CYTONN INVESTMENTS PARTNERS THREE LLP
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020

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# CYTONN INVESTMENT PARTNERS THREE LLP PARTNERSHIP INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2020

Partners

Edwin H. Dande

Cytonn Investments Management PLC

Registered Office

3<sup>rd</sup> Floor, Liaison House State House Avenue P.O Box 20695-00200

Nairobi

**Principal Bankers** 

Diamond Trust Bank Kenya Limited

Lavington Curve Branch P.O Box 61711-00200

Nairobi

Standard Chartered Bank Limited

Chiromo Branch

P.O Box 300003-00100

Nairobi

Independent Auditor

Parker Randall Eastern Africa Certified Public Accountants

Galleria Business Park, Block 2(A)

P.O. Box 25426 - 00100

Nairobi.

Statutory Manager

Patricia N. Wanjama

Partnership registration

Number

LLP/2014/104

Tax reference number

P051533461E

The partners submit their report together with the audited annual report and financial statements for the year ended 31 December 2020 which shows the state of affairs of the partnership.

## 1. Incorporation and registered office

The partnership was incorporated on 26 September 2014, registration number LLP/2014/104 under the Limited Liability Partnership Act 2011 as a Limited Liability Partnership, and is domiciled in Kenya. The address of the registered office is set out on page 1.

## 2. Principal activities

The principal activities of the Cytonn Investment Partners Three LLP is developing and selling property located in Karen known as Amara Ridge. The partnership operates principally in Kenya.

As at 31 December 2020, the construction had been completed and the villas were sold. The developer is expected to exit the project by the end of the year 2021, and the partnership wound up.

#### 3. Results

The annual report and financial statements have been prepared in accordance with the International Financial Reporting Standards and the requirements of the Limited Liability Partnership Act of 2011. The Accounting Policies have been applied consistently compared to the prior year.

The Partnership recorded a net loss after tax for the year ended 31 December 2020 of Kshs 1,481,624. This represented a decrease of 96.4% from the net loss after tax in the prior year of Kshs 42,100,949

The revenues decreased by 99% from Kshs 105,000,000 in the prior year to Kshs 570,637 for the year ended 31 December 2020. Whereas cash flows from operating activities decreased by 199.33% from cash inflow of Kshs 63,409,953 to a cash outflow of Kshs (62,987,417).

## 4. Statement of disclosure to the partnership's auditors

With respect to each person who is a partner on the day that this report is approved:

- There is, so far as the person is aware, no relevant audit information of which the partnership's auditors are unaware; and
- The person has taken all the steps that he/she ought to have taken as a partner to be aware of any relevant audit information and to establish that the partnership's auditors are aware of that information

## 5. Terms of appointment of the auditors

Parker Randall Eastern Africa were appointed in office in December 2020 and continue in office in accordance with the partnership's Articles of Association and the Limited Liability Partnership Act of 2011.

The partners monitor the effectiveness, objectivity and independence of the auditor.

The partners also approve the annual audit engagement contract which sets out the terms of the auditor's appointment and the related fees.

## 6. Approval of financial statements

By Order of the Partners

Partner Nairobi

23/12 / 2021

The Limited Liability Partnership Act of 2011 requires the partners to prepare annual report and financial statements for each financial year that gives a true and fair view of the financial position of the partnership as at the end of the financial year and of its profit or loss for that year. It also requires the partners to ensure that the partnership maintains proper accounting records that are sufficient to show and explain the transactions of the partnership and disclose, the reasonable accuracy, the financial position of the partnership. The partners are also responsible for safeguarding the assets of the partnership, and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The partners accept responsibility for the preparation and presentation of these financial statements in accordance with the International Financial Reporting Standards and in the manner required by the Limited Liability Partnership Act of 2011. They also accept responsibility for:

- (i) designing, implementing and maintaining such internal control as they determine necessary to enable the presentation of financial statements that are free from material misstatement, whether due to fraud or error;
- (ii) selecting suitable accounting policies and applying them consistently; and
- (iii) making accounting estimates and judgments that are reasonable in the circumstances.

The Partners have indicated their intention to continue providing the necessary financial support that may be required to enable the company meet its financial obligations as and when they fall due. In view of this, the Partners consider it appropriate to prepare the financial statements on a going concern basis.

The Partners acknowledge that the independent audit of the financial statements does not relieve them of their responsibilities.

The financial statements set out on pages 8 to 28 were approved by the Partners on .....23.1.2.2.2.21 and were signed on their behalf by:

Partner

Cytonn Investments Management PLC

Partner

Edwin Dande





# REPORT OF THE INDEPENDENT AUDITOR TO THE PARTNERS OF CYTONN INVESTMENT PARTNERS THREE LLP FOR THE YEAR ENDED 31 DECEMBER 2020

#### Opinion

We have audited the accompanying financial statements of Cytonn Investment Partners Three LLP as set out on pages 8 to 28, which comprise the statement of financial position as at 31 December 2020; statement of comprehensive income, statement of changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

In our opinion, the accompanying financial statements present fairly, in all material respects a true and fair view of the financial position of Cytonn Investment Partners Three LLP as at December 31, 2020, and of its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards and the Limited Liability Partnership Act of 2011.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs).

Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the partnership in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Kenya, and we have fulfilled our ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The partners are responsible for the other information. Other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



## Partners' responsibility for the financial statements

The partners are responsible for the preparation and fair presentation of the financial statements that give a true and fair view in accordance with the International Financial Reporting Standards and the requirements of the Limited Liability Partnership Act, 2011, and for such internal control as the partners determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the partners are responsible for assessing the partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the partners either intend to liquidate the partnership or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the partnership's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the partnership's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's



# Auditor's responsibilities for the audit of the financial statements (continued)

- Report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the partnership to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the partners regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide the partners with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the partners, we determine those matters that were of most significance in the audit of the partnership's financial statements of the current period and are therefore the key audit matters.

We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Date

Certified Public Accountants Nairobi

CPA Victor Majani, Practicing certificate No. 1546 Signing partner responsible for the independent audit

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	Notes	2020 Kshs	2019 Kshs
Revenue	2	-	105,000,000
Cost of sales	3	-	(139,243,542)
Gross loss			(34,243,542)
Other operating income	4	1,149,100	1,119
Other operating expenses	5	(1,719,737)	(7,858,527)
Loss for the year		(570,637)	(42,100,949)

The notes set out on pages 12 to 28 form an integral part of the financial statements.

	Notes	2020 Kshs	2019 Kshs
Assets			INSIIS
Non-Current Assets		*	
Intangible Assets	6	98,928	131,904
Current Assets			
Development Properties for Sale	7	279,702,312	204,688,483
Cash and Cash Equivalents	8	65,567	65,567
Investment at Fair Value	9	2,911	2,911
Trade and Other Receivables	10	157,661,941	156,542,841
		437,432,731	361,299,802
TOTAL ASSETS		437,531,659	361,431,706
Equity And Liabilities Equity			
Retained income		(281,024,002)	_(280,453,365)
Non-Current Liabilities			
Land Owners' Contribution	11	133,580,335	133,580,335
Current Liabilities			
Trade and Other Payables	13	122,667,162	108,983,988
Other Financial Liabilities	12	462,308,164	399,320,748
		584,975,326	508,304,736
Total Equity And Liabilities		437,531,659	361,431,706

The financial statements on pages 8 to 28 were approved by the Partners on 23/12/.....2021 and signed on its behalf by:

E Hu

Partner

Cytonn Investment Management PLC

sold and 3

Partner

**Edwin Dande** 

The notes set out on pages 12 to 28 form an integral part of the financial statements

statements.

	Retained income Kshs
As at 1 January 2019	(238,352,416)
Loss for the year	(42,100,949)
As at 31 December 2019	(280,453,365)
As at 1 January 2020	(280,453,365)
Loss for the year	(570,637)
As at 31 December 2020	(281,024,002)

The notes set out on pages 12 to 28 form an integral part of the financial

CASH FLOWS FROM OPERATING	*	2020	2019
ACTIVITIES	Notes	Kshs	Kshs
Loss before taxation		(570,637)	(42,100,949)
Adjustments for		(,,	(12,200,212)
Depreciation and amortization	6	32,976	32,976
Provision for expected credit loss	5	1,318,567	1,276,528
Changes in working capital		25 27	
Development properties for sale	7	(75,013,829)	33,891,852
Trade and other receivables	10	(1,119,100)	24,693,536
Trade and other payables	13	12,364,607	46,616,010
Cash (used in) /from operations	)) <del></del>	(62,987,417)	63,409,953
Finance costs	7		-
Net cash (used in) /from operating	7	Western the second	
activities			
activities	_	(62,987,417)	63,409,953
activities	-	(62,987,417)	63,409,953
CASH FLOWS FROM FINANCING ACTIVITIES	-	(62,987,417)	63,409,953
CASH FLOWS FROM FINANCING	12 _	( <b>62,987,417</b> ) 62,987,417	63,409,953 (63,406,810)
CASH FLOWS FROM FINANCING ACTIVITIES	12 _ <b>12</b> _		
CASH FLOWS FROM FINANCING ACTIVITIES  Movement in other financial liabilities		62,987,417	(63,406,810)
CASH FLOWS FROM FINANCING ACTIVITIES  Movement in other financial liabilities  Net cash used in financing activities		62,987,417	(63,406,810) (63,406,810)

The notes set out on pages 12 to 28 form an integral part of the financial statements.

#### 1. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these annual report and financial statements are set out below.

#### 1.1 Basis of preparation

The financial statements are prepared on historical cost basis in accordance with the International Financial Reporting Standards and the Limited Liability Partnership Act of 2011.

The financial statements are presented in Kenya Shillings (Kshs) rounded to nearest shilling. These accounting policies are consistent with the previous period.

## 1.2 Significant judgments and sources of estimation uncertainty

The preparation of annual report and financial statements in conformity with IFRS requires management, from time to time, to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on experience and various other factors that are believed to be reasonable under the circumstances.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

#### Critical judgments in applying accounting policies

Management did not make critical judgments in the application of accounting policies, apart from those involving estimations, which would significantly affect the financial statements.

#### Key sources of estimation uncertainty

#### Fair value estimation

Several assets and liabilities of the partnership are either measured at fair value or disclosure is made of their fair values. Fair value is the price that would be received to sell an asset in an orderly transaction between market participant at the measurement date. The Partnership contracted an external, independent and professional qualified real estate projects Valuers who hold recognized professional qualifications and have wide experience in similar real estate projects to assess and advise the fair value of the projects in determining the fair market value of the projects, the valuer conducted a physical inspection of the property, asking prices for similar parcels of the land in the area, the proposed and approved project plans, current costs, presales as well as the economic conditions prevailing at the time. The Partnership then contracted an independent and qualified consultant to undertake a reasonableness test on the fair market values received. There were no signs of impairment. Significant valuation issues are reported to the audit committee. Observable market data is used as inputs to the extent that are available. The current use of the investment properties equates to the highest and best use.

The current use of the investment properties equates to the highest and best use.

# 1.2 Significant judgments and sources of estimation uncertainty (continued)

## Impairment testing

The partnership reviews and tests the carrying value of assets when events or changes in circumstances suggest that the carrying amount may not be recoverable. When such indicators exist, management determines the recoverable amount by performing value in use and fair value calculations. These calculations require the use of estimates and assumptions. When it is not possible to determine the recoverable amount for an individual asset, management assesses the recoverable amount for the cash generating unit to which the asset belongs.

#### 1.3 Financial instruments

Financial instruments held by the partnership are classified in accordance with the provisions of IFRS 9 Financial Instruments. Broadly, the classification possibilities, which are adopted by the partnership, as applicable, are as follows: Financial assets which are debt instruments:

- Amortized cost. (This category applies only when the contractual terms of the
  instrument give rise, on specified dates, to cash flows that are solely payments of
  principal and interest on principal, and where the instrument is held under a
  business model whose objective is met by holding the instrument to collect
  contractual cash flows); or
- Designated at fair value through profit or loss. (This classification option can only be applied when it eliminates or significantly reduces an accounting mismatch).

#### Financial liabilities:

Amortized cost.

Note 15 Financial instruments and risk management presents the financial instruments held by the partnership based on their specific classifications.

All regular way purchases or sales of financial assets are recognized and derecognized on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

The specific accounting policies for the classification, recognition and measurement of each type of financial instrument held by the partnership are presented below:

## Trade and other receivables

#### Classification

Trade and other receivables, excluding, when applicable, VAT and prepayments, are classified as financial assets subsequently measured at amortized cost (note 10).

They have been classified in this manner because their contractual terms give rise, on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding, and the partnership's business model is to collect the contractual cash flows on trade and other receivables.

## 1.3 Financial instruments (continued)

## Trade and other receivables (continued)

Recognition and measurement

Trade and other receivables are recognized when the partnership becomes a party to the contractual provisions of the receivables. They are measured, at initial recognition, at fair value plus transaction costs, if any.

They are subsequently measured at amortized cost.

The amortized cost is the amount recognized on the receivable initially, minus principal repayments, plus cumulative amortization (interest) using the effective interest method of any difference between the initial amount and the maturity amount, adjusted for any loss allowance.

#### Impairment

The partnership recognizes a loss allowance for expected credit losses on trade and other receivables, excluding VAT and prepayments. The amount of expected credit losses is updated at each reporting date.

The partnership measures the loss allowance for trade and other receivables at an amount equal to lifetime expected credit losses (lifetime ECL), which represents the expected credit losses that will result from all possible default events over the expected life of the receivable.

Measurement and recognition of expected credit losses

The partnership makes use of a provision matrix as a practical expedient to the determination of expected credit losses on trade and other receivables. The provision matrix is based on historic credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current and forecast direction of conditions at the reporting date, including the time value of money, where appropriate.

The customer base is widespread and does not show significantly different loss patterns for different customer segments. The Customer base is widespread and does not show significantly different loss patterns for different customer segments. Customer base is diverse and does show significantly different loss patterns for different customer segments. Loss allowance is calculated on a collective basis for all trade and other receivables in totality.

An impairment gain or loss is recognized in profit or loss with a corresponding adjustment to the carrying amount of trade and other receivables, through use of a loss allowance account. The impairment loss is included in other operating expenses in profit or loss as a movement in credit loss allowance.

#### Write off policy

The partnership writes off a receivable when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Receivables written off may still be subject to enforcement activities under the partnership recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognized in profit or loss.

#### 1.3 Financial instruments (continued)

#### Trade and other receivables (continued)

#### Credit risk

Details of credit risk are included in the trade and other receivables note (note 10) and the financial instruments and risk management note (note 15).

#### Derecognition

Refer to the derecognition section of the accounting policy for the policies and processes related to derecognition.

Any gains or losses arising on the derecognition of trade and other receivables is included in profit or loss in the derecognition gains (losses) on financial assets at amortized cost line item.

#### Borrowings and loans from related parties

#### Classification

Borrowings are classified as financial liabilities subsequently measured at amortized cost.

#### Recognition and measurement

Borrowings and loans from related parties are recognized when the partnership becomes a party to the contractual provisions of the loan. The loans are measured, at initial recognition, at fair value plus transaction costs, if any.

They are subsequently measured at amortized cost using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortized cost of a financial liability.

Borrowings expose the partnership to liquidity risk and interest rate risk.

#### Derecognition

Refer to the derecognition section of the accounting policy for the policies and processes related to derecognition.

#### 1.3 Financial instruments (continued)

#### Trade and other payables

#### Classification

Trade and other payables (note 13), excluding VAT and amounts received in advance, are classified as financial liabilities subsequently measured at amortized cost.

#### Recognition and measurement

They are recognized when the partnership becomes a party to the contractual provisions, and are measured, at initial recognition, at fair value plus transaction costs, if any.

They are subsequently measured at amortized cost using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortized cost of a financial liability.

Trade and other payables expose the partnership to liquidity risk and possibly to interest rate risk. Refer to note 15 for details of risk exposure and management thereof.

#### Derecognition

Refer to the "derecognition" section of the accounting policy for the policies and processes related to derecognition.

#### Cash and cash equivalents

Cash and cash equivalents are stated at carrying amount which is deemed to be fair value.

#### Derecognition

#### Financial assets

The partnership derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the partnership neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the partnership recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the partnership retains substantially all the risks and rewards of ownership of a transferred financial asset, the partnership continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### Financial liabilities

The partnership derecognizes financial liabilities when, and only when, the partnership obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss.

## 1.3 Financial instruments (continued)

#### Reclassification

#### Financial assets

The partnership only reclassifies affected financial assets if there is a change in the business model for managing financial assets. If a reclassification is necessary, it is applied prospectively from the reclassification date. Any previously stated gains, losses or interest are not restated.

The reclassification date is the beginning of the first reporting period following the change in business model which necessitates a reclassification.

#### Financial liabilities

Financial liabilities are not reclassified.

## 1.4 Impairment of assets

The partnership assesses at each end of the reporting period whether there is any indication that an asset may be impaired. If any such indication exists, the partnership estimates the recoverable amount of the asset.

Irrespective of whether there is any indication of impairment, the partnership also:

- Tests intangible assets with an indefinite useful life or intangible assets not yet available for use for impairment annually by comparing its carrying amount with its recoverable amount. This impairment test is performed during the annual period and at the same time every period.
- ① Tests goodwill acquired in a business combination for impairment annually.

If there is any indication that an asset may be impaired, the recoverable amount is estimated for the individual asset. If it is not possible to estimate the recoverable amount of the individual asset, the recoverable amount of the cash-generating unit to which the asset belongs is determined.

The recoverable amount of an asset or a cash-generating unit is the higher of its fair value less costs to sell and its value in use.

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is an impairment loss.

An impairment loss of assets carried at cost less any accumulated depreciation or amortization is recognized immediately in profit or loss. Any impairment loss of a revalued asset is treated as a revaluation decrease.

An entity assesses at each reporting date whether there is any indication that an impairment loss recognized in prior periods for assets other than goodwill may no longer exist or may have decreased. If any such indication exists, the recoverable amounts of those assets are estimated.

## 1.4 Impairment of assets (continued)

The increased carrying amount of an asset other than goodwill attributable to a reversal of an impairment loss does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior periods.

A reversal of an impairment loss of assets carried at cost less accumulated depreciation or amortization other than goodwill is recognized immediately in profit or loss. Any reversal of an impairment loss of a revalued asset is treated as a revaluation increase. An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

## 1.5 Revenue from contracts with customers

The partnership recognizes revenue from the following major sources:

#### Construction of residential properties

Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties. The partnership recognizes revenue when it transfers control of a product or service to a customer. The partnership develops and sells residential properties. Revenue is recognized when control over the property has been transferred to the customer. The properties have generally no alternative use for the Partnership due lo contractual restrictions. However, an enforceable right to payment does not arise until legal title has passed to the customer. Therefore, revenue is recognized at a point in time when the legal title has passed to the customer.

The revenue is measured at the transaction price agreed under the contract. In most cases, the consideration is due when legal title has been transferred. While deferred payment terms may be agreed in rare circumstances, the deferral never exceeds twelve months. The transaction price is therefore not adjusted for the effects of a significant financing component.

## 1.6 Development properties for sale

Development properties for sale are measured at the lower of cost and net realizable value on the first-in-first-out basis.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

The cost of development properties for sale comprises of all costs of purchase, costs of conversion and other costs incurred in bringing the development properties for sale to their present location and condition.

When development properties for sale are sold, the carrying amount of those development properties for sale are recognized as an expense in the period in which the related revenue is recognized. The amount of any write-down of inventories to net realizable value and all losses of inventories are recognized as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories, arising from an increase in net realizable value, are recognized as a reduction in the amount of inventories recognized as an expense in the period in which the reversal occurs.

2	Revenue	2020 Kshs	2020 Kshs
	Sale of houses		105,000,000
3	Cost of sales		
	Development Costs	_	137,676,924
	Written down net realizable value	-	1,566,618
		-	139,243,542
4	Other Income		
	Other Income	1,149,100	1,119
		1,149,100	1,119
	Other income in the year relates to rental income fr	om a short term l	et of a house.
5	Operating Expenses		
	Allowance for expected credit loss	1,318,567	1,276,528
	Electricity and water	305,794	13,978
	Depreciation and amortization costs	32,976	32,976
	Repairs and maintenance	32,400	351,530
	Commission expense	30,000	-
	Sales commission	=	5,692,500
	Legal fees	=	393,875
	Office expenses Bank charges	· <u>-</u>	85,344
	Dank charges	1 710 727	11,796
		1,719,737	7,858,527

6	Intangible assets - Computer software	2020	2019
	Cost	Kshs	Kshs
	As at 1 January	257,625	257,625
	Additions	<u> 145</u> 5	
	As at 31 December	257,625	257,625
	Accumulated amortization		
	As at 1 January	125,721	92,745
	Charge for the year	32,976	32,976
	As at 31 December	158,697	125,721
	Net carrying amount		
	As at 31 December	98,928	131,904

## 7 Development properties for sale

	Kshs	Kshs
Capitalized expenditure	204,688,483	343,932,025
Transfer to cost sales		166,429,431
Written down net realizable value	75,013,829	(305,672,973)
	279,702,312	204,688,483

The amount of Kshs 278,791,325 relates to capitalized expenditure and more specifically finance costs. The developer will exit the development by the end of 2021, and this amount will be taken to the statement of profit and loss at that point.

## Breakdown of additions

Finance Charges	75,013,829	29,964,954
Mechanical and electrical consultancy	-	2,457,364
Disbursements	.=	(8,316)
Topographical survey		(16,830)
Stamp duty	:=	(784,004)
Site personnel and contingency		(991,928)
Professional fees	( <del>-</del>	(1,184,831)
Project management fees	<u> </u>	(1,360,069)
Research and development costs		(1,566,618)
Land at cost	-	(17,500,000)
Construction costs	-	(42,901,574)
	75,013,829	(33,891,852)

8	Cash and cash equivalent	2020	2019
		Kshs	Kshs
	Cash and cash Equivalent consist of		
	Bank Balances	65,567	65,567
		65,567	65,567

Cash and cash equivalents above are accounted for at amortized cost in accordance with the accounting policies.

9	Investments at fair value	2020	2019
		Kshs	Kshs
	Debt investments at fair value through profit or loss	2,911	2,911
	Designated at fair value through profit or loss		
	Cytonn High Yield Solutions LLP	2,911	2,911

#### 10 Trade and other receivables

Receivables are amounts due from investments and sales in the ordinary course of business. If collection is expected in one year or less they are accounted for as current assets. If not, they are non-current assets.

Receivables are recognised initially at fair value and subsequently recognised at amortized cost, less any provision for impairment.

	2020	2019
	Kshs	Kshs
Trade receivables	98,144,555	98,144,555
Related party receivables (Note 14)	55,604,807	54,485,707
Other receivables	3,140,246	3,140,246
Loans and advances	101,078	101,078
Prepayments	671,255	671,255
	157,661,941	156,542,841

#### Exposure to credit risk

Trade receivables inherently expose the partnership to credit risk, being the risk that the partnership will incur financial loss if customers fail to make payments as they fall due.

There have been no significant changes in the credit risk management policies and processes since the prior reporting period.

There has been no change in the estimation techniques or significant assumptions made during the current reporting period.

11	Land owners contribution	2020	2019
		Kshs	Kshs
	Land owner contribution	133,580,335	133,580,335

#### 12 Other financial liabilities

Cytonn High Yield Solutions LLP- Loan

462,308,164

399,320,748

Cytonn High Yield Solutions LLP is a constituent entity of Cytonn group and has rolling one year investments in special purpose vehicles, with returns to Cytonn High Yield Solutions LLP of 21% per annum.

In the opinion of the partners, the carrying amount of the other financial liabilities approximates their fair value.

#### 13 Trade and Other Payables

Payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Payables are recognized initially at fair value and subsequently at amortized cost using the effective interest method. Other payables are recognized at their nominal value.

	2020 Kshs	2019 Kshs
Other payables	61,083,604	49,968,177
Related party payables - (Note 14)	36,493,768	36,564,216
Trade payables	18,900,910	17,581,282
Accrued expenses	3,593,785	3,593,785
Provision for expected credit loss	2,595,095	1,276,528
	122,667,162	108,983,988

14	Related parties	2020	2019
		Kshs	Kshs
	Cytonn High Yield Solutions LLP	2,911	2,911
	Other Financial Liabilities		
	Cytonn High Yield Solutions LLP	450 000 454	
	Oytomi Tigii Ticid Solutions ELF	462,308,164	399,320,748
	Amount due to related parties		
	Cytonn Integrated Project LLP	12,775,923	12,840,722
	Cytonn Investments Management PLC	10,268,894	10,268,894
	Cytonn Investment Partners Eleven LLP	10,075,752	10,081,400
	Cytonn Investments Partners Two LLP	3,301,727	3,301,727
	Ololua Estates	71,472	71,472
		36,493,768	36,564,216
	Amount due from related parties		
	Cytonn Investments Management PLC	45,580,307	-
	Cytonn Investment Partners Eleven LLP	7,505,000	7,505,000
	Cytonn Properties	1,149,100	
	Cytonn High Yield Solutions LLP	1,130,400	1,130,400
	Cytonn Integrated Project LLP	200,000	200,000
	Cytonn Investment Partners Ten LLP	15,000	15,000
	Cytonn Investment Partners Twelve LLP	10,000	10,000
	Cytonn Investment Partners Eighteen LLP	5,000	5,000
	Cytonn Investment Partners Twenty LLP	5,000	5,000
	Cytonn Investment Partners Sixteen LLP	5,000	5,000
	Manabo Holdings Limited	=	45,600,307
	Cytonn Investment Partners Thirteen LLP		10,000
	15	55,604,807	54,485,707

Cytonn Investments Partners Three LLP is related to the above entities and partnerships by virtue of common control

## 15 Financial Instruments and risk management

#### Introduction

The partnership is exposed to the following risks from its use of financial instruments.

- Credit risk
- Liquidity risk and
- Market Risk

The partners have the overall responsibility for the establishment and oversight of the partnership's risk management framework. The board has established the risk committee, which is responsible for developing and monitoring the partnership's risk management policies. The committee reports quarterly to the board of directors on its activities.

The partnership's risk management policies are established to identify and analyze the risks faced by the partnership, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the partnership's activities.

#### Credit Risk

Credit risk is the risk of financial loss to the partnership if a customer or counterparty to financial instruments fails to meet its contractual obligations. The partnership is exposed to credit risk on trade and other receivables, contract receivables, lease receivables, cash and cash equivalents, loan commitments and financial guarantees.

Credit risk exposure arising on cash and cash equivalents is managed by the Partnership through dealing with well-established financial institutions with high credit ratings.

The maximum exposure to credit risk is presented in the table below;

2020	Gross carrying amount	Credit Loss allowance	Amortized cost/fair value
<b>.</b>	Kshs	Kshs	Kshs
Investments at fair value through			
profit or loss		entroperation of actions of	-
Related Party Receivables	55,604,807	464,844	55,139,963
Trade and other receivables	101,385,879	847,564	100,538,315
Cash and cash equivalent	65,567	548	65,019
	157,056,253	1,312,956	155,743,297
2019			
Investments at fair value through			
profit or loss	2,911	24	2,887
Related Party Receivables	54,485,707	455,489	54,030,218
Trade and other receivables	98,144,554	820,467	97,324,087
Cash and cash equivalent	65,567	548	65,019
	152,698,739	1,276,528	151,422,211

## Financial risk management

#### Liquidity Risk

The partnership is exposed to liquidity risk, which is the risk that the partnership will encounter difficulties in meeting its obligation as they become due. The Partnership manages its liquidity risk by effectively managing working capital, capital expenditure and cash flows. The financing requirements are met through a mixture of cash generated from operations and long term and short term borrowings.

Committed borrowing facilities are available for meeting liquidity requirements and deposits are held at central banking institutions.

There have been no significant changes in the liquidity risk management policies and processes since the prior year reporting period. The maturity profile of contractual cash flows of non-derivative financial liabilities, and financial assets held to mitigate the risk are presented in the following table. The cash flows are undiscounted contractual obligations.

2020 Non-Current	Less than 1 year Kshs	2 to 5 years Kshs	Total Kshs	Carrying Amount Kshs
Liabilities Loans from shareholders Current Liabilities Trade and other	-	133,580,335	133,580,335	133,580,335
payables Other Financial	120,072,068	=:	120,072,068	120,072,068
Liabilities - CMS	462,308,164		462,308,164	462,308,164
Total	582,380,232	133,580,335	715,960,567	715,960,567
2019				
Non-Current Liabilities Loans from shareholders Current Liabilities Trade and other	-	133,580,335	133,580,335	133,580,335
payables Other Financial	107,707,461	-	107,707,461	107,707,461
Liabilities - CMS	399,320,748		399,320,748	399,320,748
Total	507,028,209	133,580,335	644,608,544	640,608,544

#### Foreign Currency Risk

The partnership is exposed to foreign currency risk as a result of certain transactions and borrowings which are denominated in foreign currencies. Exchange rate exposures are managed within approved policy parameters utilizing foreign forward exchange contracts where necessary. The foreign currencies in which the partnership deals primarily are US Dollars, Euros and Yen.

The partnership has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of the partnership's foreign operations is managed primarily through borrowings denominated in the relevant foreign currencies.

There have been no significant changes in the foreign currency risk management policies and procedures since the prior year reporting period.

#### Exposure in Shillings

The net carrying amounts of the various exposures are demonstrated in Shillings.

US Dollar Exposure:	Note	2020	2019
Current Assets			
Cash and cash Equivalents	e <del></del>	65,567	43,256
Euro Exposure:			
Current assets			
Cash and Cash equivalent		-	=0,
Net Exposure to foreign currency in	ĺ		
Shillings		65,567	43,256
The net carrying amounts of the various Currency of the above exposure was as	ious exposures a follows:	are demonstrated	d in Foreign
US Dollar Exposure:		2020	2010
Current Assets		2020	2019
Cash and cash Equivalents		601	405.04
Cash and Cash Equivalents			405.04
Euro Exposure:			
Current assets			
Cash and Cash equivalent			
Exchange Rates			
Shillings per unit of foreign currency			
		109 10	106 795
US Dollar Euro		109.10 132.41	106.795 118.725

#### Interest Rate Risk

Fluctuations in interest rates impact on the value of investments and financing activities, giving rise to interest rate risk.

The partnership policy with regards to financial assets is to invest cash at floating rates of interest and to maintain cash reserves in short-term investments in order to maintain liquidity, while also achieving a satisfactory return for shareholders. However though, there were no finance costs in the year.

## 16 Capital risk management

The partnership's objective when managing capital (which includes share capital, borrowings, working capital and cash and cash equivalents) is to maintain a flexible capital structure that reduces the cost of capital to an acceptable level of risk and to safeguard the partnership's ability to continue as a going concern while taking advantage of strategic opportunities in order to maximize stakeholder returns sustainability.

The partnership manages capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain the capital structure, the partnership may adjust the amount of dividends paid to the shareholders, return capital to the shareholders, repurchase shares currently issued, issue new shares, issue new debt, issue new debt to replace existing debt with different characteristics and/or sell assets to reduce debt.

## 17 Changes in liabilities arising from financing activities

## Reconciliation of liabilities arising from financing activities 2020

Other	Opening balance	cash movements	Cash Flows	Closing balance
financial liabilities Landowners	399,320,748	29,964,954	33,022,462	462,308,164
Contribution Total	133,580,335			133,580,335
Liabilities	532,901,083	29,964,954	33,022,462	595,888,499

## Reconciliation of liabilities arising from financing activities 2019

Other	Opening balance	cash movements	Cash Flows	Closing balance
financial liabilities Landowners	462,727,558	29,964,954	(93,371,763)	399,320,748
Contribution Total	_133,580,335			133,580,335
Liabilities	596,307,892	29,964,954	(93,371,763)	532,901,083

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#### 18 Comparative Figures

Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

#### 19 Commitments

There were no commitments during the year ended 31 December 2020.

#### 20 Contingencies

There were no contingencies during the year ended 31 December 2020.

## 21 Events after the reporting date

The outbreak of Covid-19 (Corona virus disease) in March 2020 resulted in disruption of business activity globally and created market volatility. The estimates and judgments applied to determine the financial position as at 31st December 2020, most specifically as they relate to calculation of impairment of trade and other receivables, were based on a range of forecasted economic conditions as at that date.

During the financial year 2021, Cytonn High Yield Solutions LLP- which is the principle financier to Cytonn Investment Partners Three LLP was put under voluntary administration through a court order issued on 6th October 2021. Currently, this event has not affected the operations of the company but management is closely monitoring the situation.