond, attributable to favorable national demographics. However, the industry faces several challenges such as the rapid growth of e-commerce, which is changing consumer behavior and preferences, and an oversupply of retail spaces currently estimated at 3.0 mn SQFT in Nairobi Metropolitan Area (NMA), and 1.7 mn SQFT in the wider Kenyan retail sector, which continue to subdue the optimal performance of the sector.

II. Regulated Real Estate Funds

a) Real Estate Investment Trusts (REITs)

In the [Nairobi Securities Exchange](#), ILAM Fahari I-REIT closed the week trading at an average price of Kshs 5.5 per share. The performance represented a 9.2% decline from Kshs 6.1 per share recorded the previous week, taking it to an 18.3% Year-to-Date (YTD) decline, from Kshs 6.8 per share recorded on 3 January 2023. In addition, the performance represented a 72.3% Inception-to-Date (ITD) loss from the Kshs 20.0 price. The dividend yield currently stands at 11.7%. The graph below shows Fahari I-REIT's performance from November 2015 to 12 May 2023;

Cytonn Report: Fahari I-REIT Performance (November 2015 - 12th May 2023)

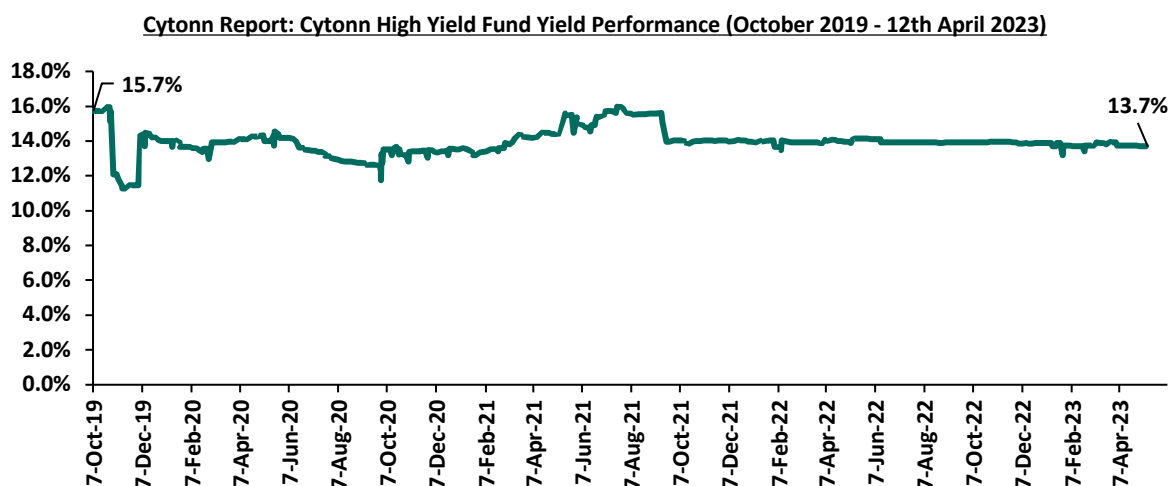


In the [Unquoted Securities Platform](#), Acorn D-REIT and I-REIT traded at Kshs 23.9 and Kshs 20.9 per unit, respectively, as at 5 May 2023. The performance represented a 19.4% and 4.4% gain for the D-REIT and IREIT, respectively, from the Kshs 20.0 inception price. The volumes traded for the D-REIT and I-REIT came in at 12.3 mn and 29.6 mn shares, respectively, with a turnover of Kshs 257.5 mn and Kshs 603.2 mn, respectively, since inception in February 2021.

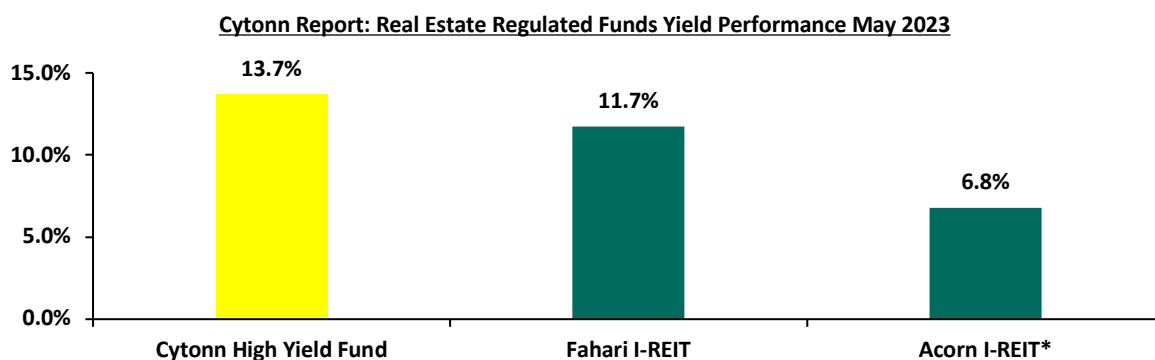
REITs provide numerous advantages, including; access to more capital pools, consistent and prolonged profits, tax exemptions, diversified portfolios, transparency, liquidity and flexibility as an asset class. Despite these benefits, the performance of the Kenyan REITs market remains limited by several factors such as; i) insufficient investor understanding of the investment instrument, ii) time-consuming approval procedures for REIT creation, iii) high minimum capital requirements of Kshs 100.0 mn for trustees, and, iv) high minimum investment amounts set at Kshs 5.0 mn discouraging investments.

b) Cytonn High Yield Fund (CHYF)

Cytonn High Yield Fund (CHYF) closed the week with an annualized yield of 13.7% remaining relatively unchanged from what was recorded the previous week. The performance also represented a 0.2% points Year-to-Date (YTD) decline from 13.9% yield recorded on 1 January 2023, and 2.0% points Inception-to-Date (ITD) loss from the 15.7% yield. The graph below shows Cytonn High Yield Fund’s performance from November 2019 to 12 May 2023;



Notably, the CHYF has outperformed other regulated Real Estate funds with an annualized yield of 13.7%, as compared to Fahari I-REIT and Acorn I-REIT with yields of 11.7%, and 6.8% respectively. As such, the higher yields offered by CHYF makes the fund one of the best alternative investment resource in the Real Estate sector. The graph below shows the yield performance of the Regulated Real Estate Funds;



*FY'2022

Source: Cytonn Research

We expect the performance of Kenya's Real Estate sector to remain on an upward trajectory, supported by factors such as; i) the initiation and completion of various housing projects across the country, ii) aggressive expansion drive of both local and international retailers, and, iii) increasing demand for Real Estate facilitated by positive demographics such as high urbanization and population growth rates. However, the existing oversupply of physical space in selected sectors, rising inflation driving up costs of operations thereby hindering consumer purchasing power, and low investor appetite for REITs are expected to continue subduing the optimum performance of the sector.

Focus of the Week: National Housing Development Fund (NHDF)

According to the World Bank, Kenya's urbanization rate stood at an average of [3.7%](#) as of 2021, higher than the global average of 1.6%. Similarly, the annual population growth rate averaged [1.9%](#) as of 2021, which is also higher than the global average of 0.9%. As a result, the demand for housing in Kenya is very high, far exceeding the available supply, with [Centre for Affordable Housing Finance Africa \(CAHF\)](#) estimating that there is an 80.0% annual housing deficit in Kenya. This is evidenced by the fact that only 50,000 new houses are delivered annually in the country, whereas the demand is estimated to be at about 250,000 units per year. This leaves a shortfall of about 200,000 houses per year, which is a significant gap to fill. As such, the government has since initiated various programs, policies and strategies to ensure provision of adequate housing for all citizens. Some of the housing initiatives include the following:

- i. **Kenya Slum Upgrading Programme (KENSUP)**, aimed at improving the living conditions of residents in informal settlements in Kenya. This is done through construction of low cost houses, installation of social and physical infrastructure, introducing income generation activities, facilitating security of tenants, environment and solid waste management through community and resource mobilization,
- ii. **Affordable Housing Programme (AHP)**, which was envisioned in the Big Four Agenda, a government initiative aimed at accelerating the country's economic development. The AHP is designed to address the housing deficit in Kenya, by mobilizing both public and private resources to construct affordable housing units. The AHP aims to achieve this goal through several strategies, including;
 - a) **Incentives to Developers:** These include; i) availing land to county governments for construction of affordable housing units, ii) exemption from Value Added Tax (VAT) on importation and local purchase of goods for construction of houses under the affordable housing programme, iii) low corporate tax rate of 15.0% for developers of over 100 units, iv) exemption from 4.0% (urban areas) and 2.0% (rural areas) stamp duty for first time buyers of houses under the affordable housing programme, and, vi) tax relief of 15.0% of savings to drive contributions towards home ownership. These are expected to accelerate the state's agenda of providing affordable housing to Kenyans,
 - b) **The Kenya Mortgage Refinancing Company (KMRC):** which was established in 2018 and began lending in 2020 with the aim of providing long-term financing to primary mortgage lenders such as banks, microfinance institutions, and SACCOs at low and fixed interest rates. The KMRC seeks to increase access to affordable housing finance by providing lenders with the liquidity they need to offer affordable mortgages to Kenyans. In 2022, KMRC refinanced 1,948 mortgage loans valued at Kshs 6.8 bn, representing a 278.0% increase from 574 home loans valued at Kshs 1.3 bn disbursed in 2021, and,
 - c) **The National Housing Development Fund (NHDF):** which was first established in 2018 through the Finance Act, and managed by the National Housing Corporation (NHC), with an objective of raising funds from various sources in an initiative aimed at providing affordable housing to Kenyans. The fund would de-risk private developers by guaranteeing offtake for units, enable buyer uptake by providing affordable finance solutions, and allow mortgage and cash buyers to save towards the purchase of affordable homes through the Home Ownership Savings Plan (HOSP).

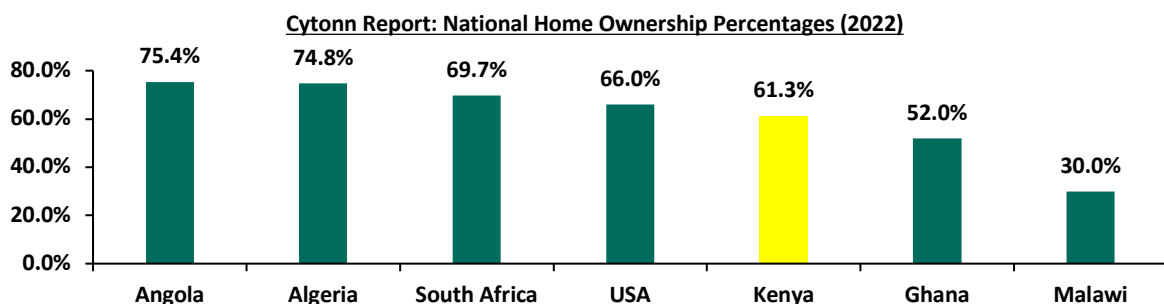
In May 2023, the Cabinet Secretary for the National Treasury submitted the [Finance Bill 2023](#) to the National Assembly for discussion and consideration for enactment into the Finance Act 2023. The Finance

Bill has various proposals, one of them being an introduction of a 3.0% levy on the employee’s gross monthly income, with a matching contribution from the employer that will be remitted to the National Housing Development Fund (NHDF). First established in 2018 through the Finance Act, the Housing Fund is managed by the National Housing Corporation (NHC), with the main objective being to raise funds from various sources aimed at providing affordable housing to Kenyans. The proposed amendment on the housing levy has created a lot of debates with the public, stakeholders and policy makers raising concerns about the impact of the housing fund levy on the taxpayers and the overall implementation of the Affordable Housing Programme (AHP). As such, we saw if fit to cover a topical the National Housing Development Fund (NHDF) to shed light on the current state of the housing sector in Kenya as well as discuss the operationalization of the Housing Fund and the impacts of the proposed levy. We shall also make a comparison with similar initiatives in other countries and give our recommendations towards achieving a sustainable Housing Fund in Kenya. We shall undertake this by looking into the following;

- i. Overview of the housing sector in Kenya,
- ii. National Housing Development Fund (NHDF),
- iii. Case Study and Recommendations, and,
- iv. Conclusion.

Section One: Overview of the housing sector in Kenya

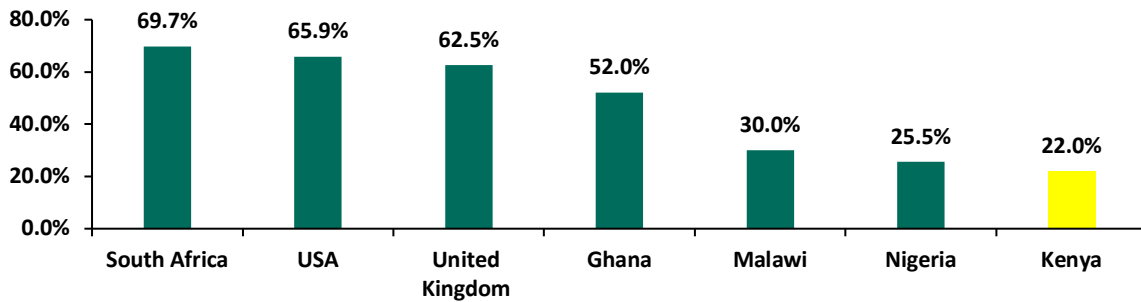
According to the Kenya National Bureau of Statistics (KNBS), the Real Estate sector contributed 10.1% to the country's GDP in [FY'2022](#), with a growth rate of 4.5%. The demand for housing in Kenya is high, mainly attributable to positive demographics in the country as well as increased infrastructural developments which have opened up new areas for investment. Consequently, Kenya faces a significant housing deficit of about [2.0 mn](#) units according to the National Housing Corporation (NHC). The [Centre for Affordable Housing Finance in Africa \(CAHF\)](#) reports that 61.3% of Kenyans own homes, compared to other African countries like Angola and Algeria with 75.4% and 74.8% national home ownership rates respectively. The graph below shows the national home ownership percentages for different countries compared to Kenya;



Source: Centre for Affordable Housing Africa, US Census Bureau

On the other hand, the rate of home-ownership in urban areas in Kenya is significantly low, standing at only 22.0%. This is in contrast to other countries such as South Africa and Ghana, where the home-ownership rates in urban areas are much higher at 69.7% and 52.0%, respectively. The graph below shows the urban home-ownership rate in Kenya compared to select countries as at 2022;

Cytonn Report: Urban Home Ownership Percentages (2022)



Source: Centre for Affordable Housing Africa, US Census Bureau, UK Office for National Statistics

In response to this, the Affordable Housing Programme (AHP) was launched by the government in December 2017, as part of the ‘[Big Four Agenda](#)’, one of which is to address the housing deficit by delivering 500,000 low-cost housing units. The table below shows affordable housing projects by the government in the pipeline;

Cytonn Report: Notable Ongoing Affordable Housing Projects by the Government				
Name	Developer	Location	Launch Date	Number of Units
Ziwani Starehe Affordable Housing Project	National Government and GulfCap Africa Limited	Ziwani	March 2023	6,704
Pangani Affordable Housing Program	National Government and Tecnofin Kenya Limited	Pangani	June 2020	1,562
River Estate Affordable Housing Program	National Government and Erdemann Property Limited	Ngara	March 2019	2,720
Park Road Affordable Housing Program	National Housing Corporation	Ngara	February 2019	1,370
Mukuru Affordable Housing Program	National Housing Corporation	Mukuru kwa Njenga, Enterprise Road	December 2021	15,000
Mavoko Affordable Housing Project	National Government and Epc Builders	Syokimau, Machakos County	December 2022	5,360
NHC Stoni Athi View (Economy Block-Rental)	National Housing Corporation	Athi River, Machakos County	December 2021	50
NHC Stoni Athi View	National Housing Corporation	Athi River, Machakos County	December 2021	120
Mariguini Informal Settlement	National Government	Starehe, Nairobi County	March 2021	2,600
Kibera Soweto East Zone B	National Government	Kibera, Nairobi County	October 2022	3,000
Starehe Affordable Housing Project	National Government and Tecnofin Kenya Limited	Starehe, Nairobi County	March 2023	3,000
Shauri Moyo A Affordable Housing Units	National Government and Epc Builders	Shauri Moyo, Nairobi County	February 2020	2,731
Clay City Project	Housing Finance Development and Investment and Clay Works Limited	Kasarani, Thika Road	October 2018	1,800
Bachelors Jevanjee Estate	County Government of Nairobi and Jabavu Village	Ngara	February 2020	720
Kings Boma Estate	National Government and Kings Developers Limited	Ruiru, Kiambu County	January 2020	1,050
Total				47,787

Source: Boma Yangu

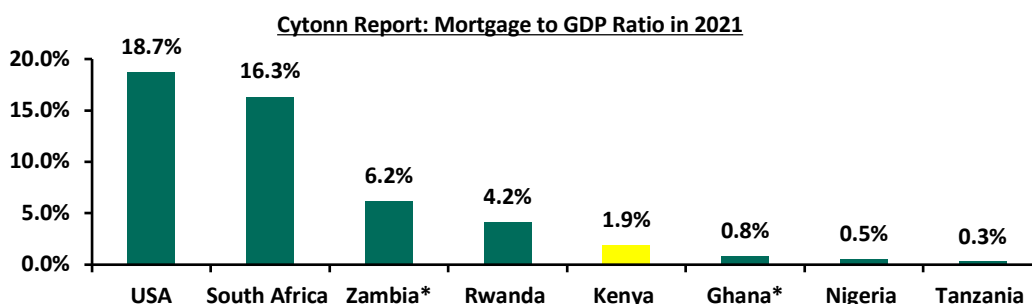
In addition, there also exist several projects initiated by private developers to fast-track the delivery of housing projects through the AHP, through Public-Private Partnerships (PPPs) among other incentives with the government. Below is a table showing affordable housing projects by the private sector in the pipeline;

Cytonn Report: Notable Ongoing Affordable Housing Projects by the Private Sector				
Name	Developer	Location	Launch Date	Number of Units
Great Wall Gardens Phase 5	Erdemann Limited	Mavoko, Machakos County	December 2022	1,128
Samara Estate	Skymore Pine Limited	Ruiru	July 2020	1,824
Moke Gardens	Moke Gardens Real Estate	Athi River	October 2021	30,000
Habitat Heights	Afra Holding Limited	Mavoko	December 2019	8,888
Tsavo Apartments Projects	Tsavo Real Estate	Embakasi, Riruta, Thindigua, Roysambu, and, Rongai	October 2020	3,200
Unity West	Unity Homes	Tatu City	November 2021	3,000
RiverView	Karibu Homes	Athi River	October 2020	561
Kings Serenity	Kings Developers Limited	Ongata Rongai, Kajiado County	October 2022	734
Joinven Estate	Joinven Investments Limited	Syokimau, Machakos County	December 2022	440
Stima Heights	Stima SACCO	Ngara West, Nairobi County	March 2023	450
Total				50,225

Source: Boma Yangu

Despite the progress made by the Affordable Housing Programme (AHP) with several project in the pipeline, the objectives of the AHP have not been fully met with approximately [2.8%](#) of the housing units delivered as of 2022. This has been primarily on the back of various limitations such as;

- i. **High cost of construction:** Construction costs have remained high averaging at Kshs 5,210 per SQFT in 2022, a 5.0% [increase](#) from Kshs 4,960 per SQFT recorded in 2021, attributable to price increase of key construction materials such as cement, steel, paint, aluminium and PVC. The continued rise in prices of the materials is mainly attributable to increased demand coupled with limited supply consequently making construction more expensive. This has made it difficult to construct affordable housing units in order to deliver to the market,
- ii. **Lack of access to affordable mortgages:** Access to affordable financing is a significant challenge for many Kenyans, particularly those looking to purchase homes. The high cost of mortgage financing makes it difficult for many Kenyans to afford to purchase homes, which reduces the uptake of affordable housing units. As a result, Kenya’s mortgage to GDP continues to underperform at 1.9% to GDP in comparison to other African countries such as South Africa and Rwanda at approximately 16.3% and 4.2% respectively. The graph below shows the mortgage to GDP ratio in Kenya in comparison to other countries;

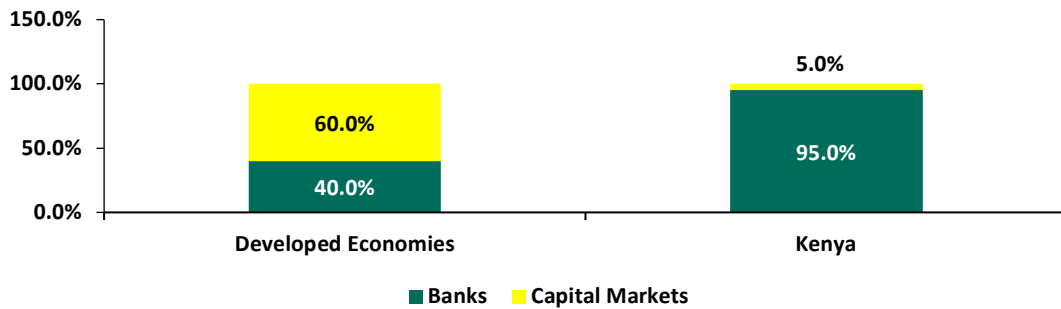


*(2020)

Source: Centre for Affordable Housing Africa

- iii. **Inadequate development financing:** Lenders continue to tighten their lending requirements and demand more collateral from developers as a result of elevated credit risk in the Real Estate sector. This is evidenced by the 7.5% increase in gross Non-Performing Loans (NPLs) to Kshs 80.3 bn in [Q4'2022](#), from Kshs 74.7 bn recorded during [Q4'2021](#). In addition, there is an overreliance on banks for the expensive funding by private developers hence making it difficult to raise funds for affordable housing projects, unlike developed countries where capital markets account for majority of funding. The graph below shows the comparison of construction financing in Kenya against developed economies;

Cytonn Report: Construction Financing in Kenya vs Developed Economies



Source: World Bank, Capital Markets Authority

- iv. **Extended transaction timelines:** The transaction timelines for property registration in Kenya are longer compared to other African countries, taking [44 days](#) and costing 5.9% of the property price on average. That is relatively higher than countries like Rwanda, which takes 7 days and costs 0.1%. This illustrates the generally slow processes in Kenya, and,
- v. **Inadequate supply of serviced land:** There is scarcity of affordable land serviced with support infrastructure such as water, sewerage and electricity necessary for development of affordable units. This is due to rising land prices in urban areas with the average land prices in the NMA coming in at Kshs 130.4 mn per acre in Q1'2023, a 5.7% increase from Kshs 129.6 mn per acre realized in Q1'2022.

Section Two: National Housing Development Fund (NHDF)

Having discuss the status of the Kenya’s housing sector, in this section we look at the formation and operationalization of NHDF, its management and financial structures as well as key developments surrounding the Fund. We shall also highlight the key benefits the Fund offers to its members and the economy in the long-terms as well as the challenges facing the fund in regards to execution of its mandate.

a. Formation and Operationalization of NHDF

The [Housing Act Cap 117 1967](#) stipulates that a Housing Fund is a public funding platform for affordable housing. The National Housing Corporation is responsible for overseeing and managing the fund, where it consolidates contributions from formal and informal employees in both the public and private sectors, as well as from local authorities, companies and societies. The amount of contributions to the fund is determined by the Parliament and may be changed periodically and be either rendered voluntary or mandatory. Introduced in 2018 under Section 6 (1) of the Housing Act since enactment of the Housing Fund section in 1967, the main objective of the NHDF is to provide affordable finance solutions for homeowners for purchase of affordable homes through; i) the Tenant Purchase Scheme (TPS) which is currently under review with proposals made by President William Ruto as discussed in [Cytonn Weekly #40/2022](#), ii) creation of a housing portal that will integrate all services regarding supply, demand and accessibility of the affordable housing, update on the progress of AHP and availability to financial resources by registered members such as mortgage and, iii) implementation of an affordable Home Ownership Saving Plan (HOSP) that facilitate tax-advantage contributions from employees, employers, and self-employed individuals as discussed in our topical [Cytonn Home Ownership Savings Plan](#) and [Home Ownership Savings Plan Update](#). Additionally, the Housing Fund will bridge demand for affordable housing accessibility by low and middle-income earners and increase supply of affordable housing units by private developers under a special agreement known as the Offtake Agreement.

b. Management and Financial Structure

The management of the NHDF was handed to NHC under the Housing Act 2018. The Corporation is mandated to draw down framework for the operations of the fund, how the consolidated funds will be managed and come up with alternative measures in ensuring efficiency and sustainability of delivering the

goal of the fund in enabling the success of the AHP. Some of the responsibilities by NHC in regards to the Fund include;

- i. Establishment and maintenance of individual Housing Fund account known as Housing Fund Credit where contributions for every member registered in the Housing Fund are credited,
- ii. Specify a specific mode of payment for members of the fund when making their contributions,
- iii. Approve transaction for refund of amounts paid by a member of the Housing fund erroneously. The approval will be done under the consent of the victim but the refund will not accrue interest,
- iv. Determination of annual return on contributions by individuals who shall access the funds for purposes of security for mortgage, offsetting housing loans, or housing development after five years of uninterrupted contribution,
- v. Set out the rate of return on investment for the contribution made by the employer and employee which will be reviewed from time to time,
- vi. Evaluate and grant loans to members registered under the Housing Fund for purposes of security for mortgage, offsetting housing loans, or housing development, and,
- vii. Approve budget for Housing Fund.

c. Financial Structure

The NHDF was established with a self-sufficient and cost-effective financial structure aimed at addressing the demand for affordable housing in Kenya. Key to note is that since its inception, no upgrades have been made to the financial structure, and there have been limited opportunities for investors to contribute funds to support its operations, which is against the goals of the [Big Four Agenda](#) for the Housing Fund. This is largely due to lack of significant progress made by the NHDF since its establishment. With the current proposal, the fund will generate funding from the following sources;

- i. **Statutory and voluntary contributions:** the fund will accumulate funds from contributions made by self-employed, employees and employers to the National Housing Development Fund as stipulated in the current Finance Act Section 31. However, the required amount deducted from the income of such individuals has faced major legal hurdles especially from workers and Employers lobby groups with the labor courts suspending the statutory contributions regulation. The latest statutory provision is contained in the Finance Bill 2023 which suggests a mandatory 3.0% deduction of gross income per month of employees in both the public and private sectors with employers matching the amount to a maximum of Kshs 5,000 per month. Through the National Housing Corporation, every contributor is allocated a Housing Fund account where all the monthly contributions will be accumulated in the account over the period of contribution. However, any member is allowed to increase their contributions to the account voluntarily which shall reflect in their account.
- ii. **Debt and Borrowing:** The Housing Fund will also obtain short-term capital from local banks and Development Finance Institutions (DFIs) through credit lines and warehouse funding. Additionally, the fund will issue mortgage-backed securities (MBS) in the local capital markets, just like the Kenya Mortgage Refinancing Company (KMRC), to lower funding costs for tenant purchase scheme home owners. The MBS will be issued in the following categories:
 - 0 – 5 year Short-term/money market notes which will target money market funds and short-term investors and banks,
 - 5 – 10 year Medium-term notes which will target banks, insurance companies and fund managers,
 - 10 – 20 years' Long-term notes which will target pension funds and life insurance funds, and
 - 20 – 25 years Equity and Residual investments which will be retained by Housing Fund.
- iii. Other sources of income include rental revenue from completed stock, grants, and returns from the fund's investments.

Additionally, the two main roles of NHDF in regards to the funds it sources are; i) financing the demand side by aggregating demand from potential home buyers to developers and investors, and, ii) financing the supply side by providing developers with offtake agreements which will enable the government to evaluate the standards for affordable houses by projects done by private developers and purchase qualifying affordable housing units as a de-risking measure. Eligible candidates for the NHDF will require a full housing portal profile administered by the NHC which is currently the [Boma Yangu](#) portal, regular contributions to the Housing Fund for at least 6-months, and accumulated at least 2.5% of the home value they intend to purchase. The funds accumulated by each individual is easily accessible at any moment for withdrawal and use in purchase for the affordable housing units.

d. Developments Surrounding the Housing Development Fund in Kenya

Since its inception in 2018, the National Housing Development Fund (NHDF) has undergone several changes in response to other public and private housing funds as well as streamlining policies related to housing development. However, the concept of offering a platform for saving towards homeownership by the public was in existence even before the NHDF was conceptualized. Notably, there have been previous efforts to formulate and implement a national housing fund that would allow everyone to participate in the drive for affordable housing. Such developments include;

- i. **Existence of the Civil Servants Housing Scheme Fund:** Since 2004, the Government of Kenya has run the [Civil Servants Housing Scheme Fund](#), which aims at (i) providing housing loan facilities to civil servants for the purposes of either purchasing or constructing residential houses, and (ii) developing housing units for sale and for rental by civil servants,
- ii. **Recommendations on the 2016 National Housing Policy's Sessional Paper No. 3:** the [sessional paper](#) focused on creating a strong legal and administrative structure to support housing development. As part of this, the policy suggested establishing a National Social Housing Development Fund that would be regulated by the Public Finance Management Act, 2012. The fund would receive financing from budgetary allocations, as well as from development partners and other sources, to support rental social housing and related infrastructure, and other low-cost housing programs. The policy also aimed to create a framework that would allow the National Social Housing Development Fund to support research and slum upgrading,
- iii. **Finance Bill 2018:** In June 2018, The National Treasury, through Former Finance Minister Henry Rotich, introduced the [Finance bill 2018](#) in which the NHDF was established under the Housing Act and finalize on formation of regulations to operationalize the fund. The bill had proposed a mandatory 1.0% deduction from gross income of employees which was to be matched by the employers. In a move to spearhead the demand and supply sides of the AHP, the same bill was also used to introduce KMRC through the Central Bank of Kenya (CBK) Act. During the same month, the FY'2018/2019 budget was announced stating that the Housing levy was a mandatory deduction of 0.5%. Later on, the then minister for treasury admitted to the error on the percentage of deduction in the Finance bill 2018 which was at 1.0%. However, in August 2018, lawmakers rejected the policy citing over-burdening on income of Kenyans workers especially those at the low-income level. In September 2018, the then Former President Uhuru Kenyatta reinstated the levy from 0.5% to 1.5% of gross salaries of employees and the new regulation was to be scheduled to begin on January 2019. However, in December 2018, the Employment and Labour Relations Court suspended the regulation in favour of lobby groups such as the Central Organization of Trade Unions (COTU), Consumer Federation of Kenya (Cofek) and the Federation of Kenya Employers (FKE) citing improper consultation of the policy by the government. One year later in December 2019, the former president Uhuru Kenyatta ordered a revision of the Housing Fund regulations by the Ministry of Housing in conjunction with the Ministry of Treasury and other relevant government agencies to spearhead the operationalization of the fund and fast-track developments in the AHP,
- iv. **Enactment of the Finance Act 2019:** The [Finance Act 2019](#) provided exemption from income tax on the income of the NHDF and amounts withdrawn from the fund to purchase a house by a contributor who is a first-time home-owner. This was despite the proposal to levy a charge on employers and employees was the subject of a court case and was yet to come into force.

Additionally, a section of the Income Tax Act was amended, to include Fund Managers or Investment Banks registered under the Capital Markets Act as approved institutions to hold deposits of a Home Ownership and Savings Plan (HOSP). This was in conjunction to the adoption of the Capital Markets Authority (CMA) investment guidelines to guide the investment of deposits held in a registered HOSP. For more information, see our [Cyttonn Home Ownership Savings Plan Update](#),

- v. **Enactment of the Finance Act 2020:** The Act repealed exemptions previously granted on incomes accruing to a registered Home Ownership Savings Plan (HOSP). Additionally, contributions by individuals to a HOSP did not qualify as an allowable deduction when determining the taxable income. Interest income earned on deposits in a HOSP was subjected to tax as opposed to previously where the initial Kshs 3.0 mn was tax exempted,
- vi. **Presentation of Notice on regulations for Housing Fund:** In March 2020, the Ministry of Housing set up several regulations regarding the structure and operations of the NHDF and presented the [notice](#) to the National Assembly in May for discussions and approval. Key take out from the notice was a proposal to have; i) minimum monthly contribution of Kshs 200 to NHDF by all employees and employers who will be registered under the fund, where the Kshs 100 was directed to be part facilitating maintenance and operations of the fund and the rest of Kshs 100 was directed to member's housing fund account, ii) make the deductions voluntary and not mandatory as stated in the Finance Bill 2018, and, iii) providing full authority to the NHC in disbursement of loans to local authorities, organisations, companies and individuals for purchase and construction of affordable units, at an interest rate that will be adjustable from time to time, and,
- vii. **Introduction of the Finance Bill 2023:** Since the Ministry of Housing tabled the Housing Fund regulations in 2020, there have been no amendments made to the deduction rates on wages, until the current [Finance Bill 2023](#). The bill is proposing an introduction of a new amendment in Section 31 of the Employment Act that recommends a 3.0% deduction on the basic salaries of both public and private sector employees who qualify for the low-cost housing scheme. This deduction will be matched with another 3.0% from their respective employers before the 9th of the following month after the deduction was made, and the total deduction will not exceed Kshs 5,000. The contribution will be directed to NHDF with the aim of financing the construction of 200,000 affordable houses annually across the country and also offer affordable financing solutions for employees who qualify for affordable housing to purchase housing units under the AHP. In regards to those who will be eligible for the affordable housing scheme, the bill has proposed that the Cabinet Secretary for Housing and Finance will formulate new regulations for qualifications of eligible members in AHP. This will replace an existing regulation which states that each year, the state will then run a lottery system to allocate the houses available among the contributors paying for the houses. Additionally, this will allow for equal distribution and prevent the contributors with a stronger financial muscle from acquiring all the houses available and subsequently renting them out. Further, high-income earners who are ineligible for low-cost housing scheme will need to wait for seven years or until retirement to transfer the funds to a retirement benefits scheme or a pension scheme fund. Alternatively, they can opt to receiving their savings in cash as part of their income, which will be taxed at the prevailing rates. The contributions will also get a rate on return based on the returns made by the fund at the prevailing conditions of the economy.

Key to note is that, according to [Economic Survey 2023](#) by Kenya National Bureau of Statistics (KNBS), there are approximately 3.0 mn wage employees in the formal public and private sector. Additionally, as the end of 2022, the average monthly gross income for Kenyan wage employees in the formal public and private sector came in at Kshs 72,130. Therefore, with the proposed 3.0% deduction from gross income, the government expects to collect Kshs 2,164 from each employee and the same amount from the employer every month. Therefore, the fund expects to collect up to Kshs 156.6 bn annually, which is set to increase onwards with regards to growth in the average monthly gross income and the wage employment annually.

e. Benefits and Challenges facing the NHDF

NHDF provides several benefits for the government in bridging the supply and demand sides of the AHP and making the fund sustainable for the future. This will only happen with the required focus on regulatory restructuring, increasing funding from alternative sources, improving its management, and ensure implementation of the key guidelines to kick-start the operations in an efficient and effective way. Some of the benefits include:

- i. **Mobilization of the public and private capital effectively:** Being a large-scale entity, NHDF can efficiently collaborate with private sector entities, such as banks and the capital markets, to unlock local and international capital to aid in development or long-term financing for end users. This will further help the fund access affordable financing terms from the financial markets that are more favourable than those offered to smaller players. The favourable financing terms will be passed on to homeowners who will benefit from more affordable financing options,
- ii. **Advantage of economies of scale:** The Housing Fund has a better ground on capitalizing the large size and scale of funding in its portfolio as compared to other platforms such as private banks and pension schemes. Therefore, this guarantees development of large-scale affordable housing projects that are more cost-effective to build and enabling developers and financiers to create bigger and more economical housing developments, allowing for more affordable housing units in the scheme,
- iii. **Consolidation of all relevant stakeholders:** The Housing Fund serves as a platform for all stakeholders in the housing sector such as financiers, homeowners, investors, developers, regulators, and government bodies responsible for AHP. This allows for better engagement and coordination among these groups to achieve clear and consistent objectives,
- iv. **Liability capping:** NHDF upon full actualization will ensure that the maximum amount of guarantees offered by the fund in any year is approved by the board, based on the Fund's financial ability and performance. This means that the management can only provide guarantees that have been ratified by the board. Additionally, the regulations governing the Housing Fund prevent it from having outstanding guarantees exceeding 150.0% of the Fund's Equity Capital at any given time. This mechanism helps to control risks and prevents the Fund from making commitments that it cannot meet,
- v. **Incorporation of the private sector in the fund:** NHDF combines the scale and stability of a public entity as it tries to tap in the agility, flexibility, and innovation of a private sector player has helped should the burden on the public sector. This allows for a more sustainable and effective approach to affordable housing development, and,
- vi. **Minimizing project risks and guaranteeing quality housing:** Due to the Housing Fund's significant size and role as a housing off-taker, it establishes rigorous quality criteria on large-scale housing projects, avoiding compromises in the development of cost-effective housing through the Off-taker Agreement. Additionally, the off-taker agreement enables more private sector developers to participate in affordable housing projects as the Housing Fund is capable of absorbing market risk.

However, the NHDF has faced several challenges that has rendered it almost inefficient since its inception in 2018. One of the biggest hurdles has been numerous legal battles and opposition by the public and lobbies that govern and protect the interests of employees and employers with regards to the proposals made for implementation of the Housing Fund. Some of the issues raised by the public against implementation of the Fund's regulations include;

- i. **High unemployment and underemployment rates**

The majority of the population in urban and rural towns are youths between the age of 15 years and 34 years who face high unemployment and underemployment rates. According to KNBS's [Q4' 2022 Labour Force Report](#), the unemployment rate of the youth stood at 10.8% against an overall unemployment rate of 13.9% as of 2022. Consequently, the unemployment rate has increased by 0.6% points to 13.9% in 2022 from 13.3% in 2021, illustrating tougher economic environment for most businesses in the country. As a result, this hinders their capacity to purchase the decent, low-cost housing units and constrains the government's ambitious goal of increasing homeownership rates especially in the urban areas.

Additionally, the high unemployment and underemployment rates lead to an increase in informal settlements and slums, which further exacerbates the housing crisis in Kenya,

ii. Potential for corruption

The public is apprehensive that the Housing Fund could be prone to corruption, given the prevalence of corruption cases in other public initiatives such as the National Youth Service (NYS) and the Kenya Medical Supply Authority (KEMSA), National Health Insurance Fund (NHIF), National Social Security Fund (NSSF) and many more. Such public initiatives have been rendered broke and inefficient to sustain most of their operations. If corruption were to occur, it could lead to mismanagement of funds, diversion of resources, and the allocation of housing units to individuals who are not eligible. Such actions would undermine the government's efforts to provide affordable housing to low and middle-income earners, and it could discourage contributors from participating in the scheme,

iii. Potential for losses

Government-sponsored funds have not been successful in the past. For instance, Uwezo Fund incurred losses of 64.2%, Youth Enterprise Fund incurred losses of 47.8%, and the losses of the Hustler Fund are yet to be revealed. If the Housing Fund were to experience similar losses, contributors could face up to 50.0% losses on their contributions. This could lead to a loss of trust in the government's ability to manage public funds, and consequently discouraging future contributions to the scheme,

iv. Dimmed clarity on the track record of Housing Projects done so far

The efficiency and expenditure of the government's ongoing housing projects compared to those of the private sector are uncertain. Moreover, there is no information available regarding the beneficiaries of the completed housing units, especially those that have been sold. This is despite the fact that the Kenyan government proposes to use the housing fund to finance affordable housing projects and allocate finances to the demand side for purchases of the housing units,

v. Lack of proactive involvement of target groups and lobbies

The government has continuously been at the edge of not involving target and lobbies groups of workers and employers in the formulation of frameworks for housing fund. This has led to constant legal battles and opposition from the Kenyan public against the regulations it has been proposing over the years. The lack of involvement has also derailed the operations of the fund and hindered its ability to provide affordable housing to Kenyans since the inception of formation and operationalization of the fund. Additionally, the lack of involvement has led to reduced trust and confidence between the government and the public, which makes it difficult for NHDF to carry out its mandate effectively,

vi. Increased deductions on employees' incomes

Kenyan employees face increased pressure on their incomes due high cost of living occasioned by the high inflation that has averaged 8.5% over the last one year, incomes have reduce by 3.0%, and recently National Social Security Fund (NSSF) deductions of 6.0% kicked in. As such, a further 3.0% housing levy proposal will see the employees in the formal sector overburdened given that their disposal incomes have already been reduced by a cumulative 17.5%. The reduced income among these employees has also pushed most Kenyan workers, especially in the urban areas, to informal settlements further catalysing the housing crisis in Kenya, and,

vii. Increased expenses for employers

Additionally, Kenyan employers in the private sector are hesitant in stretching their revenues further to facilitate homeownership goals of their employees due to the mandatory contributions they have to match with that of their employees towards NHDF. This is also along expectations of increasing salaries for the workers during the tough economic period. In the long run, this will compel most companies to cut down on manpower to reduce the cost of paying salaries and more deductions or outsource services from skilled workers outside the country to avoid the house levy deduction,

It is also worth noting that the introduction of the Housing Fund regulations in the Finance Bill 2023 has raised concerns from the public and lobby groups of workers and employers. These concerns include:

- i. The fate of families where all eligible members, such as the husband, wife, and elder children living under the same roof will still contribute to the fund for purchase of affordable housing units separately and how the NHDF will deal with such scenarios,
- ii. There is no clear framework on how the NHC will guarantee transparency and accountability of the Housing Fund when there is a change of government after a general election. This lack of a framework may leave the fund vulnerable with a possibility that a new government might intentionally try to undermine the fund's objectives by introducing policies and regulations that will decrease spending on the program and hinder its technical and financial capacity to work effectively. Even worse, there is a risk that a new government could abolish the Housing Fund levy, which would be a major blow to those who would have made regular contributions towards the NHDF,
- iii. The status of individuals who have registered and contributed to other private home saving schemes such as the Boma Yangu Home saving scheme, Tenant Purchase scheme under the social housing initiative, and schemes managed by banks and pension schemes, yet they will still be deducted funds for the NHDF platform,
- iv. The fact that the fund will be managed by a government entity raises more fear for mismanagement of the consolidated funds and reduced trust by the public on the government running NHDF efficiently as evidenced in most government entities,
- v. There are no clear guidelines for those who will not be chosen as eligible participants in the affordable scheme by what the Cabinet Secretary for Housing will have decided with the mandate by the law. These individuals will have contributed to the fund with the expectation of being able to purchase housing units, but there are no provisions in place for them if they are not locked out. This creates uncertainty and potential unfairness in the allocation of the affordable housing units,
- vi. The shift by some of the workers' lobby organizations such as Central Organisation of Trade Unions (COTU), which had previously opposed the 1.5% deduction cut from employees, to now supporting a 3.0% deduction from incomes, which is a higher rate and a more significant burden on employees. This is especially concerning, given the high cost of living worsened factors such as the prevailing impact of the COVID-19 pandemic on the economy, depreciating Kenyan currency against other currencies, persistent drought affecting the agricultural sector and global elevated inflationary pressures, and,
- vii. The fate of individuals who already own homes and are satisfied or have no spouse or heirs, benefit from the funds in future. Additionally, the concern that even after contributing the maximum amount of Kshs 5,000 per month for seven years, the total contribution will only be Kshs 420,000, which is not enough to purchase a house in the [Boma Yangu](#) portal, where the cheapest house is Kshs 1.5 mn for a 30.0 SQM house.

These concerns demonstrate the need for further clarification and revision of the Housing Fund regulations in the Finance Bill 2023 to ensure that they address the concerns of all stakeholders and provide affordable housing solutions for Kenyans.

Section Three: Case Studies and Recommendations

Housing Provident Funds are financial instruments based on mandatory contributions from employees and employers calculated as a proportion of the salary, and accumulated in workers' individual accounts. HPFs have been created in several countries, and often vary in terms of structure and systems of operations. In our previous topical, [National Housing Development Fund \(NHDF\)](#), we provided a case study of the Nigeria National Housing Fund (NHF). In this topical, we look at the lessons and key takeout's that we can derive from the aforementioned housing fund alongside China's Housing Provident Fund (HPF), and proceed to give recommendations to improve the structure and operation of the Kenya National Housing Fund (NHDF).

For our study, we have decided to focus on China's HPF, as it has a comparable structure to Kenya's NHDF. In both cases, funds are raised through a housing levy, which involves monthly contributions from both

employers and employees, with an objective to provide employees with savings aimed towards home ownership. The table below summarizes the key-take outs and features of the funds;

Cytonn Report: Summary of Housing Funds in Various Countries	
Institution	Key-Takeouts/Features
Nigeria National Housing Fund (NHF)	<ul style="list-style-type: none"> The National Housing Fund (NHF) was established through the NHF Act of 1992 with the aim of facilitating the provision of affordable housing for Nigerians. Under the NHF law, every Nigerian earning a minimum wage of N 30,000 (Kshs 8,392.3, USD 83.0) or more per month was required to contribute 2.5% of their monthly basic salary to the NHF, The funds mobilized would be made available to home-buyers at affordable interest rates of 6.0% compared to average cost of credit of 16.0% - 28.0% to finance home purchases. With the aim of providing additional sources of funding for the financing of housing development in Nigeria, the act was repealed, and the National Assembly passed the National Housing Fund (Establishment) Act 2018 Cap N45, Some of the key features of the fund include; i) individuals earning from the minimum wage mark contribute 2.5% of their monthly income, ii) banks, insurance companies and pension fund administrators contribute 10.0% annual profit before tax to a poll for affordable housing building, iii) the revised version also introduced a sustainable development levy to be paid on locally produced and imported cement, that is a 2.5% tax on every bag of cement, iv) the funds mobilized are made available to contributors at affordable interest rates to build homes, v) just like the pension and personal income tax contributions, the National Housing Fund is compulsory for a public worker, a private worker or self-employed individuals earning above minimum wage, vi) non-compliance attracts a penalty of N100 million (Kshs 28.1 mn) for corporates and N10m (Kshs 2.8 mn) for individuals. Sanctions include cancellation of operating licenses of banks, insurance companies and PFAs for violations, and, vii) withdrawal of funds is allowed for contributors who have attained the age of 60 years or 35 years of service at interest rate of 2.0% per annum, Key to note, the Fund and any refund of contributions are exempted from payment of taxes, The Funds are managed and administered by the Federal Mortgage Bank of Nigeria, which ensures that the proceeds from the Fund are utilized to finance the housing sector of the economy through wholesale mortgage lending to primary mortgage institutions, and, The FMBN also ensures the aims, objectives and functions of the Fund are effectively carried out by the bank and mortgage institution. For more information, please see our previous topical on National Housing Development Fund (NHDF)
China Housing Provident Fund (HPF)	<ul style="list-style-type: none"> The Housing Provident Fund (HPF) scheme was first established in 1991 as a pilot program and a core component of the overall housing reform in Shanghai. It was introduced in Beijing, Guangzhou and Tianjin in 1992 and extended nationwide between 1994 and 1995. As such, all cities in China have different HPF schemes, In March 1999, the State Council issued the Housing Provident Fund Management Provisions, as a legal tool to standardize HPF decision-making procedures and fund management, requiring that all HPF schemes across all cities prescribe to the provisions, The State Council Provisions on HPF funds 1999 standardized the minimum ratio to 5.0% of enterprise wage sum. However, contribution rates vary from 5.0% to 20.0% of an employee’s monthly salary, Article 18 of the HPF Provisions 1999, provides that the payment and deposit ratio of housing provident fund of a worker and staff as well as an employer shall not be less than 5.0% of the monthly average salary in the last year, and that, cities with good circumstances may properly raise the payment and deposit ratio, The HPF raises funds through a system of joint savings, with mandatory contributions from employees and employers, which accumulate in the saver’s individual account. The savings in these HPF accounts allow workers to apply for low-interest housing loans, The collection of HPF contributions is supervised by local HPF management centers which operate under the authority of Housing Committees appointed by the city government. The Housing Committees set HPF contribution ratios in light of local existing economic conditions, and approve the annual plans for collection and usage of HPF funds. They also perform year-end reviews of the execution of these plans, and, HPF funds cannot be used for construction loans for developers, and can only be granted to individuals only

Source: Cytonn Research

In order to ensure the effectiveness of the Kenya's NHDF, it is essential to address certain issues that can be identified by drawing from the structure and operations of the above-mentioned case studies. As such, we recommend taking the following actionable steps to ensure the success of the NHDF;

- i. **Provide Tax Incentives to Encourage Participation:** In order to encourage participation in the Fund, the NHDF should provide incentives such as tax breaks or matching contributions to encourage employers and employees to contribute to the Fund. In Nigeria, the National Housing Fund (NHF) exempts all fund contributions from payment of taxes. In Kenya, with the passing of the Finance Bill 2023, contributors of the Fund who will not be eligible for affordable housing will have their benefits taxed at prevailing rates upon withdrawal after seven years. In our view, tax exemptions of accrued benefits will not only encourage saving and participation by contributors, but will also assist encourage broad based public support for the initiative,
- ii. **Focus on Mobilizing Funds to Finance homebuyers and not for Construction:** A more feasible strategy for NHDF would be to prioritize raising funds for financing homebuyers instead of using the available funds for constructing houses. China and Nigeria have implemented this model successfully, with the funds managed to sustain the mortgage financing industry in their countries. In our view, this approach is expected to also benefit the Kenya Mortgage Refinance Company (KMRC), which is currently the only mortgage financing entity serving a growing number of banks and Saccos seeking mortgage funds. Moreover, the government can obtain more funding for construction through alternative sources such as capital markets, Public-Private Partnerships (PPP), and loans and grants from multilateral institutions. Therefore, the approach will ensure that contributors to the Housing Fund can access affordable financing for purchasing their homes without risking losses through government-led construction projects,
- iii. **Introduce a Tiered System of Levy Deduction:** China's Housing Provident Fund (HPF) Provisions allow for cities to set varying contribution rates depending on their limits of urban areas. As such, major urban areas in China have higher set contribution rates compared the rest of the country. The NHDF should consider introducing a tiered system for the deduction levy. For instance, employees working in Nairobi, Mombasa, and other major urban towns can have a higher percentage of deduction, while those in smaller towns and rural areas can have a lower percentage. The variation in the deduction levy can be based on the cost of housing in each region, as well as the average income of employees in those regions. This will ensure that the deduction levy is affordable and equitable for all employees regardless of their location,
- iv. **Promote Equitable Contribution:** The proposed [Finance Bill 2023](#) suggests that both employers and employees will be required to make a mandatory contribution to the Housing Fund at a rate of 3.0% of the employee's monthly salary, with a maximum cap of Kshs 5,000. This means that high-income earners who receive Kshs 500,000 monthly will have Kshs 15,000 deducted from their gross income, and with an equal match from their employers, the total contribution will be Kshs 30,000. However, due to the maximum cap of Kshs 5,000, the high-income earners will only contribute Kshs 2,500, representing only 0.5% deduction, with the employer's similar match summing up to Kshs 5,000. Conversely, low-income earners who earn the current minimum wage of Kshs 15,000 will contribute Kshs 450, with an additional Kshs 450 from their employers, leading to an increased financial burden for low-income earners.
On the other hand, the high-income earners will have less money in their Housing Fund accounts relative to their gross incomes, which will not be sufficient to purchase a decent homes after contributing for very long time. The low-income earner will generate a significant amount of money in their fund account after a certain period of contribution for the purchase of affordable housing units. Therefore, to promote equality and fairness, NHDF should consider eliminating the Kshs 5,000 maximum cap should the bill pass into law to reduce the financial burden on low-income earners and enable high-income earners to generate more significant finances from the fund after a certain period of contribution for purchasing decent houses,
- v. **Regular Revision of Contribution Rates:** In China, Housing Committees set Housing Provident Fund (HPF) contribution ratios based on existing economic conditions, and conduct annual reviews to adjust contribution rates accordingly. The NHDF can adopt a similar approach to tailor contribution

- ratios to the country's macro-economic environment to avoid overburdening contributors, and conduct regular reviews to ensure that the rates are equitable and affordable for all contributors,
- vi. **Optional contribution for existing home owners:** If the [Finance Bill 2023](#) will be enacted into the finance act, all income earners will be required to make monthly contributions to the Housing Fund irrespective of whether they already own homes or not. To ease the burden of mandatory contributions, NHDF should contemplate making the contributions voluntary for existing homeowners. This way, homeowners would be encouraged to save towards acquiring a second home without being compelled to do so. However, this raises concern as to which criteria the government will use to determine existing homeowners, particularly in rural areas where household data is almost non-existent compared to urban areas. As such, the government must formulate a framework that outlines the criteria for determining who qualifies for exemption to ensure equitable treatment of existing homeowners with regards to the mandatory contributions. Moreover, contributions to the Fund should be voluntary, granting all contributors autonomy to decide whether or not they wish to participate in the Fund,
 - vii. **Creation of Awareness and Encourage Public Participation:** The NHDF should prioritize educating the target contributors about the Fund to discourage resistance, low compliance, and eventually failure to raise the targeted funds. Public participation in all reform stages and activities should also be encouraged to incorporate contributor views and promote seamless Fund operationalization,
 - viii. **Compliance:** The government should implement policies to improve compliance and achieve the fund's objectives, particularly in the private sector where employers may avoid contributions. In the case of Nigeria, one of the main challenges facing the initial NHF was non-compliance by intended contributors (corporate and individual) and non-remittance of the deductions made by employers. However, a revised bill introduced penalties and suctions with the aim of driving compliance, and,
 - ix. **Working on Enhancing Private Sector Funding to Supplement Government Funding:** So far, capital formation efforts by the government have predominantly focused on public sector funding through taxation. The government should enhance policies that will catalyze private sector fund formation through Real Estate sector unit trust funds, development REITs such as the proposed Kenya National Reits (KNR) and Real Estate Asset Back Securities. Private capital markets have an important role to play, as such, we need to focus on how to bring on board private sector funds into the initiative.

Section Four: Conclusion

The reintroduction of the Housing Fund levy proposed by the [Finance Bill 2023](#) has elicited mixed reactions, with stakeholders arguing the impact on employees will be severe especially at a time when many are grappling with the high cost of living, and are already burdened by multiple levies and taxes. The previous attempt to introduce the levy through the [Finance Bill 2018](#) faced challenges and the Fund failed to take off due to opposition from various stakeholders, including trade unions, employers, and individual contributors. Some of the main concerns raised included the mandatory nature of the contributions, lack of transparency and accountability, and the possibility of misuse of funds. This prompted the previous administration to issue a directive to the National Treasury and State Department for Housing to go back to the drawing board and make revisions in respect to the Housing Fund Levy, in order to make the contributions voluntary so as to promote the implementation of the Fund, which had been lying dormant in the Housing Act since it was first established in 1967. In our view, it is unlikely that the revised bill will pass into law if it does not address the concerns of stakeholders, particularly those in the private sector who view the levy as an additional cost of doing business. Ultimately, the success of the reintroduction of the Housing Fund levy will depend on the government's ability to effectively engage with stakeholders, address concerns, and ensure compliance with the regulations. However, that remains to be seen.

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